

Q3 2021 INVESTOR UPDATE

November 11, 2021



DISCLAIMER

This presentation provides a summary description of Northwest Healthcare Properties Real Estate Investment Trust (“NWH” or the “REIT”). This presentation should be read in conjunction with and is qualified in its entirety by reference to the REIT’s most recently filed financial statements, management’s discussion and analysis, management information circular and annual information form (the “AIF”).

This presentation contains forward-looking statements. These statements generally can be identified by the use of words such as “expect”, “anticipate”, “believe”, “foresee”, “could”, “estimate”, “goal”, “intend”, “plan”, “seek”, “strive”, “will”, “may”, “would”, “might”, “potential”, “should”, “stabilized”, “contracted”, “guidance”, “normalized”, or “run rate” or variations of such words and phrases. Examples of such statements in this presentation may include statements concerning: (i) the REIT’s financial position and future performance, including normalized and target financial metrics, forecasted liquidity and potential deleveraging transactions; (ii) joint venture conditional capital commitments and negotiations, potential acquisitions, dispositions and other transactions, including a potential UK joint venture, and transactions involving Aspen and Australian Unity; (iii) the REIT’s development pipeline and associated future value creation, (iv) the REIT’s property portfolio, cash flow and growth prospects, liquidity, un-deployed capital, leverage ratios, future financings and asset management fees, (v) the REIT’s intention and ability to distribute available cash to security holders, (vi) the industry in which the REIT operates and trends related thereto, and (vii) the REIT’s strategic and governance initiatives.

Such forward-looking information reflects current beliefs of the REIT and is based on information currently available to the REIT. Other unknown or unpredictable factors could also have material adverse effects on future results, performance or achievements of the REIT. Forward-looking information involves significant risks and uncertainties, should not be read as a guarantee of future performance or results and will not necessarily be an accurate indication of whether or not, or the times at which, or by which, such performance or results will be achieved, and readers are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements contained in this presentation are based on numerous assumptions which may prove incorrect and which could cause actual results or events to differ materially from the forward-looking statements. Although these forward-looking statements are based upon what the REIT believes are reasonable assumptions, the REIT cannot assure investors that actual results will be consistent with this forward-looking information. Such assumptions include, but are not limited to, the assumptions set forth in this presentation, as well as assumptions relating to (i) completion of anticipated acquisitions, dispositions, development, joint venture, deleveraging and other transactions (some of which remain subject to completing documentation) on terms disclosed; (ii) the REIT’s properties continuing to perform as they have recently, (iii) the REIT successfully integrating past and future acquisitions, including the realization of synergies in connection therewith; (iv) various general economic and market factors, including exchange rates remaining constant, local real estate conditions remaining strong, interest rates remaining at current levels, the impacts of COVID-19 on the REIT’s business ameliorating or remaining stable; and (vii) the availability of equity and debt financing to the REIT. These forward-looking statements may be affected by risks and uncertainties in the business of the REIT and market conditions, including that the assumptions upon which the forward-looking statements in this presentation may be incorrect in whole or in part, as well as the various risks described in the AIF.

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Funds from operations (“FFO”), adjusted funds from operations (“AFFO”), net operating income (“NOI”), same property NOI (“SPNOI”), and net asset value (“NAV”) are not measures recognized under International Financial Reporting Standards (“IFRS”) and do not have standardized meanings prescribed by IFRS. FFO, AFFO, NOI, SPNOI, and NAV are supplemental measures of a real estate investment trust’s performance and the REIT believes that FFO, AFFO, NOI, SNOI and NAV are relevant measures of its ability to earn and distribute cash returns to unitholders. The IFRS measurement most directly comparable to FFO, AFFO, NOI and SPNOI is net income. The IFRS measurement most directly comparable to NAV is net equity. A reconciliation of NAV, NOI, FFO, AFFO and Normalized AFFO to net income is presented in the REIT’s management’s discussion and analysis of financial condition and results of operations of the REIT for the period ended September 30, 2021 as filed on SEDAR.

Focused Healthcare Real Estate Investment Partner

- ✓ **Global scale, local relationships**
Partner of choice for leading operators
- ✓ **Defensive operating fundamentals**
Cure focus underpinned by government funding
- ✓ **A proven track record**
10+ year total shareholder return of 165% (10% CAGR)
- ✓ **Scalable platform with embedded growth**
Robust acquisition and development pipeline

NWH AT A GLANCE

16.2M

SQUARE FEET

192

PROPERTIES

\$8.5B

TOTAL ASSETS⁽³⁾

96.9%

OCCUPANCY

14.1

YEAR WALE

5.4%

IFRS CAP RATE

\$2.9B

MARKET CAP ⁽¹⁾

5.9%

DISTRIBUTION YIELD⁽¹⁾

87%

PAYOUT RATIO ⁽²⁾



70% Global Gateway City Exposure

Established Relationships with Leading Healthcare Operators



healthcare



Alberta Health Services



Sabará



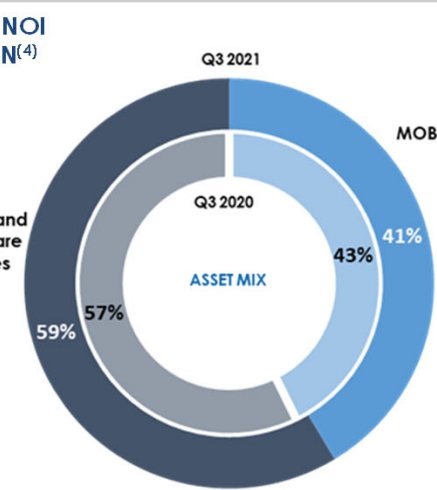
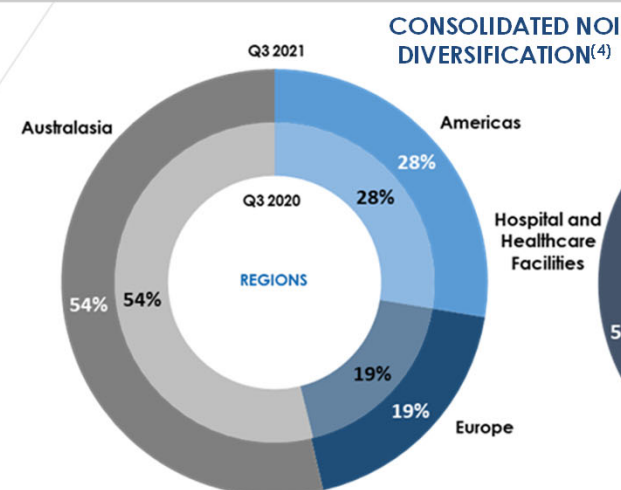
UNIVERSITY OF TORONTO



Klinikum ST. GEORG



Epworth

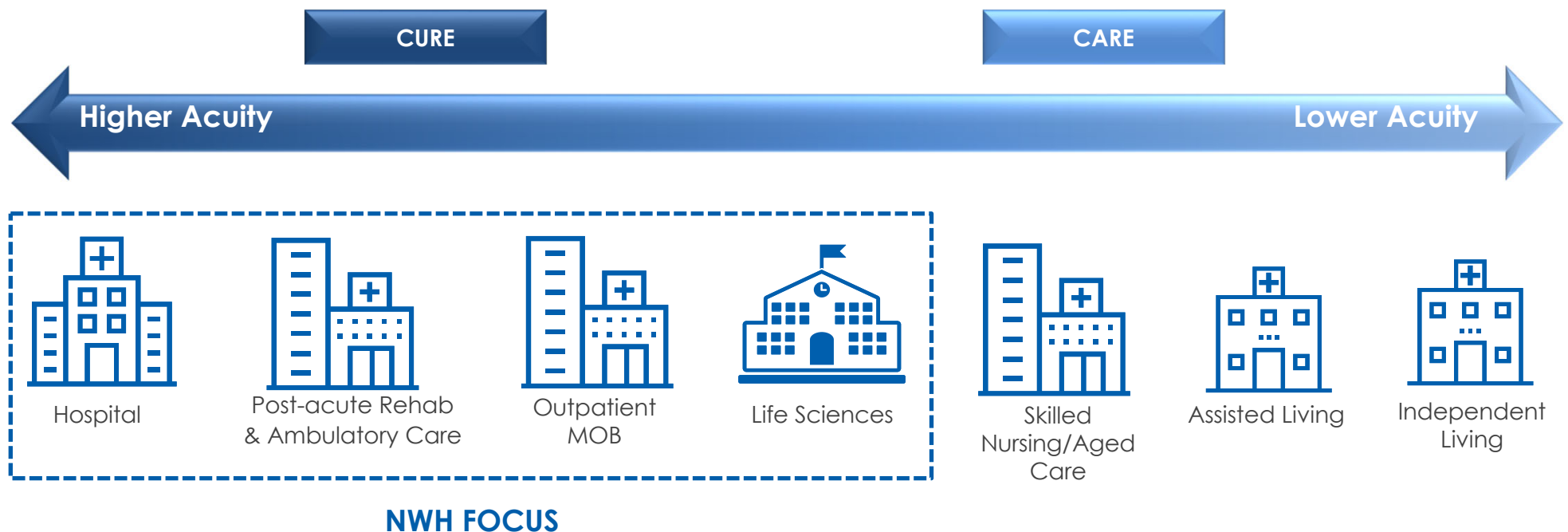


HEALTHCARE REAL ESTATE - CURE VS CARE

GLOBAL Healthcare Real Estate is estimated to be **>\$3T** in value.



NORTHWEST focuses on the **CURE** segment of Healthcare Real Estate.



HIGHLIGHTS OF THE QUARTER

Stable and Improving Operating Results

\$0.92 ↔
Normalized
AFFO/Unit

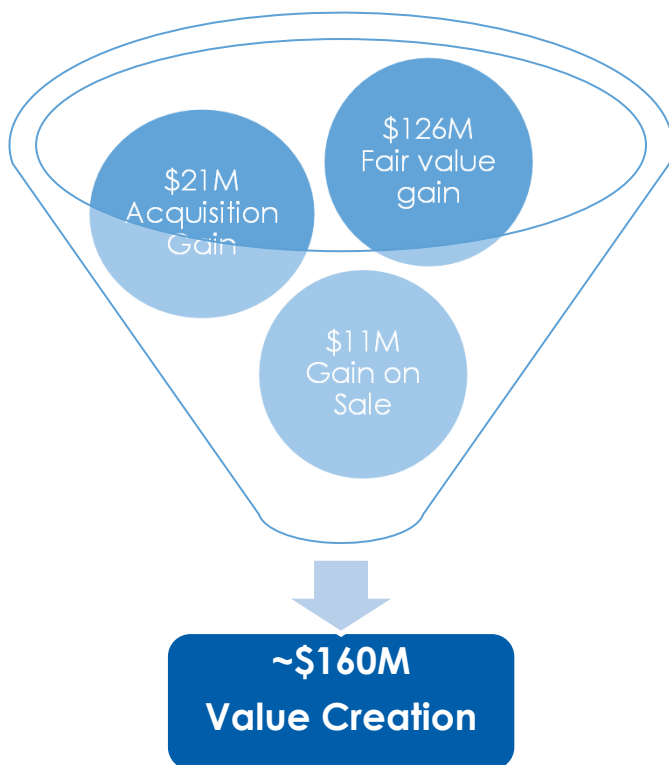
2.4% ↑
SPNOI Growth

+96.9% ↑
Occupancy

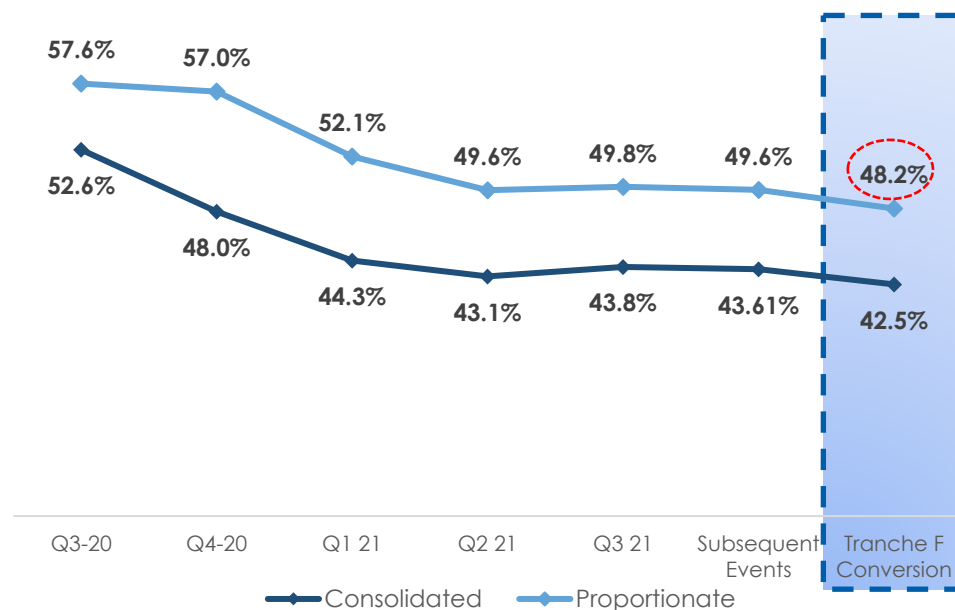
\$13.60 ↑
NAV/Unit

Executing on Strategic Priorities

~\$160M UK PORTFOLIO VALUE CREATION



CONTINUED DELEVERAGING



2021 STRATEGIC PRIORITIES

*STRATEGIC INITIATIVES
ALIGN WITH CONTINUED
MATURATION OF THE
ORGANIZATION:*

*SCALING THIRD-PARTY
MANAGEMENT PLATFORM*

*POTENTIAL EXPANSION TO
NEW MARKETS WITHIN
NORTH AMERICA AND
WESTERN EUROPE*

*ENHANCING THE REIT'S
INSTITUTIONAL BRAND BY
FORMALIZING ITS ESG
PROGRAM*

*BALANCE SHEET
OPTIMIZATION &
ACHIEVING INVESTMENT
GRADE METRICS*

SCALING GLOBAL ASSET MANAGEMENT PLATFORM

- Increasing scale through capital deployment:
 - Available undeployed capital totals \$3.7B in active funds
- New fund initiatives:
 - UK portfolio initiatives complete; positioned to execute JV formation
 - Increasing scale in AUS to accommodate strategic transactions
- **Target:** Be the leading healthcare real estate asset manager globally

GLOBAL EXPANSION

- In 2020 the REIT successfully entered the UK and acquired a high quality 10 hospital portfolio
- The REIT intends to extend its geographic footprint in 2021. Key markets under consideration include:
 - The United States
 - Other Western Europe
- Advancing US acquisition strategy

FOCUS ON ESG

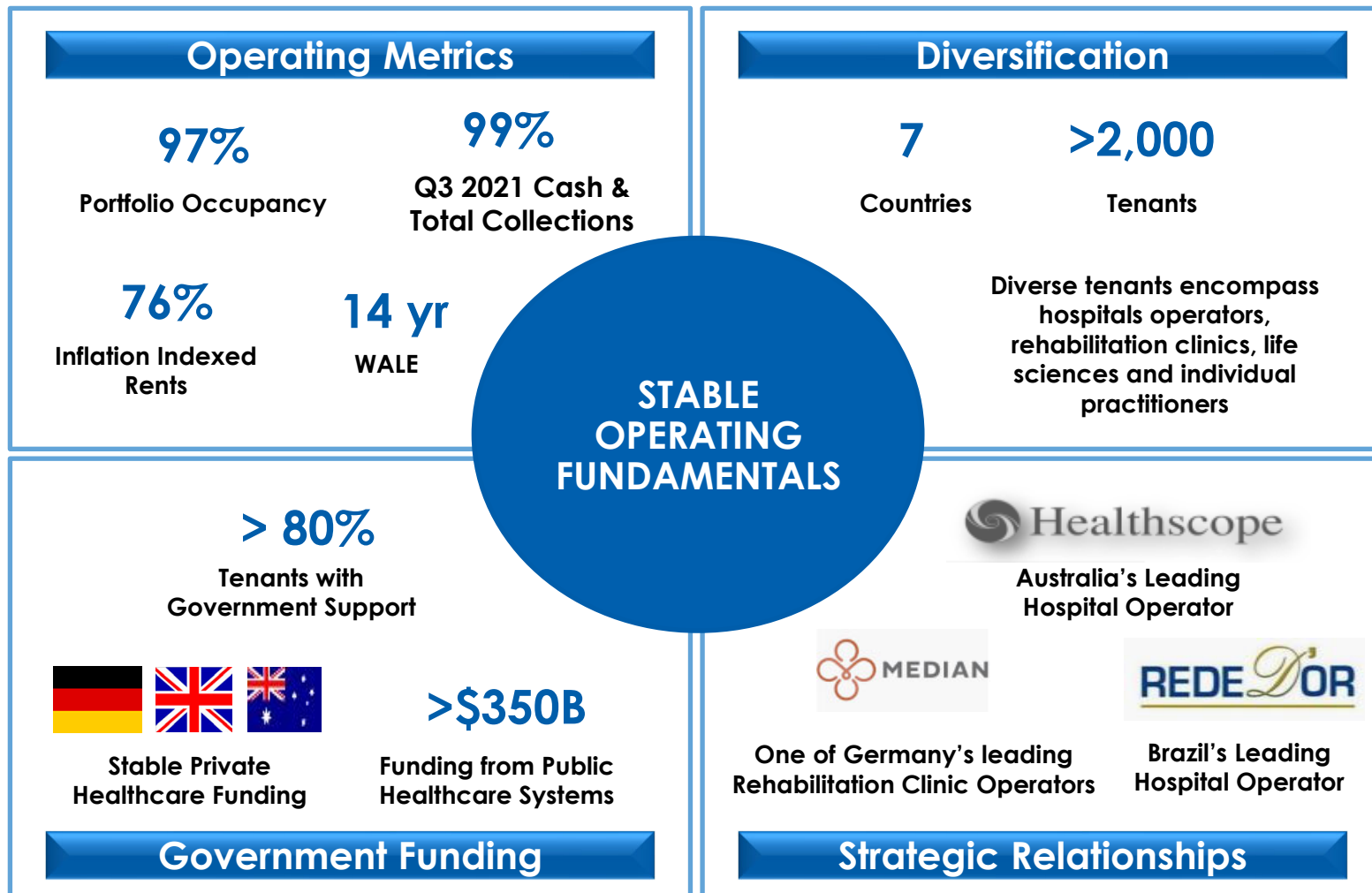
- REIT wide commitment to development and implementation of an active ESG program;
- ESG is the top priority for recently created, and filled, role of Chief Administrative Officer (CAO)

BALANCE SHEET OPTIMIZATION AND ACHIEVEMENT OF INVESTMENT GRADE CREDIT METRICS

**Net Debt / EBITDA < 8.0x
LTV < 50%**

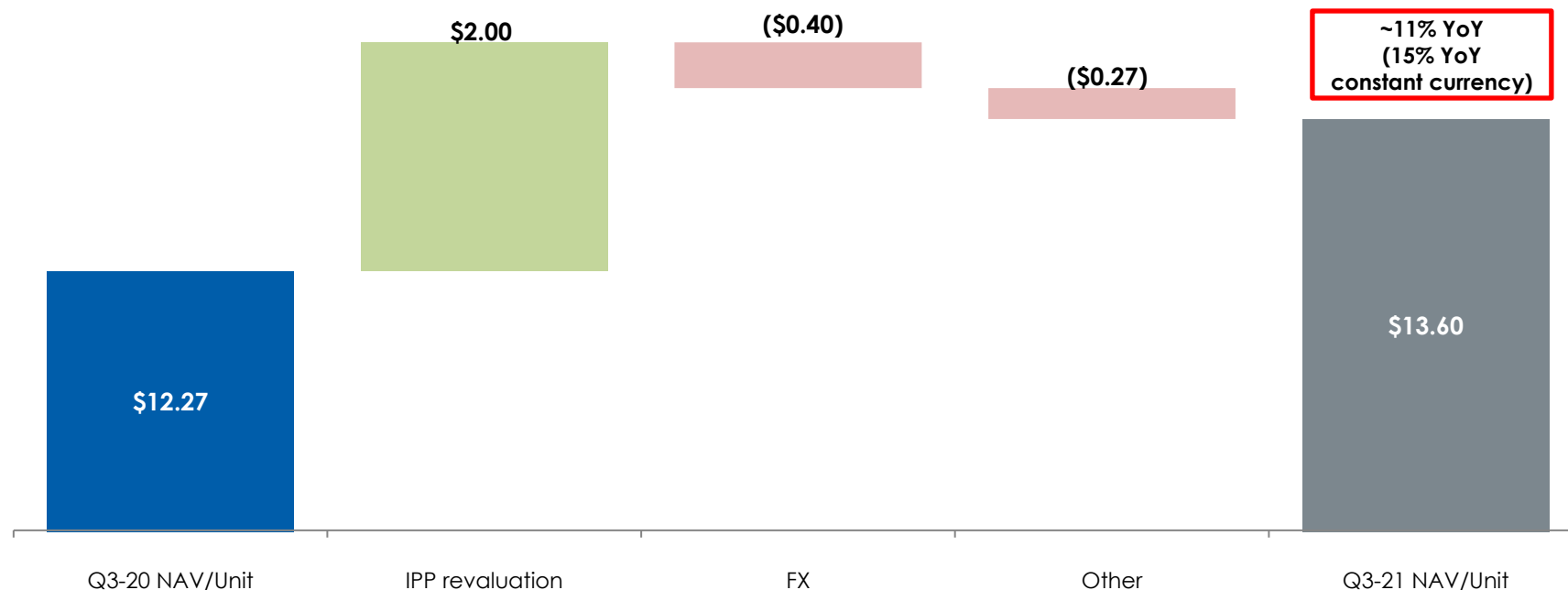
**Management Fees Growth
AFFOPU Growth**

DEFENSIVE UNDERLYING PORTFOLIO



DELIVERING ON NAV GROWTH WITH MORE TO COME

11% YOY NAV/UNIT GROWTH PRIMARILY DRIVEN BY FAIR VALUE GAIN



PATH TO FURTHER \$250M+ VALUE CREATION

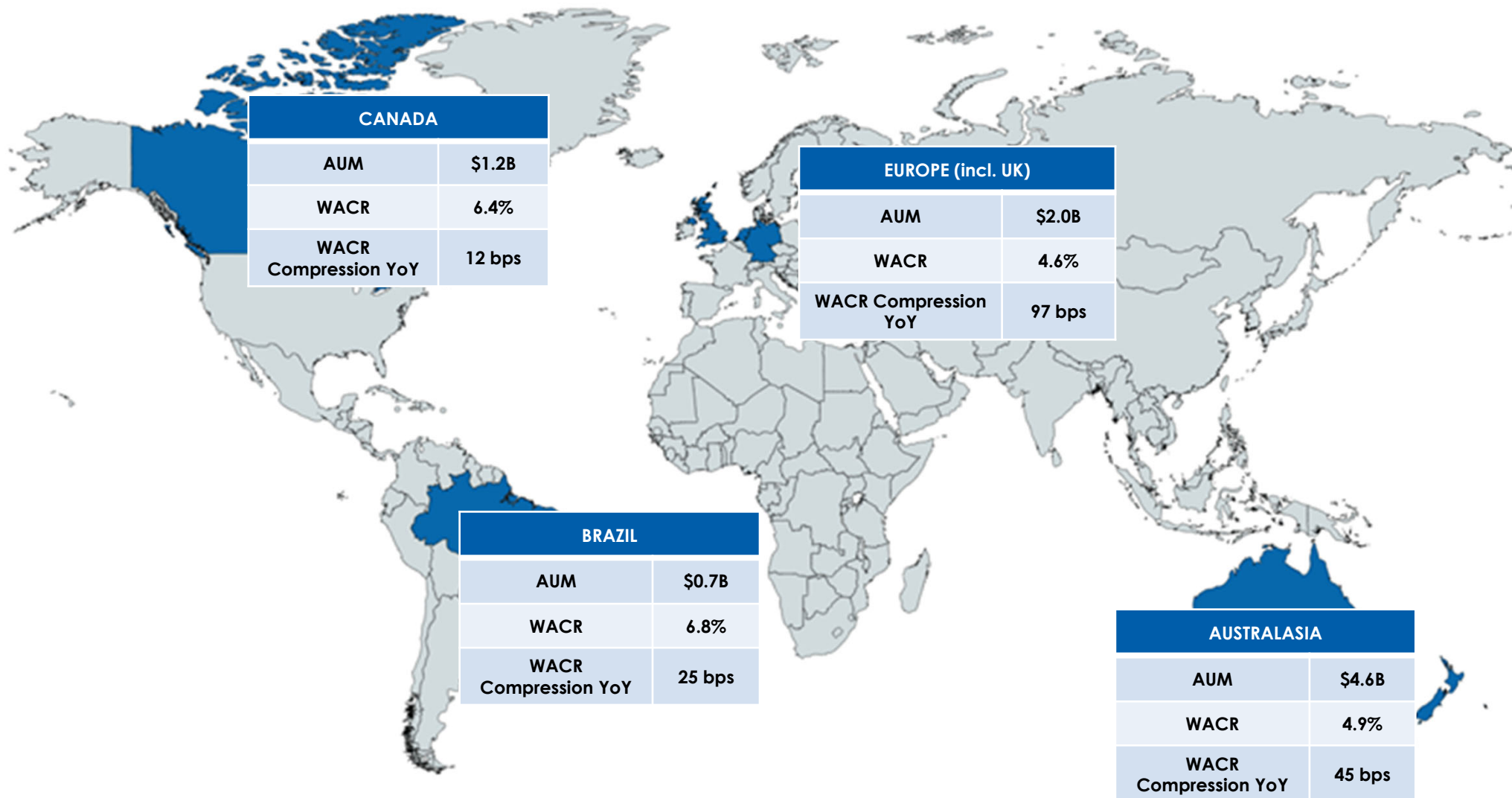
Institutionalization
of Healthcare
Real Estate

UK Portfolio
Initiatives

Global Asset
Management
Platform
Expansion

Development
Accretion

GLOBAL CAP RATE COMPRESSION DRIVES ~\$375M YOY FAIR VALUE GAIN



10 BP WEIGHTED AVERAGE CAP RATE COMPRESSION DRIVES ~\$0.45 IN NAV/UNIT GROWTH

UK PORTFOLIO INITIATIVES COMPLETE; POSITIONED FOR UK JV

EXPANDED \$800M HIGH QUALITY UK HOSPITAL PORTFOLIO



Leading hospital operator relationships



13
Properties

406
Beds

100%
Occupancy

22 Yr
WALE

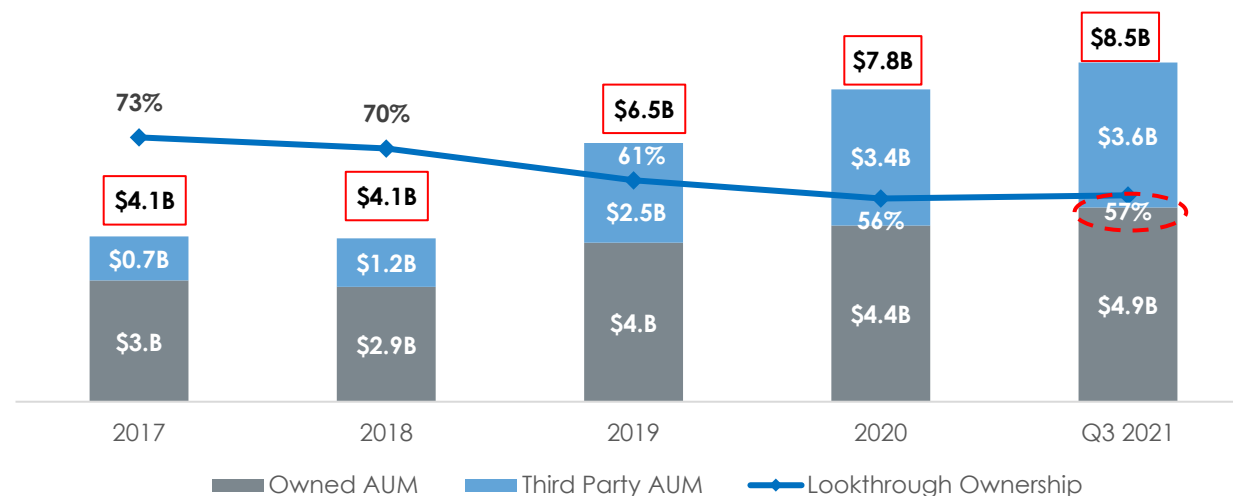
Triple Net
Leases

~70%
Greater London
Concentration

EVOLUTION OF ASSET MANAGEMENT PLATFORM

DUE TO THE GROWTH OF THE GLOBAL ASSET MANAGEMENT PLATFORM OVER THE PAST 5 YEARS, TOTAL AUM HAS INCREASED FROM \$4B TO \$8.5B WHILE LOOK THROUGH OWNERSHIP HAS DECREASED TO 57%

HISTORICAL CHART OF AUM AND OWNERSHIP



RETURNS COMPARISON

\$100 Investment (5% Cap Rate)	Direct	JV
Ownership	100%	30%
LTV	65%	65%
Interest Rate	~3%	~3%
NOI	\$5	\$1.5
Fees	N/A	\$0.4
Interest Expense	(\$1.9)	(\$0.6)
Total Return	\$3.1	\$1.3
Equity Required	\$35	\$10.5
ROE	9%	12%

KEY BENEFITS OF JV STRUCTURE

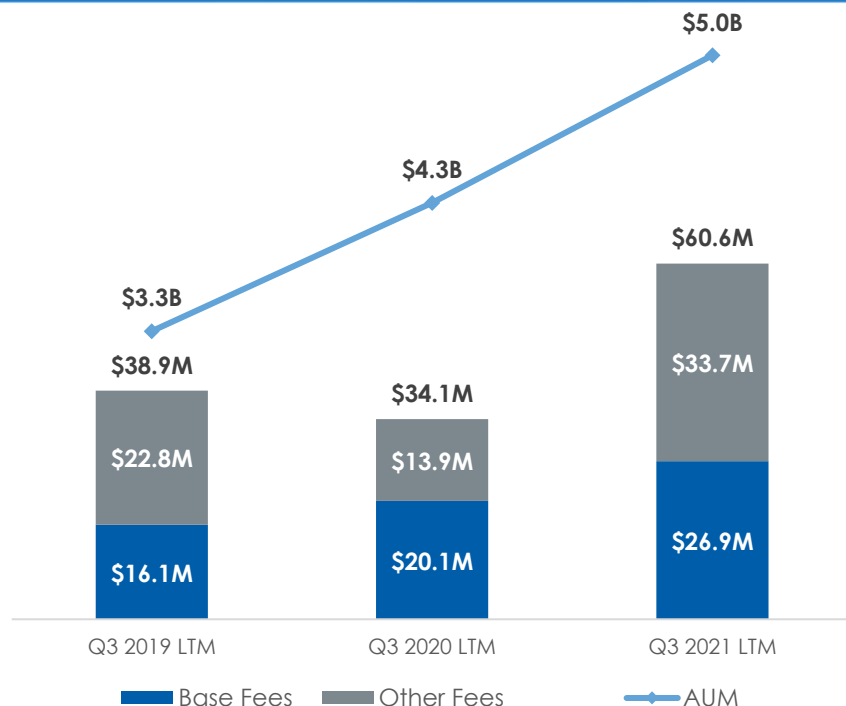
Reduced Equity Requirements

Increased Fees

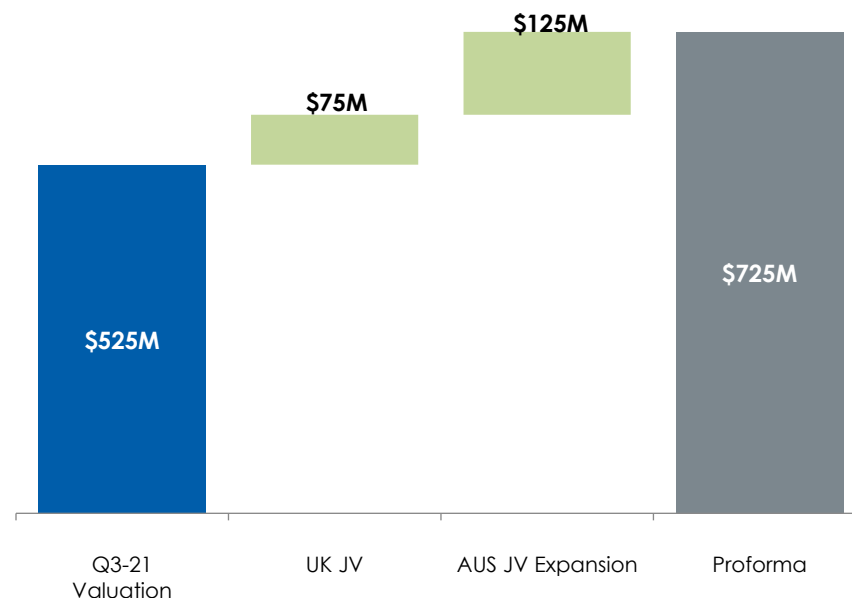
Higher ROE

SIGNIFICANT VALUE CREATION IN GLOBAL MANAGEMENT PLATFORM

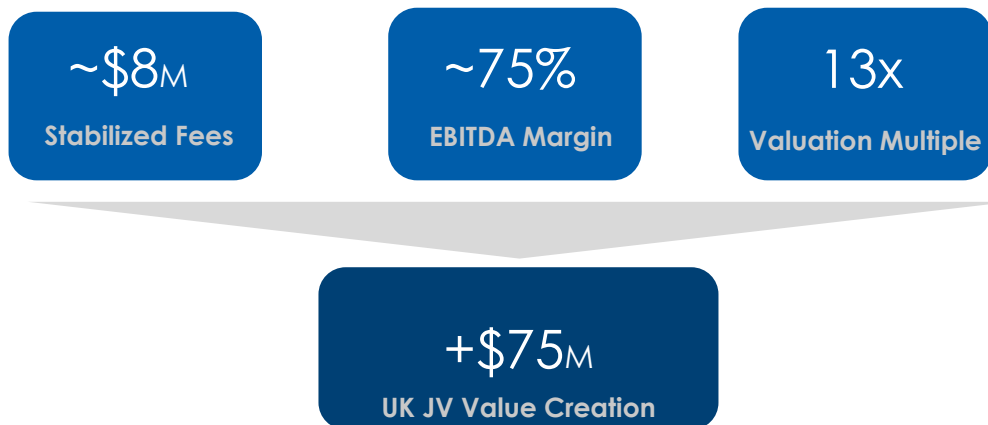
BASE FEES CAGR OF ~29% DRIVEN BY AUM GROWTH



POTENTIAL FOR FURTHER \$200M NAV GROWTH



UK JV EXPECTED IN H1 2022



KEY INSTITUTIONAL RELATIONSHIPS

Vital HEALTHCARE PROPERTY TRUST

GIC

NORTHWEST
HEALTHCARE PROPERTIES

EPWORTH GEELONG HEALTH PRECINCT DRIVES +\$1B DEVELOPMENT PIPELINE

\$552M DEVELOPMENT PROJECT EXPANDS RELATIONSHIP WITH KEY OPERATOR AND DRIVES SIGNIFICANT VALUE CREATION

Project Summary

Building on its 20-plus year relationship with Epworth, one of Australia's largest not-for-profit private hospital groups, and consistent with its recently announced precinct and ambulatory care development strategies, NorthWest through its long-term Australian JV today announced a major new strategic initiative that is set to deliver a state-of-the-art \$552 million (A\$600 million) innovation, education and healthcare precinct in Geelong and expanded facilities at the site where Epworth Richmond is located in inner-Melbourne.



100%
Occupancy

20 yr
WALE

\$117M
Purchase Price

~1.2M Sq Ft
Development



GLOBAL PIPELINE TO GENERATE NAV & EARNINGS GROWTH

+\$1B

Development
Pipeline

6.5%

Average Yield

\$339M

Active Projects

100bps

Spread to Stabilized
Cap Rates

+\$100M

Value Creation

GROWTH OPPORTUNITIES



Healthcare
Precincts



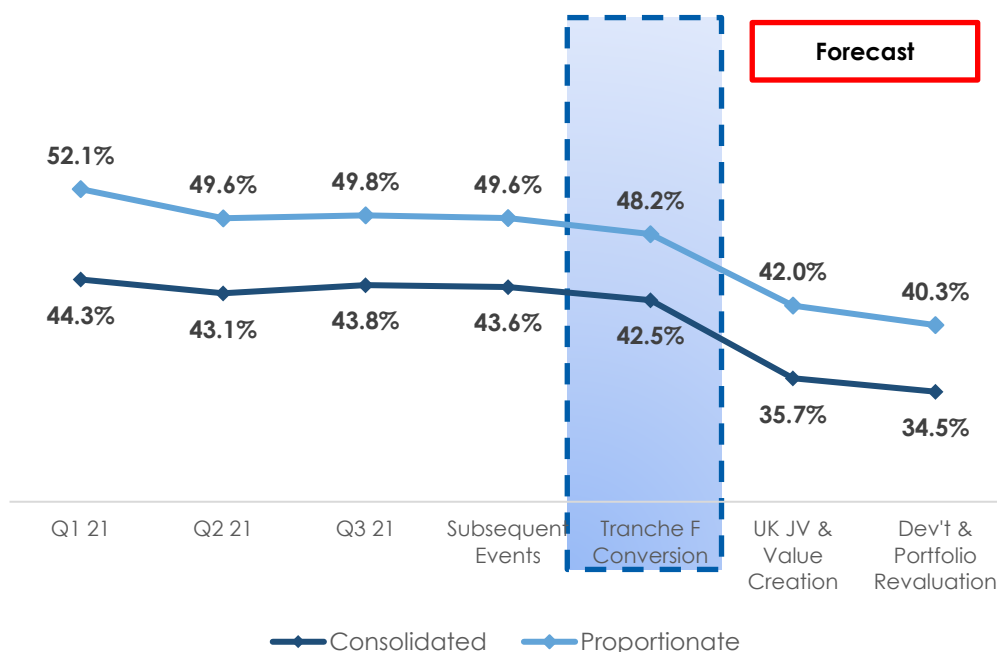
Post-acute Rehab
& Ambulatory Care

+\$1B

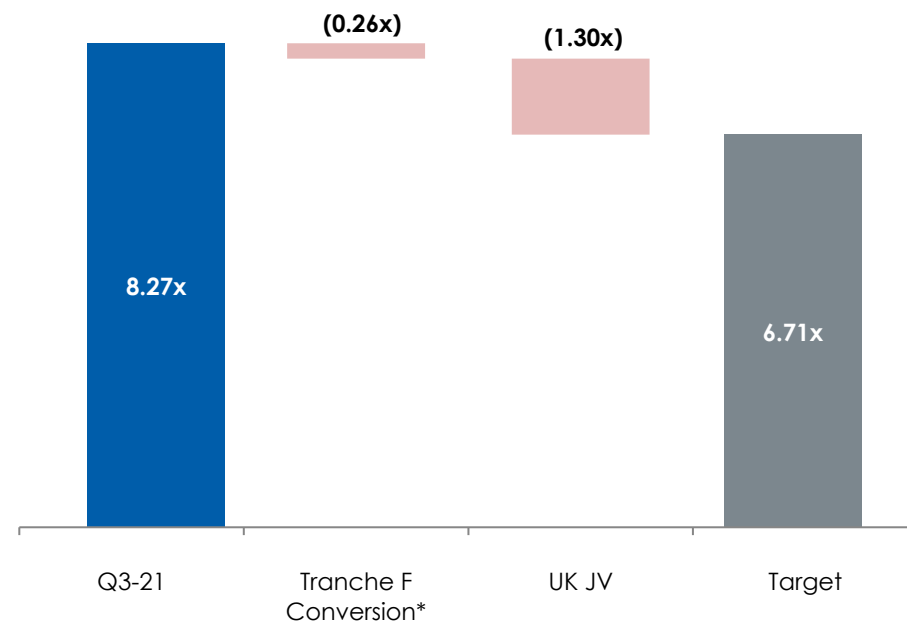
Development Pipeline

INVESTMENT CREDIT GRADE METRICS ACHIEVED: POSITIONED FOR GROWTH

Target LTV of ~40%



Proportionate Net Debt/EBITDA Bridge



~42%
LTV
Post UK JV

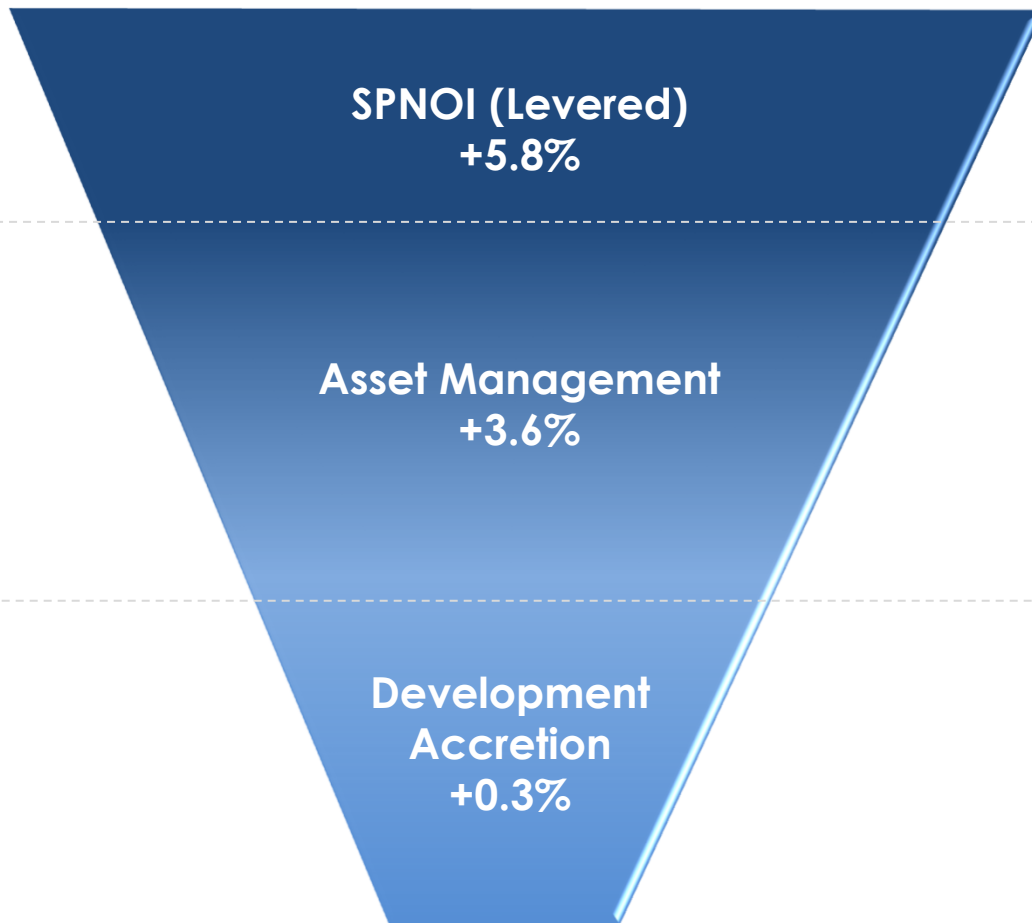
~10 bps
WACR
Compression

~\$450M
YTD Equity
Issuance

~5%
WAIR on Debt
Repaid

* Includes subsequent events. Based on the REIT's \$13.44/unit closing price on November 11, 2021, Series F which matures in 2021 is in the money.

BUSINESS MODEL



- WALE: 14.1 Years / Occupancy: 96.9%
- Inflation Indexed Leases: 76%

- Fee Bearing Capital*: \$8.7B
- Target Capital Commitments: \$12.2B

- Committed Developments: \$339M
- Development Yield: 100bps spread


~10% Annualized Return

+6% Distribution Yield



+16% Recurring Return

* Includes undeveloped capacity

A grayscale photograph of an operating room, featuring a central surgical table, overhead lights, and medical equipment. The text "FINANCIAL HIGHLIGHTS" is overlaid in white.

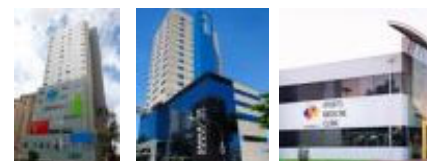
FINANCIAL HIGHLIGHTS

FINANCIAL DASHBOARD

As Reported



Normalized



AFFO/unit ⁽⁵⁾

\$0.88/unit

\$0.92/unit

**LTV ⁽⁶⁾/
Proportionate LTV**

43.8% / 49.8%

~40%/~45%

NAV ⁽⁷⁾

\$13.60/unit

~\$14/unit

**Accretive
Developments**

**JV
Deployment**

**Debt
Repayment**

PROPORTIONATE INCOME STATEMENT

18.2% GROWTH IN YOY
AFFO UNDERPINNED BY
43.5% GROWTH IN
MANAGEMENT FEES

For the Quarter Ended September 30			
C\$M	2020	2021	% change
Net Operating Income	60.0	64.1	6.8%
Management Fee Income	11.0	15.8	43.5%
Interest Income	0.8	2.1	150.8%
General and Administrative Expenses	(9.1)	(8.9)	2.0%
EBITDA	62.7	73.1	16.5%
Interest Expense	(21.5)	(19.7)	8.4%
FFO Adjustments	(1.4)	(5.8)	NM
Funds From Operations	39.8	47.6	19.6%
Leasing and CAPEX	(2.6)	(2.6)	1.4%
AFFO Adjustments	2.8	2.2	NM
Adjusted Funds From Operations	40.0	47.2	18.2%
FFO per Unit	\$0.22	\$0.22	-3.0%
AFFO per Unit	\$0.23	\$0.22	-4.2%

Growth underpinned by 34% increase in base fees

Reduced interest expense driven by deleveraging and lower WAIR

Increase driven by SPNOI growth and investment activity

2.4%
SPNOI Growth
(Constant
Currency)

+34%
Base
Fees

10 bps
Reduction in
WAIR to 3.3%

PROPORTIONATE BALANCE SHEET

~11% NAV PER UNIT
GROWTH DRIVEN BY
IMPROVED PROPERTY
VALUATIONS

As at September 30			
C\$M	2020	2021	% change
Investment Properties	4,091.1	4,867.4	19.0%
Other Assets	503.5	460.9	-8.4%
Total Assets	4,594.6	5,328.3	16.0%
Mortgages, Loans and Convertible Debentures	(2,645.1)	(2,654.5)	-0.4%
Other Liabilities	(457.3)	(443.0)	3.1%
Total Liabilities	(3,102.5)	(3,097.4)	0.2%
Global Manager	525.0	525.0	0.0%
Other Adjustments	160.4	231.9	
Net Asset Value ("NAV")	2,177.5	2,987.7	37.2%
NAV per Unit	\$12.27	\$13.60	10.9%
Gross Book Value ("GBV")	4,594.6	5,328.3	16.0%
Debt, including Convertible Debentures	2,645.1	2,654.5	0.4%
Debt to GBV	57.6%	49.8%	(770) bps

Net acquisitions of \$400M &
~\$375M fair value gain

~\$450M
2021 Equity Issuance

3.3%
WAIR

~11%
NAV/Unit Growth
(15% Constant
Currency)

-770 bp
Proportionate
Leverage

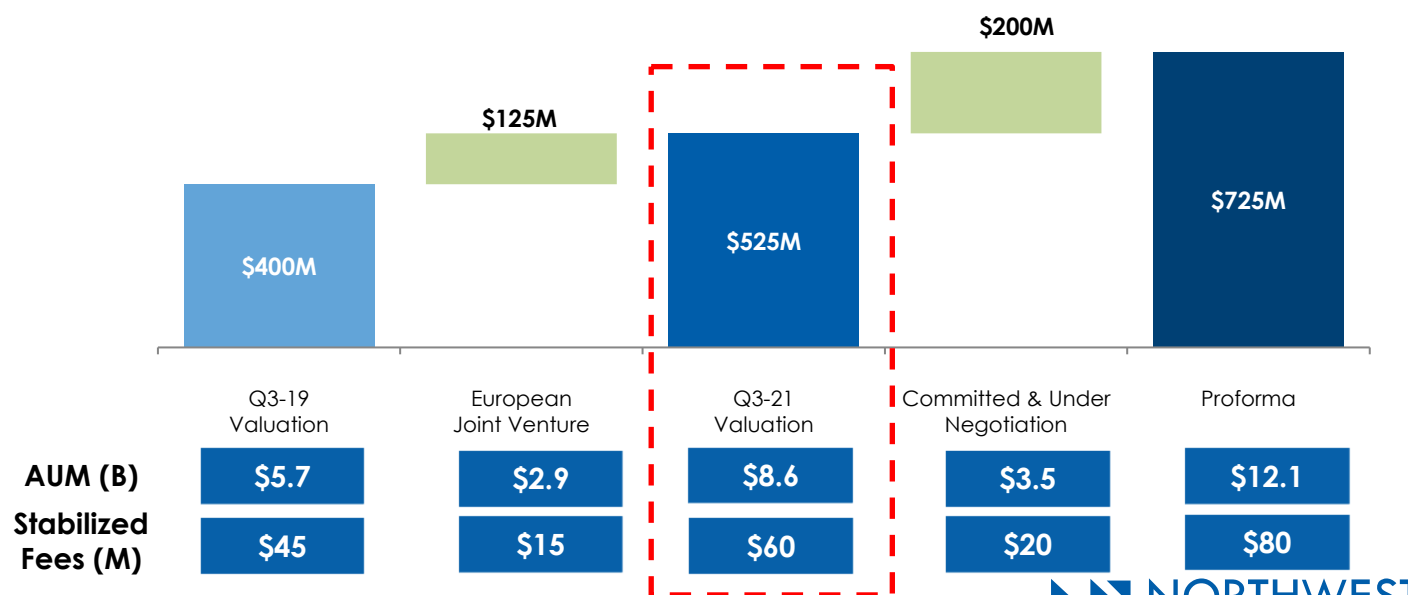
SIGNIFICANT VALUE CREATION IN GLOBAL ASSET MANAGER

**\$8.7B OF ACTIVE
GLOBAL CAPITAL
COMMITMENTS
DRIVING SIGNIFICANT
VALUE CREATION IN
THE REIT'S ASSET
MANAGER**

**INCREMENTAL NAV
GROWTH ON
CONTINUED
EXPANSION OF THE
ASSET MANAGEMENT
PLATFORM**

Active
↑
↓
**Under
Negotiation**

	Status	AUM (\$B)	Available Capacity (\$B)	NWH Ownership	Term	Stabilized Fees (\$M)
Australian Core Hospital JV	Active	\$3.4	\$1.3	30%	Perpetuity	\$20
Vital	Active	\$2.4	Open	26%	Perpetuity	\$25
European JV	Active	\$2.9	\$2.4	30%	12 Years	\$15
Australian JV Expansion	Committed	\$1.8	\$1.8	30%	Perpetuity	\$10
UK Healthcare Fund	Under Negotiation	\$1.7	\$0.8*	20%-30%	TBD	\$10
Total		\$12.2	\$6.3			\$80



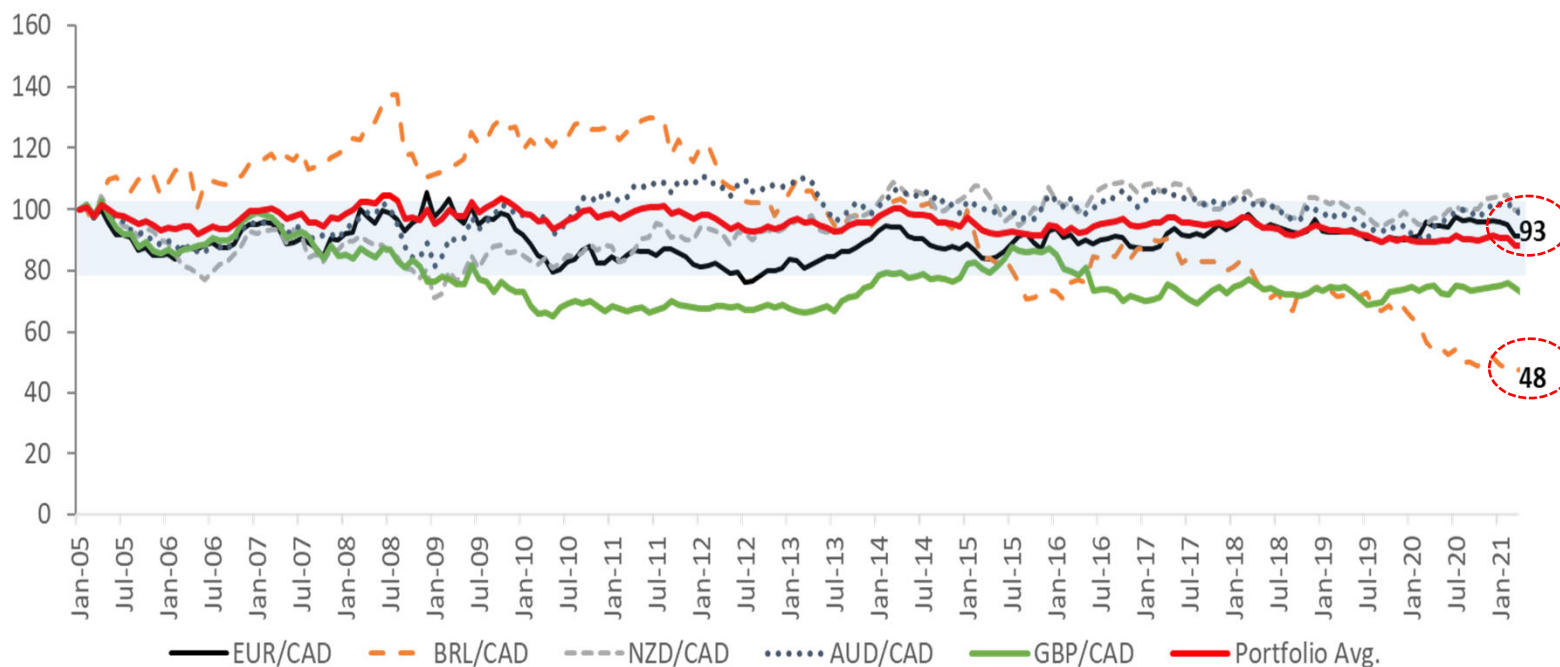
* Assumes existing UK portfolio seeds future JV

RISK MANAGEMENT – FOREIGN EXCHANGE

OVER A 15 YEAR PERIOD, THE REIT'S NOI WEIGHTED FOREIGN EXCHANGE INDEX HAS REMAINED RELATIVELY STABLE

RENTAL INDEXATION ACTS AS NATURAL CURRENCY HEDGE

PORTFOLIO SECURED WITH LOCAL CURRENCY DEBT WHEREVER POSSIBLE TO MINIMIZE FX RISK



- **Canada:** FX appreciation due to an increase in commodity prices
- **Brazil:** FX depreciation due to increased inflation and political risk



- **Europe:** FX volatility expected due to vaccine distribution concerns
- **UK:** Stable FX due to greater certainty around "BREXIT" and successful COVID-19 vaccine distribution



- **Australia:** FX appreciation due to proximity to China's economic recovery
- **New Zealand:** FX stability expected since the country's comparatively smaller population can be vaccinated quicker

An architectural rendering of a modern, multi-story hospital building. The building features large glass windows and balconies with decorative metal railings. The name "Epping Private Hospital" is visible on the upper facade. The foreground shows a landscaped area with trees, shrubs, and a few cars parked on a street. The sky is clear and blue.

GLOBAL HEALTHCARE TRENDS

\$8 Trillion
Annual Global
Healthcare
Spend (\$US)

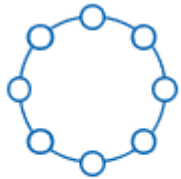
10.4%

Global Healthcare
Expenditure (% GDP)

4-7%

Annual Growth

TRENDS DRIVING GLOBAL HEALTHCARE



Societal

1. Population growth
- 2. Aging population**
3. Increase in obesity, addictions
4. Growing middle class in emerging markets
5. Increase in urban migration



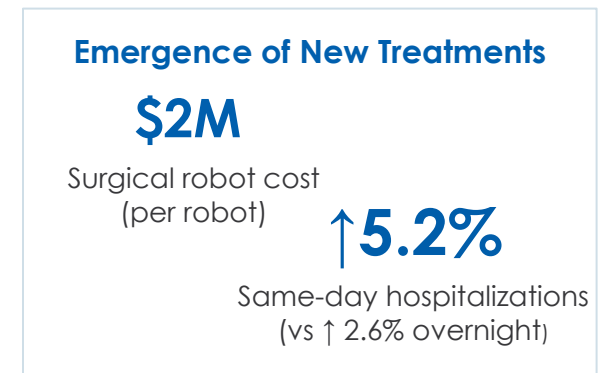
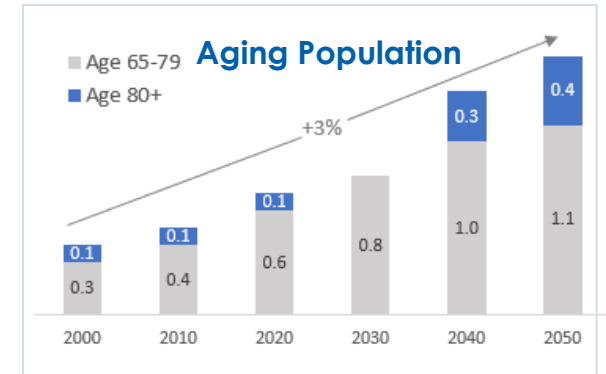
Market

- 1. Consolidation**
2. Rise in health awareness and spending
3. Higher quality / value care
4. Shortage of qualified healthcare professionals
5. Changing funding models



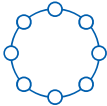
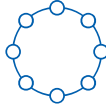








Innovation

- 1. Emergence of new treatments**
2. Rise and new approaches for chronic diseases
3. Early prevention and detection
4. Increasing digitalization of the hospital
5. Emergence of remote medicine



HEALTHCARE TRENDS IMPACT ON HEALTHCARE REAL ESTATE

HEALTHCARE TRENDS are driving real estate opportunities.

		Aging population	Urbanization	Outpatient / home care	Operator consolidation	Increasing asset size	Increased funding needs
							
Hospitals 		Positive	Positive	Limited impact	Positive	Positive	Positive
Outpatient / Medical Office 		Positive	Positive	Positive	Positive	Positive	Positive
Care Facilities 		Positive	Limited impact	Limited impact	Positive	Positive	Positive
Life Sciences / Research 		Positive	Positive	N / A	N / A	Positive	Positive



INVESTMENT ACTIVITY

CONSOLIDATED INVESTMENT ACTIVITY

2021 YTD NORMAL COURSE TRANSACTIONS

TRANSACTION	TYPE	REGION	C\$M
Netherlands JV	Disposition	NL	24
Netherlands MOB	Acquisition	NL	176
Life Sciences Asset	Acquisition	NL	24
Vital Acquisition	Acquisition	AUS	30
Australian Unity Acquisition	M&A	AUS	127
Life Sciences Asset	Acquisition	CAD	15
Non-Core Asset Sales	Disposition	CAD	22
Total			401

UNITED KINGDOM



AUSTRALIA







GERMANY



COMMITTED DEVELOPMENTS

WITH A TRACK RECORD OF COMPLETING MORE THAN \$500M OF DEVELOPMENTS AND EXPANSIONS, THE REIT IS LEVERAGING ITS EXPERIENCE TO DELIVER AN ADDITIONAL \$339M OF VALUE ENHANCING PROJECTS TO ITS PORTFOLIO

- **~\$339.0M (fully consolidated; \$127.9M proportionate) of committed low risk development & expansions in Australasia, Europe, Brazil and Canada to be funded through a combination of existing resources and property financing**
 - \$264.3M (\$66.4M proportionate) of Australasian hospital and MOB expansions
 - \$25.0M (\$11.7M proportionate) of European developments
 - \$25.8M of Brazilian hospital expansions
 - \$24.0M of Canadian MOB development
- **~\$102.2M (\$30.4M proportionate) of stabilized value accretion on a proportionate basis**
 - Potential to generate up to an incremental ~\$0.47 NAV/Unit (\$0.14 NAV/Unit proportionate)

Country ⁽⁸⁾	Projects	Est. Completion	Project Cost	Cost to Complete	Pre-Leased Occupancy	Project Yield	Project NOI	Potential Value Accretion
	10	Q4 2021 to Q4 2023	264.3	100.2	97%	~6.1%	16.0	95.1
	3	Q4 2021 to Q1 2022	25.0	12.3	92%	~5.2%	1.3	1.0
	2	Q4 2021 to Q4 2022	25.8	25.8	100%	~7.5%	1.9	2.8
	1	Q1 2022	24.0	16.2	53%	~7.1%	1.7	3.3
	16	Q4 2021 to Q4 2023	339.0	154.5	94%	~6.2%	21.0	102.2

Note: represents post-quarter close development metrics

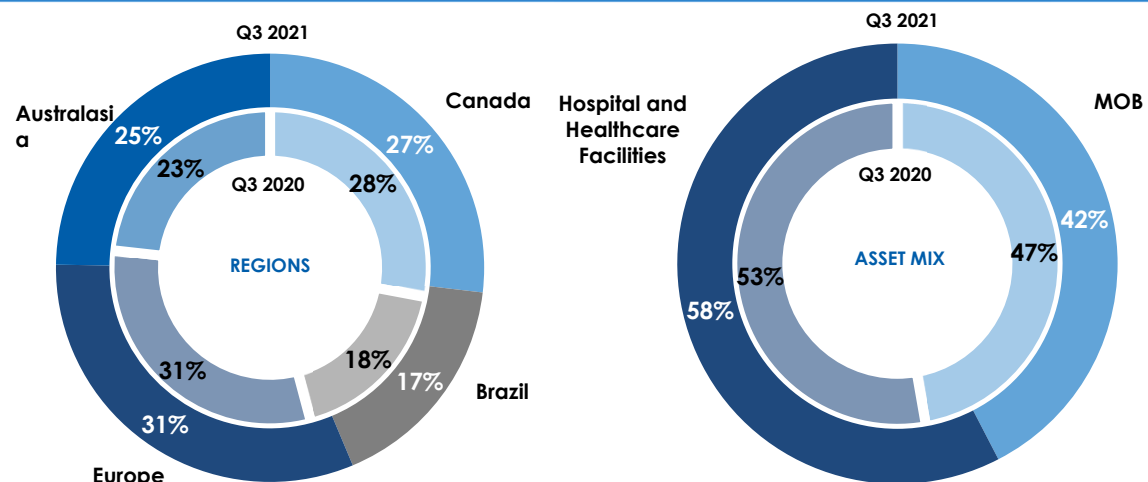
PORTFOLIO OVERVIEW

ASSET MIX BY REGION AND SEGMENT

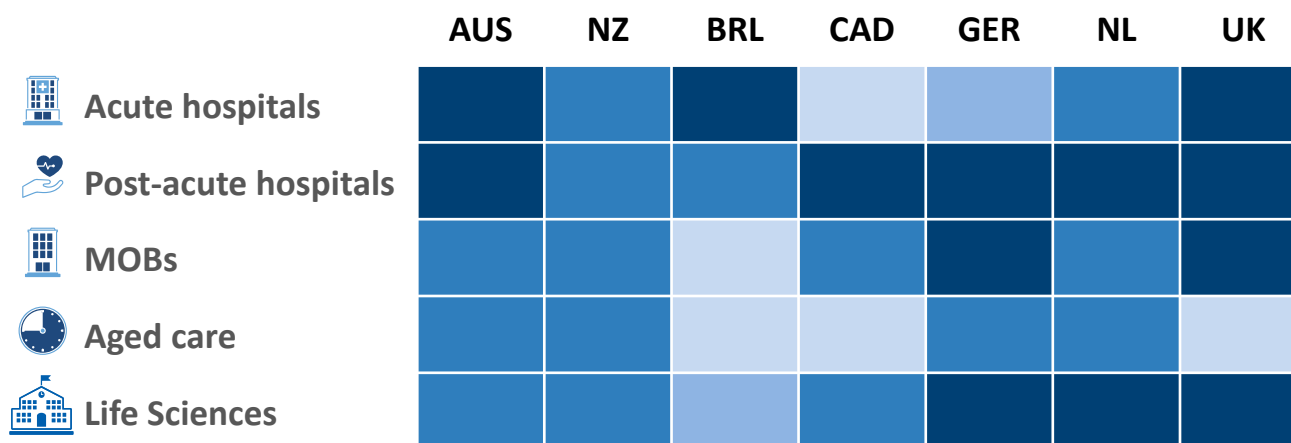
ON A PROPORTIONATE BASIS HOSPITALS ACCOUNT FOR 58% OF NET OPERATING INCOME

INCREASING FOCUS ON HEALTHCARE INFRASTRUCTURE, INCLUDING ACUTE/POST ACUTE HOSPITALS AND RELATED BUILDINGS IN EACH OF ITS MARKETS

PROPORTIONATE NOI DIVERSIFICATION



Detailed Segment Breakdown














High Priority

Low Priority

STRATEGIC RELATIONSHIPS AND TENANT DIVERSIFICATION

TOP 10 TENANTS BY GROSS RENT⁽⁹⁾

TENANT	REGION	% GROSS RENT
1 Healthscope Limited		14.9%
2 Healthe Care	 	8.9%
3 Rede D'Or		7.8%
4 Nuffield Health		5.6%
5 Epworth Foundation		5.5%
6 BMI Healthcare		2.5%
7 Acurity Group		2.1%
8 Median Kliniken		1.6%
9 Bolton Clarke		1.1%
10 CISSS / CIUSSS		1.1%
Top 10 Tenants		51.0%

STRATEGIC RELATIONSHIPS ALLOWING FOR BEST-IN-CLASS PERFORMANCE



- **Alberta Health Services** (6 Locations): Largest provincial healthcare provider to 4.3 M Albertans



- **Median** (5 Transactions): Germany's largest private provider of rehabilitation services



- **Epworth Foundation** (7 transactions): The largest not-for profit hospital operator in the Australian state of Victoria



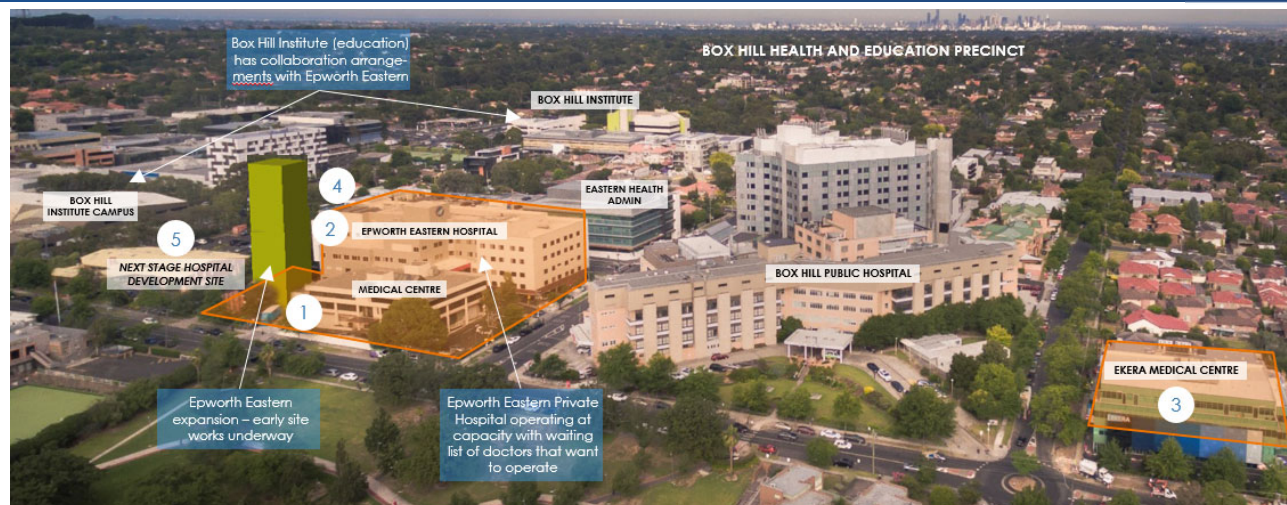
- **Rede D'Or** (7 transactions): Brazil's leading hospital operator

CASE STUDY – EPWORTH EASTERN HOSPITAL, MELBOURNE



**NON-FOR-PROFIT PRIVATE
HEALTHCARE GROUP THAT
RAISES FUNDS TO
PURCHASE ADVANCED
MEDICAL EQUIPMENT,
FUND RESEARCH AND
PROVIDE BEST POSSIBLE
CARE TO PATIENTS**

**EPWORTH EASTERN IS A
LEADING HOSPITAL WITH
223 BEDS AND STATE OF
THE ART EQUIPMENT AND
TECHNOLOGY**



NorthWest has supported Epworth over 15+ years with expansion opportunities, advice and capital. Developments have added to the quality & value of assets, driving operational benefits & efficiencies that attract practitioners.

2003-05

**Private hospital
development leads to
formation of precinct**

- Development of Epworth Eastern Hospital (private)
- Establishes operator relationship with Victoria's largest not-for-profit private healthcare group
- Public and private hospital co-location further attracts specialists
- Begins to drive early stage precinct formation

2014-17

**Public and private hospitals
drive health precinct**

- Acquisition of Eker Medical Centre increases NorthWest assets in precinct
- Strategic acquisition of adjacent site for private hospital expansion
- Public hospital major expansion
- Council designated 'Education and Health precinct' – targeted as a high growth area with increased density

2017-21

**Eastern Private Hospital
announces major expansion**

- \$125m expansion of Epworth Eastern Hospital
- Construction is in progress and remains on target for late 2021 completion.
- Epworth Eastern Hospital at capacity for 3 years
- New 30-year lease term over entire expanded hospital



INVESTMENT OPPORTUNITY

GLOBAL HEALTHCARE REAL ESTATE INVESTMENT PARTNER

Global
Capital
Relationships



Accretive
Acquisition
Opportunities



Regional
Operating
Platforms



Healthcare
Precincts in
Urban Locations



Dynamic
Capital
Allocation



Strategic
Operator
Partnerships



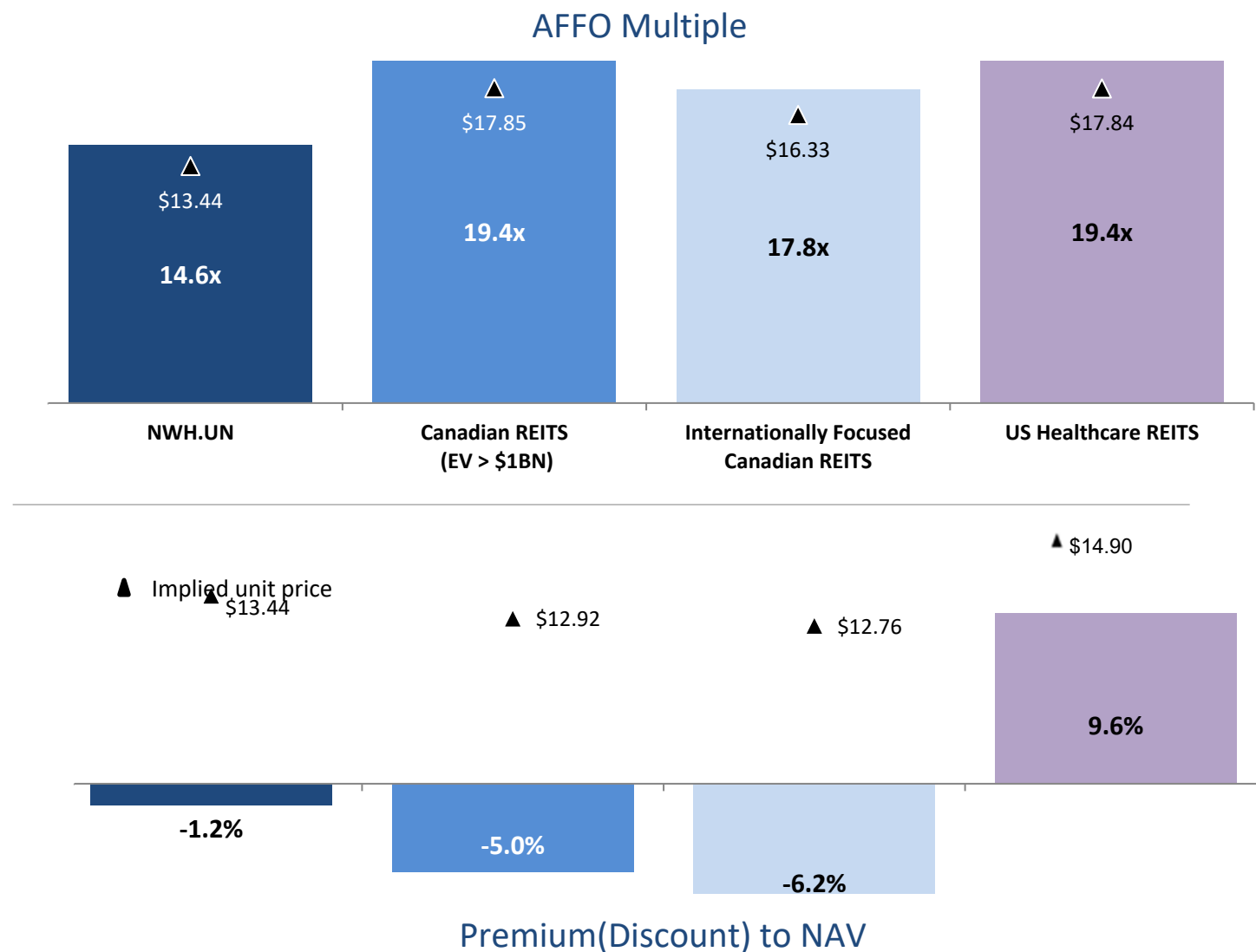
Brownfield
Development
Opportunities



Long Term
Indexed
Leases

RELATIVE VALUATION

THE REIT IS TRADING
AT A DISCOUNT TO
ITS PEERS ON AN
AFFO MULTIPLE BASIS



- Based on NWH.UN's closing unit price of \$13.44/unit as of November 11, 2021, and normalized AFFO/Unit of \$0.92 per year; NWH.UN's NAV/unit is based on Q3 2021 of \$13.60.

INVESTOR FACTSHEET

Ticker	NWH.UN
Listed Exchange	TSX
Distribution Payable	Monthly
Distribution Type	40% Other Income/ 60% Return on Capital
Unit Price (November 11, 2021)	\$13.44
Market Capitalization	~\$2.9B
Distribution Yield	5.9%
52-Week Trading Range	\$11.80-\$13.65
Volume Weighted Avg. Price (VWAP) (20-day)	\$13.18
Average Daily Volume (90-days)	~910,000
NAV/Unit (Q3 2021)⁽⁷⁾	\$13.60

1. Based on NWH.UN's closing unit price of \$13.44/unit as of November 11, 2021.
2. Based on the REIT's distribution policy of \$0.80/unit per annum and normalized Q3 2021 AFFO of \$0.92/unit.
3. Based on total assets under management of NWH, Vital Trust on a fully consolidated basis including post-quarter acquisitions. NWH owns a 26.7% interest in Vital Trust.
4. The pie chart fully reflects consolidated NOI and includes i) post- quarter acquisitions ii) 100% of NOI from Vital Trust and iii) 100% of the NOI from the REIT's institutional JVs including the Healthscope portfolio and European JV.
5. AFFO/unit is based on annualized Q3 2021 Reported AFFO/unit and adjusted for acquisitions, and financings as presented in the REIT's – Q3 2021 MD&A PART III.
6. LTV includes convertible debentures and is shown on a fully consolidated basis (Vital Trust at 100%) and includes the HSO portfolio accounted for using the equity method.
7. NAV is based on unitholder's equity plus add-backs as set out in Part XII in the REIT's Q3 2021 MD&A.
8. Presented on a fully consolidated basis. Assuming projects are 100% debt funded at the existing region's financing costs and is for indicative purposes only.
9. Gross rent on a fully consolidated basis.

CONTACT INFORMATION

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