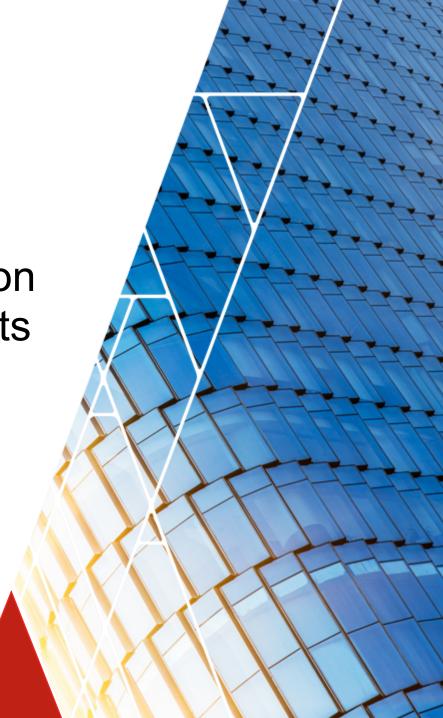


CNA Financial Corporation First Quarter 2023 Results

May 1, 2023



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## **First Quarter Overview**

- Net income of \$297 million versus \$295 million in the prior year quarter; core income up 9% to \$325 million versus \$298 million in the prior year quarter.
- P&C core income of \$346 million versus \$321 million, reflects higher investment income and record high pretax underlying underwriting income of \$197 million, partially offset by higher pretax catastrophe losses and unfavorable prior period development.
- Net investment income up 17% to \$525 million pretax, includes a \$57 million increase from fixed income securities and other investments to \$497 million and a \$20 million increase from limited partnerships and common stock to \$28 million.
- P&C combined ratio of 93.9%, compared with 91.9% in the prior year quarter, including 2.4 points of catastrophe loss impact compared with 1.0 points in the prior year quarter. The underlying combined ratio was 90.8% compared with 91.4%, in the prior year quarter. The underlying loss ratio was 59.8% and the expense ratio was 30.7%.
- P&C segments, excluding third party captives, generated both gross written premium and net written premium growth of 11%, or 12% excluding foreign currency fluctuations for the first quarter of 2023. P&C renewal premium change of +7%, with written rate of +5%, up a point from the prior quarter, and exposure change of +2%.
- Book value per share of \$32.00; book value per share excluding AOCI of \$44.21, a 2% increase from year-end 2022 adjusting for \$1.62 of dividends per share.
- Board of Directors declares regular quarterly cash dividend of \$0.42 per share.



## **Financial Performance**

Core income up 9% driven by record P&C underlying underwriting income and strong investment results

(In millions, except ratios and per share data)

Revenues
Core income
Net income

Diluted earnings per common share:

Core income Net income

Core ROE

First Quarter								
2023	2022 <sup>1</sup>	Change						
\$3,152	\$2,885	9 %						
325	298	9 %						
297	295	1 %						
\$1.19	\$1.09	9 %						
1.09	1.08	1 %						
10.8 %	9.7 %	1.1 pts						

# **Property & Casualty Operations**

Excellent growth and profitability

	(	(In	millions,	except	ratios	)
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GWP ex. 3<sup>rd</sup> party captives *GWP change (% year over year)* 

Net written premium

NWP change (% year over year)

Net earned premium

NEP change (% year over year)

Underwriting gain

Loss ratio excl. catastrophes and development Impact of catastrophes Impact of development-related items

Loss ratio

Expense ratio

Combined ratio

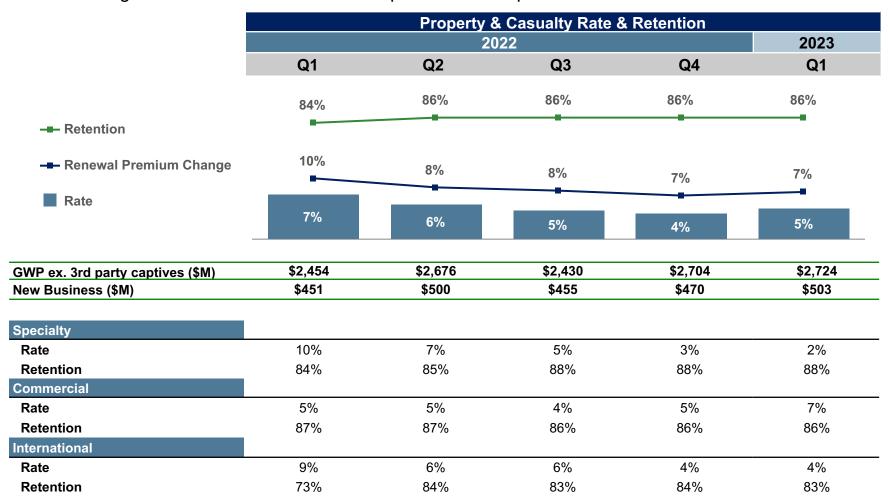
Combined ratio excl. catastrophes and development

First Quarter						
2023	2022					
\$2,724	\$2,454					
11 %						
\$2,247	\$2,023					
11 %						
\$2,133	\$1,940					
10 %						
\$130	\$156					
59.8 %	60.1 %					
2.4 %	1.0 %					
0.7 %	(0.5)%					
62.9 %	60.6 %					
30.7 %	31.0 %					
93.9 %	91.9 %					
90.8 %	91.4 %					



# **Property & Casualty Production Metrics**

Consistent high retention and rate of +5% is up an additional point





# **Specialty**

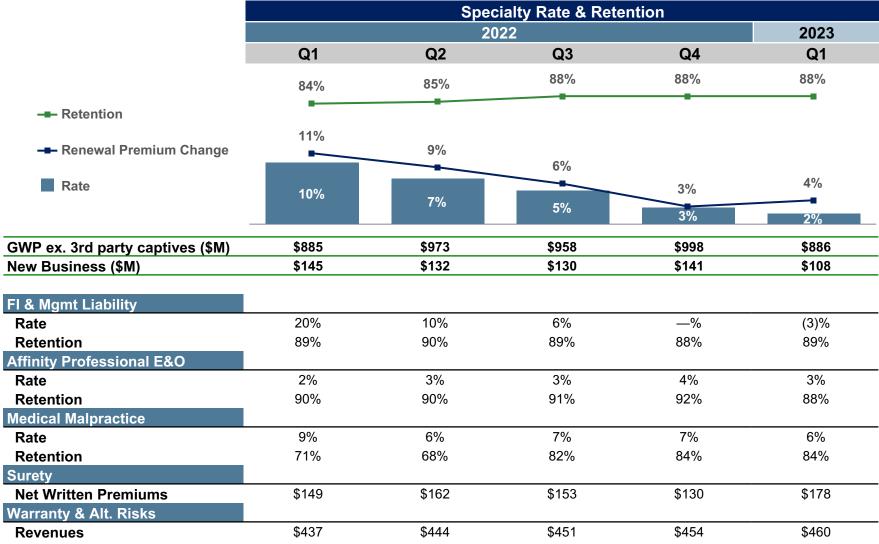
#### Strong all-in and underlying combined ratios

(In millions, except ratios)	First Q	uarter
	2023	2022
GWP ex. 3 <sup>rd</sup> party captives	\$886	\$885
GWP change (% year over year)	— %	
Net written premium	\$788	\$771
NWP change (% year over year)	2 %	
Net earned premium	\$797	\$772
NEP change (% year over year)	3 %	
Underwriting gain	\$80	\$88
Loss ratio excl. catastrophes and development	58.4 %	58.9 %
Impact of catastrophes	— %	— %
Impact of development-related items	— %	(1.3)%
Loss ratio	58.4 %	57.6 %
Expense ratio	31.4 %	30.9 %
Combined ratio	90.0 %	88.7 %
Combined ratio excl. catastrophes and development	90.0 %	90.0 %



# **Specialty Production Metrics**

Consistently high retention and continued rate moderation





# **Commercial**

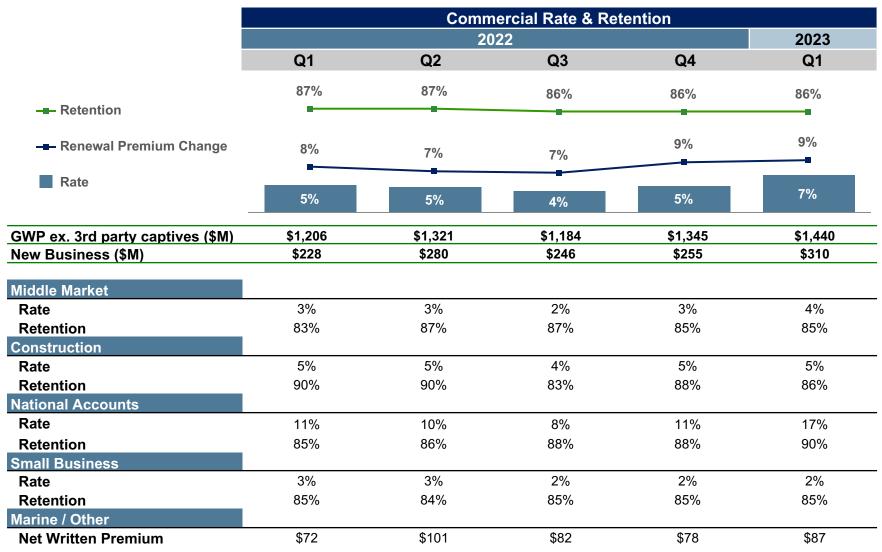
#### Excellent top and bottom line performance

(In millions, except ratios)	First Q	First Quarter				
	2023	2022				
GWP ex. 3 <sup>rd</sup> party captives	\$1,440	\$1,206				
GWP change (% year over year)	19 %					
Net written premium	\$1,188	\$1,001				
NWP change (% year over year)	19 %					
Net earned premium	\$1,046	\$904				
NEP change (% year over year)	16 %					
Underwriting gain	\$41	\$48				
Loss ratio excl. catastrophes and development	61.5 %	61.5 %				
Impact of catastrophes	4.2 %	1.8 %				
Impact of development-related items	— %	— %				
Loss ratio	65.7 %	63.3 %				
Expense ratio	29.8 %	30.7 %				
Combined ratio	96.0 %	94.5 %				
Combined ratio excl. catastrophes and development	91.8 %	92.7 %				



#### **Commercial Production Metrics**

Rate of +7% is up an additional 2 points driven by Property with continued strong retention





## **International**

## Continued profitable growth

(In millions, except ratios)	First Quarter			
	2023	2022		
Gross written premium	\$398	\$363		
GWP change (% year over year) <sup>1</sup>	10 %			
Net written premium	\$271	\$251		
NWP change (% year over year) <sup>1</sup>	8 %			
Net earned premium	\$290	\$264		
NEP change (% year over year)	10 %			
Underwriting gain	\$9	\$20		
Loss ratio excl. catastrophes and development	57.5 %	58.6 %		
Impact of catastrophes	2.8 %	1.2 %		
Impact of development-related items	5.1 %	— %		
Loss ratio	65.4 %	59.8 %		
Expense ratio	31.8 %	32.6 %		
Combined ratio	97.2 %	92.4 %		
Combined ratio excl. catastrophes and development	89.3 %	91.2 %		



# Life & Group

#### Results include the adoption of LDTI accounting

Net earned premiums
Net investment income
Other revenues
Total operating revenues
Total claims, benefits and expenses
Income tax benefit
Core (loss) income

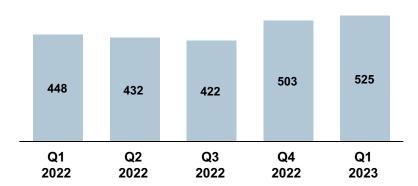
First Quarter							
2023	2022 <sup>1</sup>						
\$115	\$120						
214	212						
_	(1)						
\$329	\$331						
341	338						
9 <b>(\$3)</b>	12 <b>\$5</b>						

### **Pretax Net Investment Income**

Higher yields on fixed income securities continue to be a significant earnings tailwind

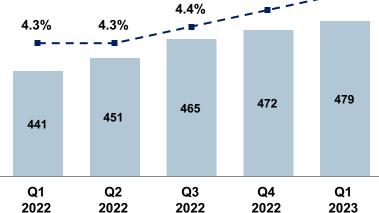
#### **Total CNAF**

\$M



#### **Fixed Income Securities**





#### Fixed Income — Effective Yield (Pretax)

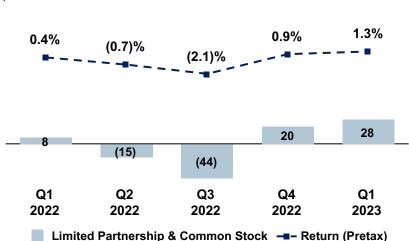


#### **Highlights**

- Net investment income of \$525M is up 17% driven by fixed income and LPs and common stock.
- Fixed income continues to benefit from favorable reinvestment yields and strong operating cash flows; the effective income yield on fixed income increased from 4.3% to 4.6% year-over-year.

#### **Limited Partnership & Common Stock**

\$M



#### **Investment Portfolio**

High quality, diversified and liquid investment portfolio

Fixed Maturities by Rating	% of Portfolio
AAA	12%
AA	16%
A	25%
BBB	42%
Investment Grade	95%
Below Investment Grade	5%
Total Fixed Maturities	100%

Effective Portfolio Duration	
Life & Group	10.1 yrs
P&C and Corporate	4.8 yrs
Total	6.8 yrs

#### **Highlights**

- 90% of total invested assets are in fixed income securities
- High-quality portfolio with an average credit rating of "A"
- Liquidity supports underlying liability characteristics
- Improvement in net unrealized loss driven by decrease in risk-free interest rates
- Commercial real estate exposure primarily comprised of high quality, well diversified holdings in fixed income CMBS<sup>1</sup> and REITs<sup>2</sup> as well as direct mortgage loans.<sup>3</sup>



<sup>&</sup>lt;sup>1</sup> Commercial mortgage-backed securities

<sup>&</sup>lt;sup>2</sup> Real estate investment trusts

<sup>&</sup>lt;sup>3</sup> For additional detail refer to the Appendix P. 17 and CNA's financial supplement made available in connection with this presentation.

# **Financial Strength**

Conservative capital and debt profile and ample liquidity support business objectives

(In millions, except per share data)		Mar 31, 2023		Dec 31, 2022 <sup>1</sup>			
Debt		\$2,782		\$2,781			
Stockholders' equity		8,667		8,548			
Total capital		\$11,449		\$11,329			
AOCI		(3,308)	\$	(3,598)			
Capital ex AOCI	\$	14,757	\$	14,927			
BVPS ex AOCI  Dividends per share (YTD)		\$44.21 \$1.62		\$44.83 \$3.60			
Debt-to-capital		24.3%		24.5%			
·							
Debt-to-capital ex AOCI Statutory surplus		18.9% \$10,453		18.6% \$10,572			
Holding company liquidity <sup>2</sup>		\$955		\$1,041			

#### **Capital**

- Financial strength ratings from all four rating agencies were affirmed in the past year with stable outlooks
- · Statutory surplus is stable, adjusted for dividends
- Adjusting for dividends, book value per share ex AOCI increased 2%

#### Leverage

- Debt maturity schedule is termed out to effectively manage refinancing
- Next debt maturity of \$243M in November of 2023 - currently evaluating refinance options

#### Liquidity

 Ample liquidity at both holding and operating company levels to meet obligations



<sup>&</sup>lt;sup>1</sup> As of January 1, 2023, the Company adopted LDTI using the modified retrospective method applied as of the transition date of January 1, 2021. Prior period amounts have been adjusted to reflect application of the new guidance.

Includes \$250 million available under credit facility

# **Appendix**



# **Commercial Real Estate Exposure**

#### Fixed Income and Direct Mortgage Loans

		March 3	31, 202	3			March	31, 202	3
(In millions)		ated Fair alue		Jnrealized s (Losses)	(In millions)	Est	timated Fair Value		Jnrealized s (Losses)
Commercial mortgage-backed: Single asset, single borrower: Office Retail Lodging Industrial Multifamily Total single asset, single borrower Conduits (multi property, multi borrower pools) Total commercial mortgage-backed	\$	323 304 201 84 53 965 666 1,631	\$	(67) (40) (22) (7) (4) (140) (97) (237)	Corporate and other bonds - REITs: Retail Office Industrial Other <sup>1</sup> Total corporate and other bonds - REITs <sup>2</sup>	\$	452 261 85 418 1,216	\$	(43) (30) (3) (34) (110)
(In millions)		March 3 ated Fair alue	Net l	Jnrealized s (Losses)	(In millions)	Est	March : timated Fair Value	Net L	Jnrealized s (Losses)
Commercial mortgage-backed: AAA AA A BBB Non-investment grade Total commercial mortgage-backed	\$	367 630 214 283 137 1,631	\$	(29) (97) (34) (51) (26) (237)	Corporate and other bonds - REITs:  AA  A  BBB  Non-investment grade  Total corporate and other bonds - REITs <sup>2</sup>	\$	11 239 948 18 1,216	\$	(1) (10) (97) (2) (110)
(In millions) Mortgage loans: Retail	Carryi	March : ng Value 461	Perc	entage of Total					



Office

Other

Industrial

Total mortgage loans

Less: Allowance for expected credit losses

Total mortgage loans - net of allowance

26 %

12 %

18 %

100 %

263

119

187

(24)

1,030

1,006

<sup>&</sup>lt;sup>1</sup> Other includes a diversified mix of property type strategies including self-storage, healthcare and apartments.

<sup>&</sup>lt;sup>2</sup> Real estate investment trusts