



# COMPANY OVERVIEW

*August 2021*

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# Legal Disclaimers

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**Forward Looking Statements and Risk Factors.** The information presented herein is generally available from public sources, including our and our subsidiaries' earnings releases and SEC filings. We urge you to read those documents, and we specifically direct you to the forward-looking statements, disclaimers and risk factors they contain. The primary purpose of this presentation is to help you understand how we view our Company, not to update our filings or correct any forecasts – we categorically do not give guidance. Conditions faced by our various businesses may have changed – for better or worse – since the time periods reflected in this presentation and we disclaim any obligation to update the information presented herein. Any statements made in addressing our results are not meant as an indication of the Company's performance since the time of our latest public filings and disclosures.

There are a number of important risk factors that could cause the actual results for each of the companies discussed in this presentation to differ from those expressed in forward-looking statements contained herein, including those risk factors discussed in detail in annual and quarterly reports and other filings made with the SEC by Loews Corporation and its consolidated subsidiaries: CNA Financial Corporation and Boardwalk Pipelines. Given these risk factors, investors and analysts should not place undue reliance on forward-looking statements.

**Non-GAAP Financial Measures.** Certain financial information presented herein includes non-GAAP financial measures. Management believes these measures are useful to understanding the key drivers of the Company's operating performance. These non-GAAP measures are reconciled to GAAP numbers herein (or in documents referred to herein).

**Where You Can Find More Information.** Annual, quarterly and other reports filed with the SEC by Loews Corporation and its consolidated subsidiaries: CNA Financial Corporation and Boardwalk Pipeline Partners, LP contain important additional information about those companies and we urge you to read this presentation together with those filings, copies of which are available, as applicable, at the corporate websites of Loews Corporation at [www.loews.com](http://www.loews.com) and such subsidiaries at [www.cna.com](http://www.cna.com) and [www.bwpipelines.com](http://www.bwpipelines.com), or at the SEC's website at [www.sec.gov](http://www.sec.gov).

- To view the most recent SEC filings of **Loews Corporation**, <http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec>
- To view the most recent SEC filings of **CNA Financial Corporation**, <https://investor-relations.cna.com/financial/latest-financials>
- To view the most recent SEC filings of **Boardwalk Pipeline Partners, LP** <https://www.bwpipelines.com/news-and-media/sec-filings/>



## Loews Corporation



- Diversified holding company operating in the insurance, energy, hospitality and packaging industries. Subsidiaries include:



- **CNA Financial:** property & casualty insurance



- **Boardwalk Pipelines:** transportation and storage of natural gas and liquids



- **Loews Hotels & Co:** hotels that provide unique, local experiences



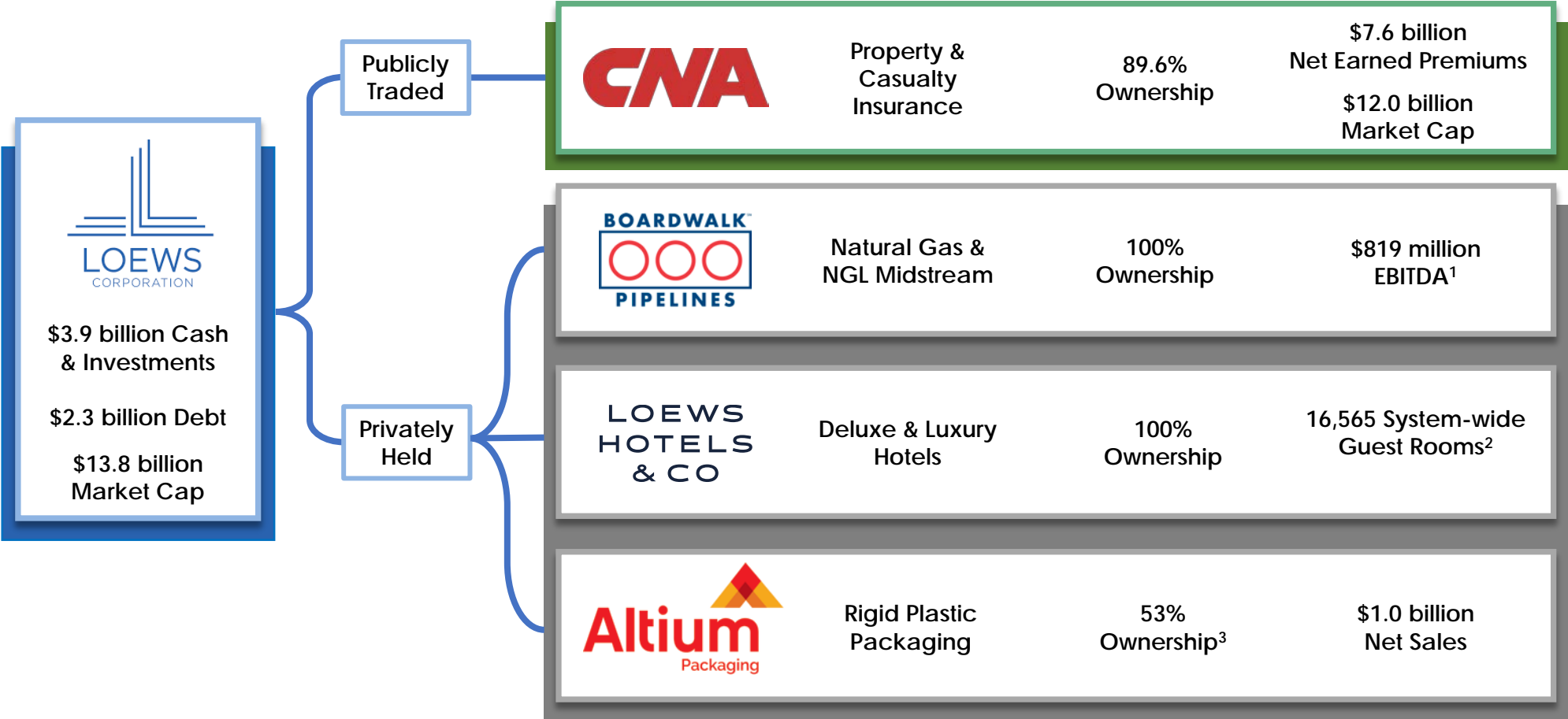
- **Altium Packaging<sup>1</sup>:** rigid plastic packaging

1. Loews deconsolidated Altium Packaging on April 1, 2021, and now records Altium Packaging as an equity method investment.

# Corporate Structure



Long-term  
view,  
diversified  
portfolio, one  
class of stock



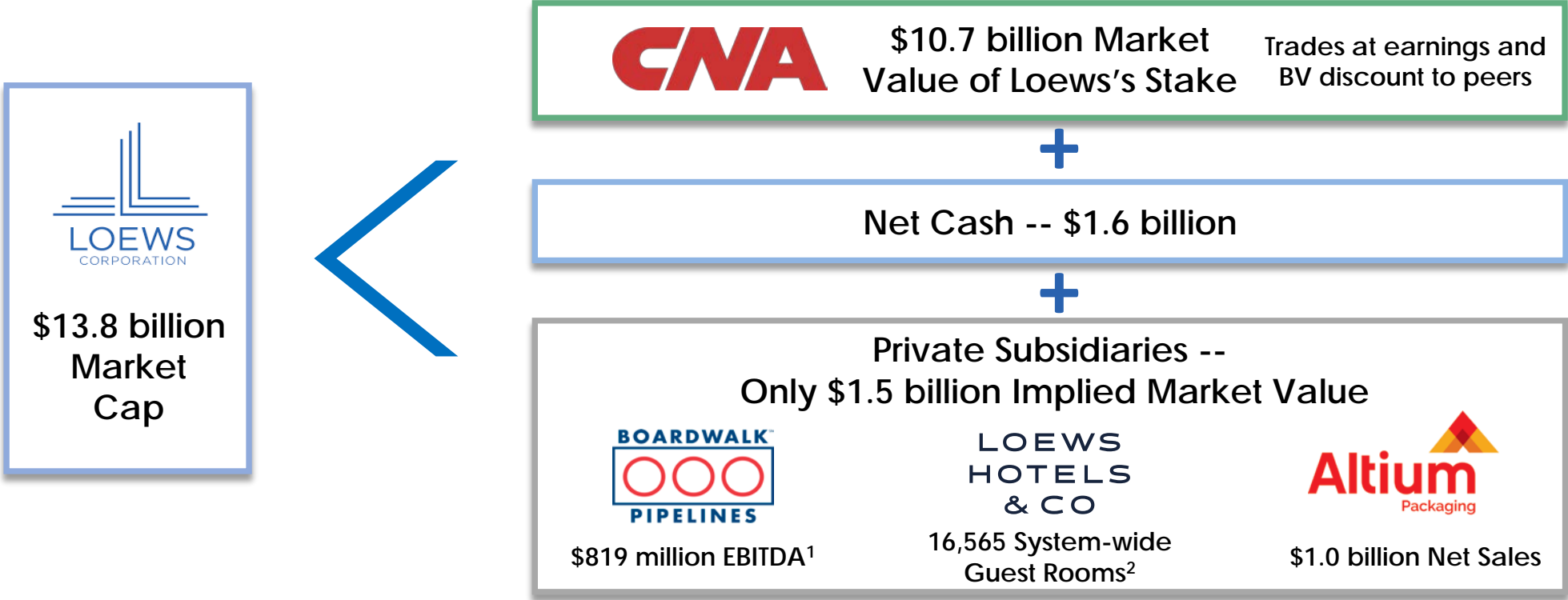
Balance sheet and ownership data is as of June 30, 2021, unless noted. Market cap data is as of July 30, 2021. All other data is for the year ended December 31, 2020.

- See Appendix – “Boardwalk EBITDA” for EBITDA to GAAP reconciliation.
- See page titled “Loews Hotels & Co – Portfolio” for additional disclosure. Loews Hotels & Co’s results have been significantly impacted by the COVID-19 pandemic. See Q2 results in Earnings Supplement.
- On April 1, 2021, Loews sold 47% of Altium Packaging for gross cash proceeds of \$420 million and net cash proceeds of \$411 million. Loews deconsolidated Altium Packaging as of the date of the sale and now records Altium Packaging as an equity method investment.

# The Loews Discount



Loews’s market cap is less than its sum-of-the-parts. CNA trades at a discount to its peers and the market seems to assign little value to the private subsidiaries.

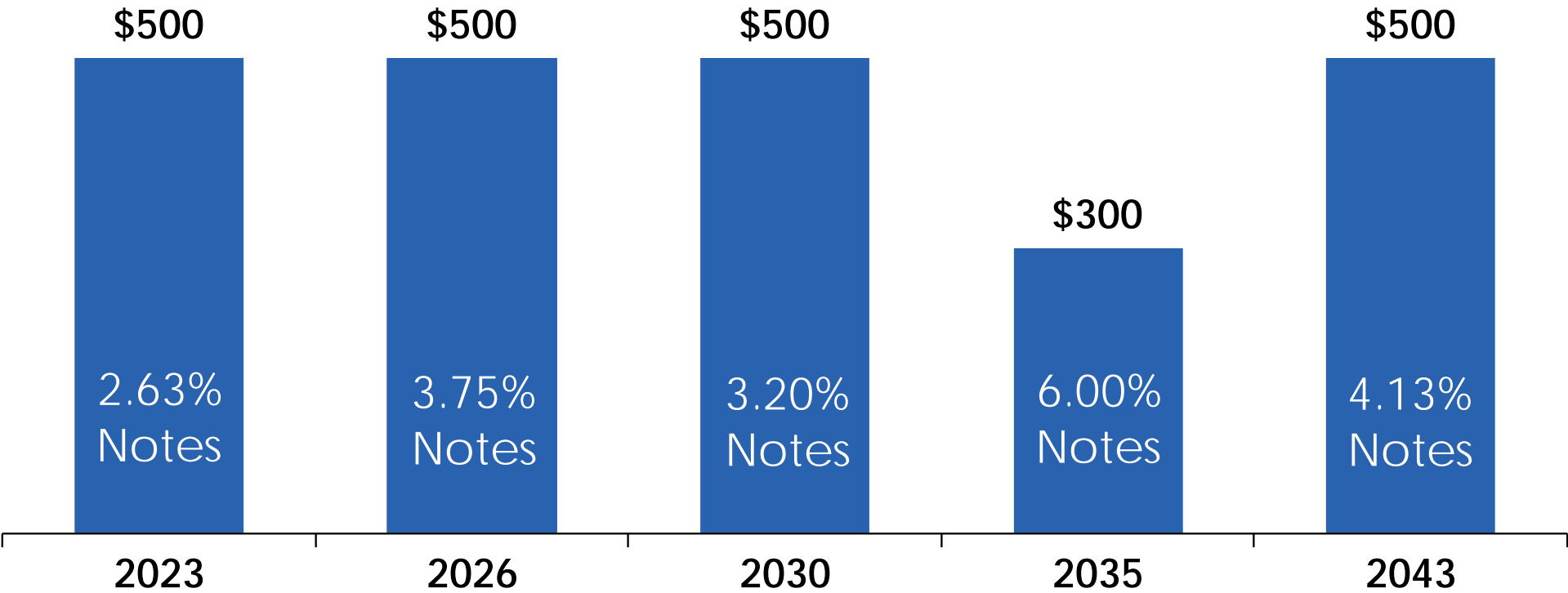


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# Debt Maturity Profile



Staggered long-term debt maturities



Total Parent Company Debt as of 6/30/21 - \$2.3 billion

# Loews Capital Allocation Approach

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- Maintain a strong balance sheet
- Evaluate capital deployment opportunities based on risk-adjusted returns
- Continually balance the uses of Loews capital

**1**

Repurchase  
Loews shares

**2**

Invest in existing  
subsidiaries

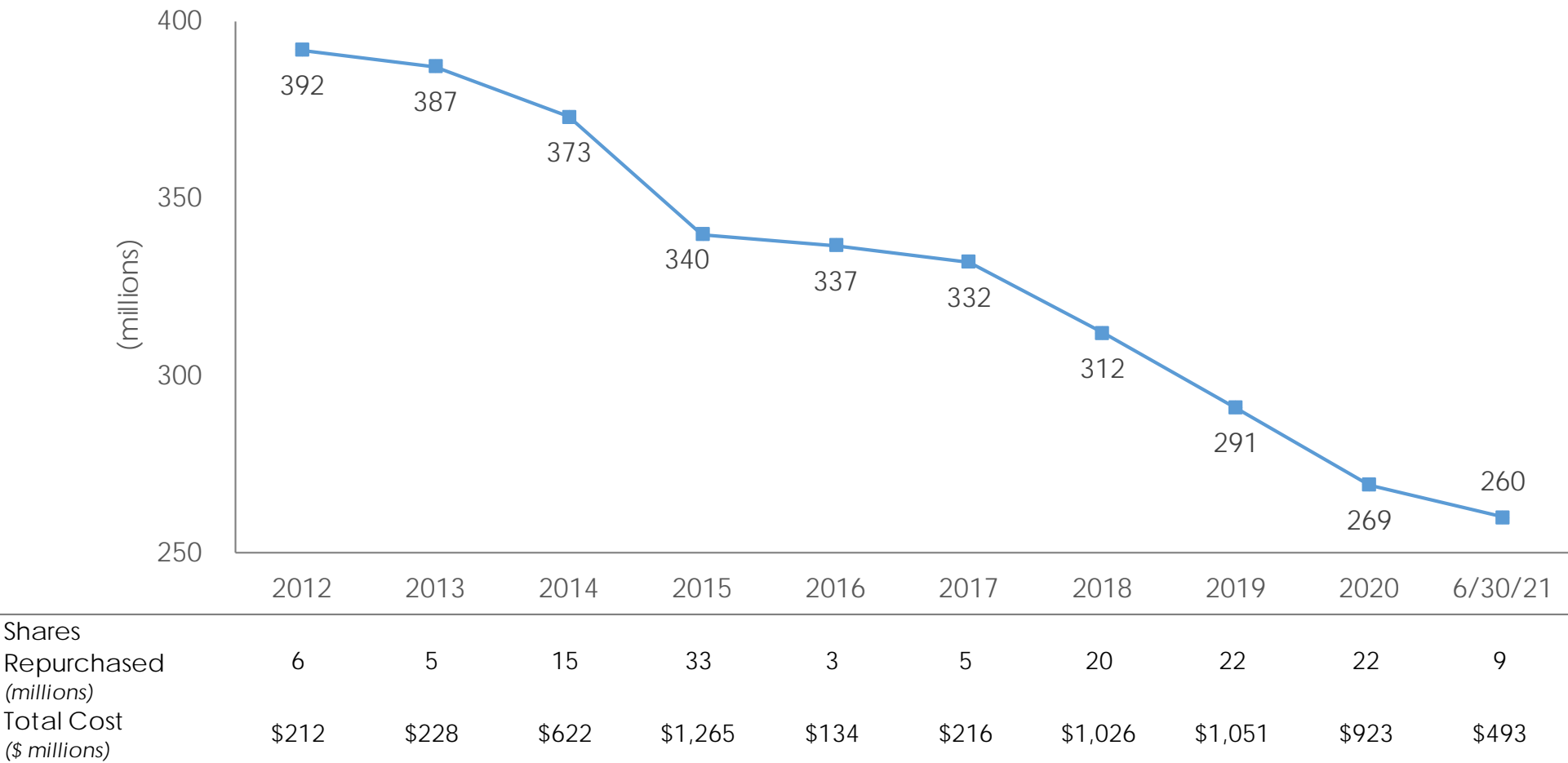
**3**

Acquire a new  
subsidiary

# Share Repurchases



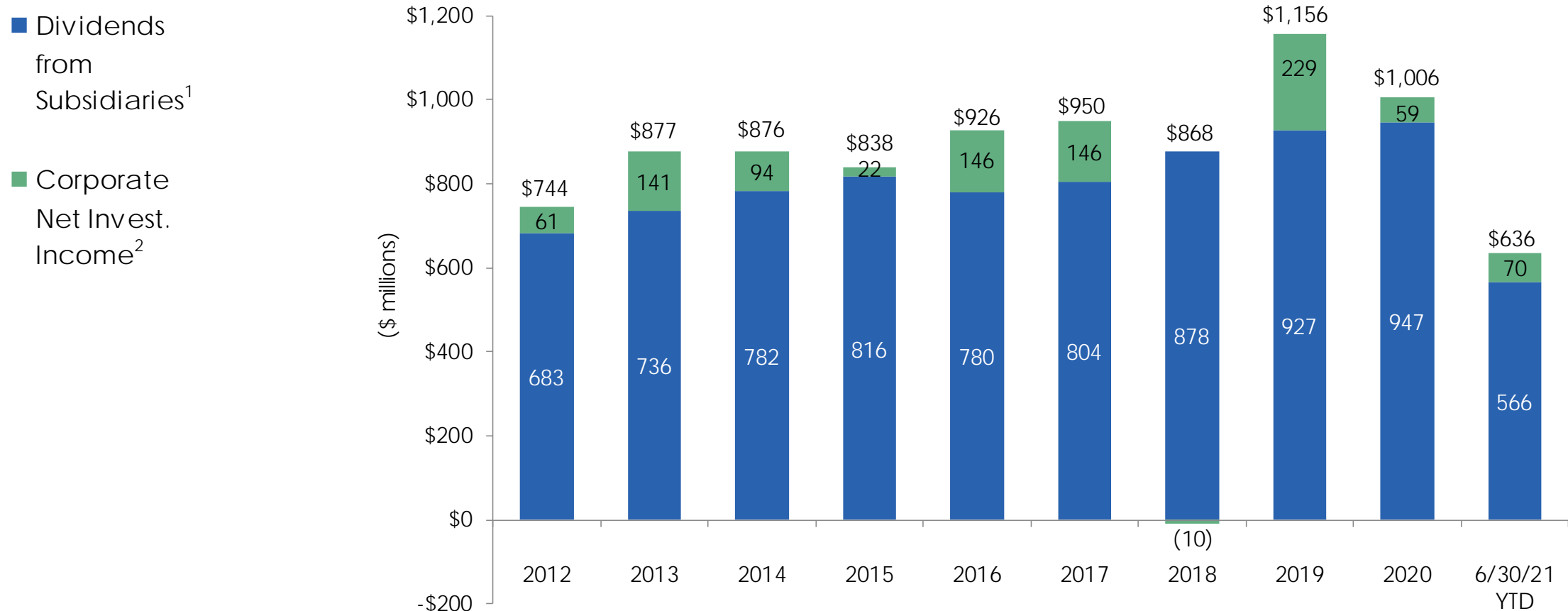
Since year-end 2012, we have retired nearly 34% of our common shares outstanding



Shares outstanding are as of the end of each period.



# Net Investment Income and Dividends Paid to Loews



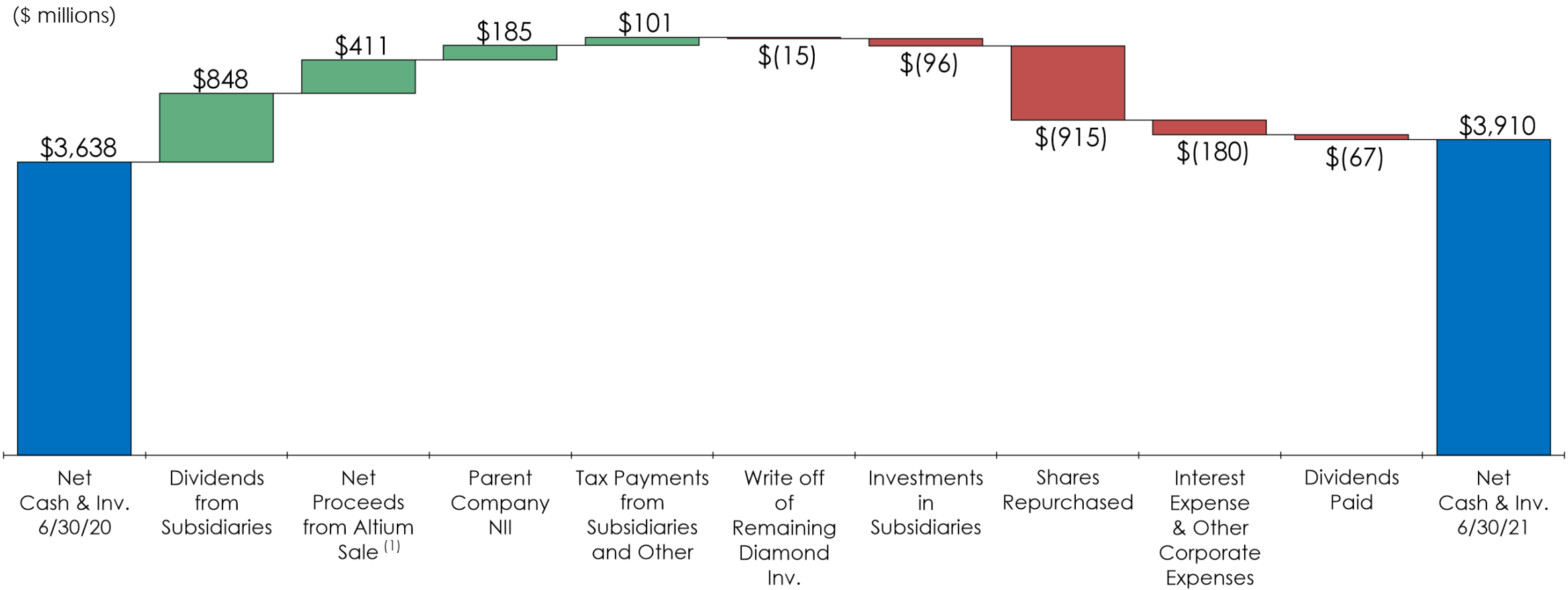
1. Includes dividends received from Diamond Offshore from 2012 to 2015. All dividends are subject to declaration by the respective Boards of Directors.

2. Parent company pretax net investment income (loss).

# Loews's 12-month Cash Roll Forward

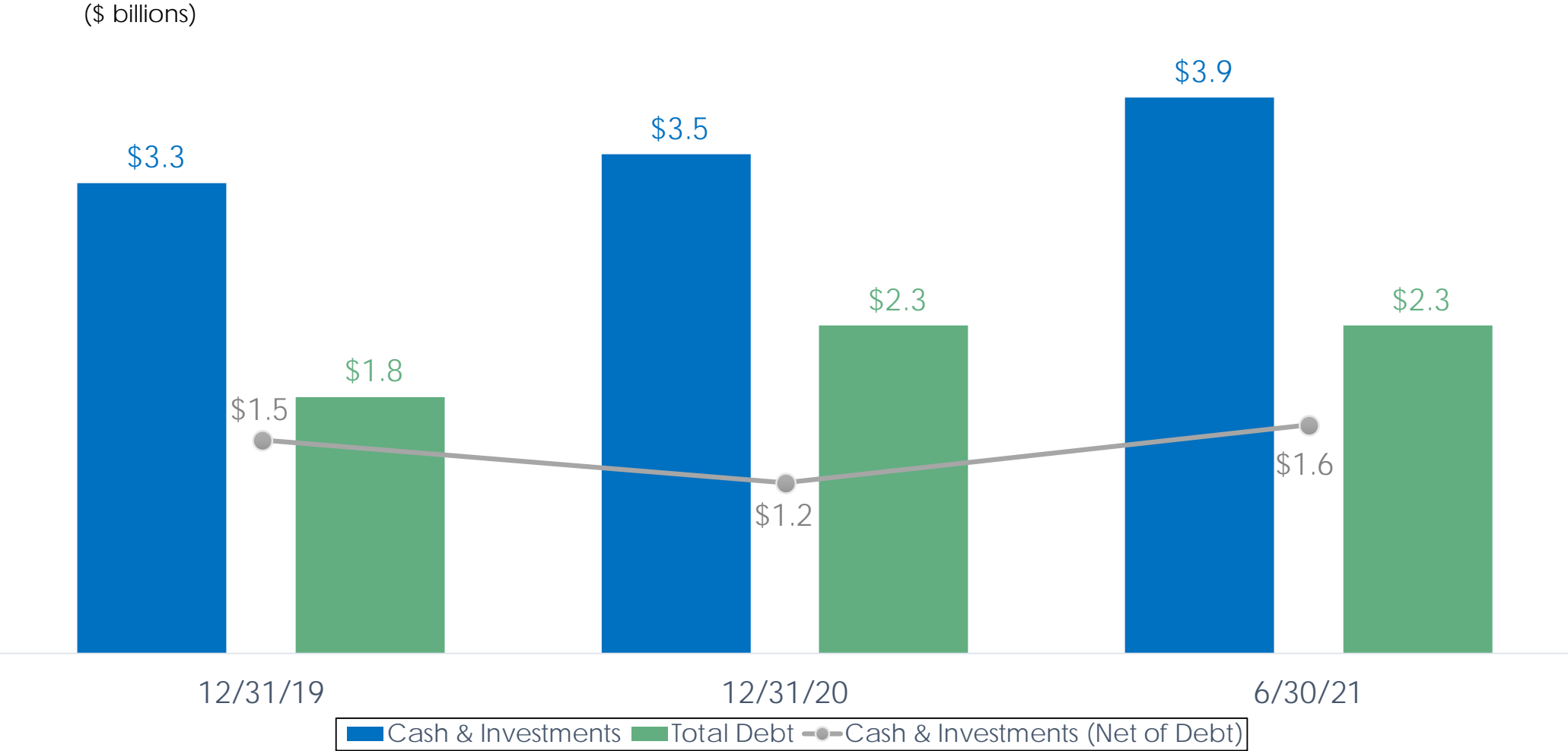


(\$ millions)



1. Received gross cash proceeds of \$420 million from the sale of 47% of Altium Packaging.

# Loews's Net Cash Since 2019



# Working with Our Subsidiaries

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While each subsidiary's experienced management team guides day-to-day operations, Loews provides advice in several areas:

Major capital  
allocation decisions

Mid- to long-term  
strategic planning

Hiring of senior  
management

**Loews is a Long-Term Partner**



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## Company Snapshot

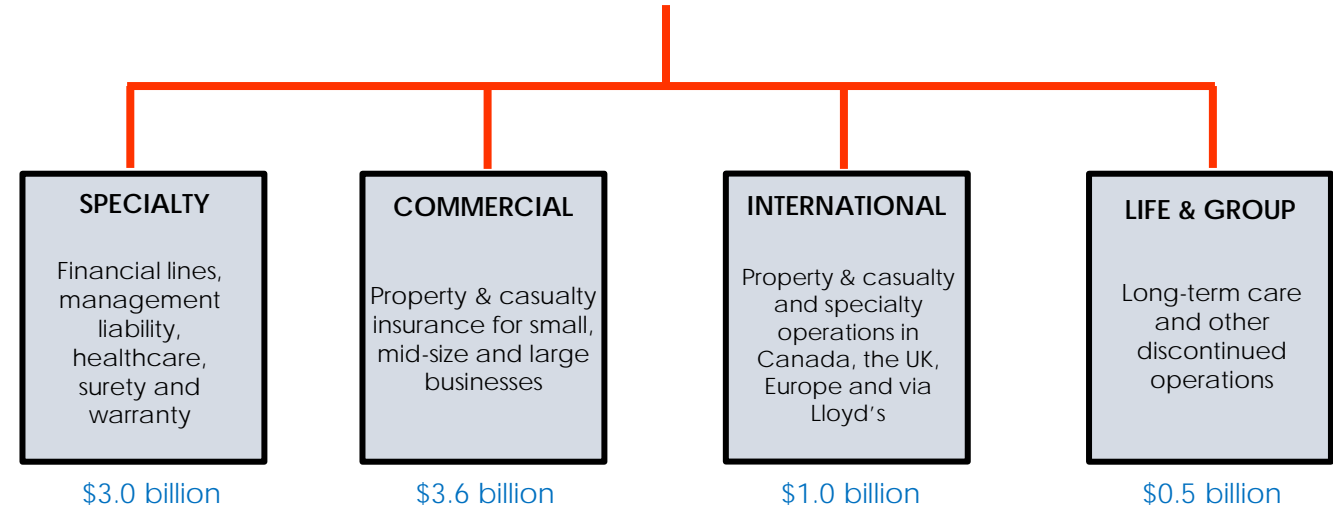
- One of the largest U.S. commercial property and casualty insurance companies
- Provides a broad range of standard and specialized property and casualty insurance products and services

## By the Numbers

(year ended/as of Dec. 31, 2020, \$ in millions)

Revenue	\$ 10,808
Core income <sup>1</sup>	\$ 735
Net income	\$ 690
Net income attributable to Loews	\$ 618
Employees	5,800
Invested assets at fair value	\$ 50,293
Loews ownership	89.6%

1. See CNA's Q4 2020 Earnings Release for a reconciliation of Core income to Net income available at <https://investor-relations.cna.com/financial/latest-financials>



2020 Net Written Premiums

CNA P&C Ratings	A.M. Best	S&P	Moody's	Fitch
Outlook	Stable	Stable	Stable	Stable
Financial Strength Rating	A	A+	A2	A+

As of June 30, 2021.

# CNA – Strategic Direction



Continues to make significant progress towards their goal of growing P&C underwriting profits on a sustained basis

- An underwriting focused culture
- Strong expertise across underwriting, risk control, claim and actuarial
- Disciplined underwriting execution

## Strong performance improvement

- Developing targeted, strategic engagement with distribution partners
- Attracting high-quality new business
- Improving underwriting margins through risk selection, pricing, terms and conditions

## Underlying Combined Ratio<sup>1</sup>

### P&C Operations



1. Underlying combined ratio excludes catastrophes and net prior year development.

# Disciplined Capital Management

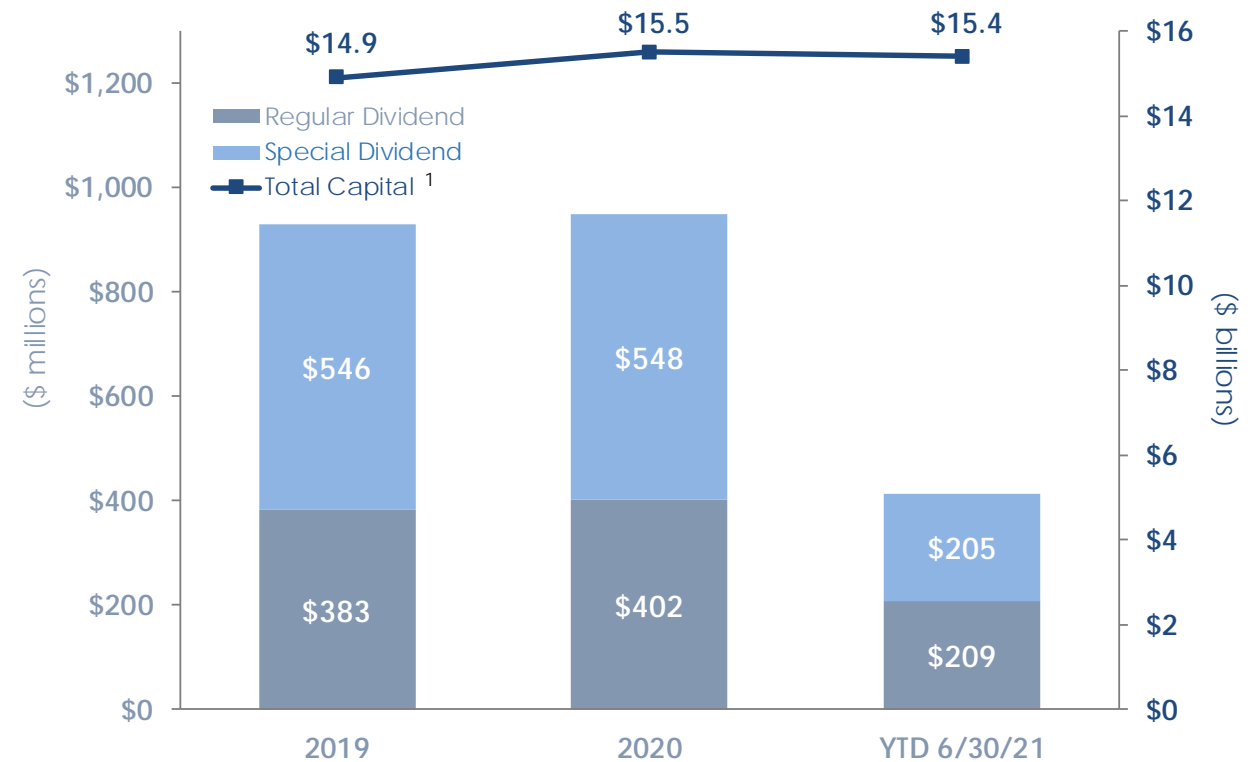


## Excellent capitalization with prudent leverage and modest corporate obligations

- \$12.7 billion of GAAP equity, \$2.8 billion of debt, and statutory surplus of \$10.9 billion as of June 30, 2021
- CNA continues to hold capital in excess of S&P's requirements for AAA rating

## CNA's common and special dividends

- Returned \$4.8 billion through dividends to shareholders since the beginning of 2016
- Increased common dividend to \$0.38 per share paid in Q1 and Q2 2021
- Paid special dividend of \$0.75 per share in Q1 2021



1. Represents the total of debt and stockholders' equity as of the end of each period.





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# Boardwalk Pipelines



## Company Snapshot

- Predominantly transport and store natural gas and liquids with minimal exposure to commodity price volatility
- Stable demand pull from mostly high credit quality customers
- Long history of operating safely, reliably and sustainably

## By the Numbers

(year ended/as of Dec. 31, 2020, \$ in millions)

Revenue	\$ 1,298
EBITDA <sup>1</sup>	\$ 819
Average daily throughput	8.6 Bcf
Total miles of pipeline	14,095
Underground gas storage capacity	213 Bcf
Liquids storage capacity	32 MMBbls
Employees	1,240
Loews ownership	100%

1. See Appendix – “Boardwalk EBITDA” for EBITDA to GAAP reconciliation.

## Boardwalk Strategy

### Strengthen Financial Position

Strengthen balance sheet, maintain investment grade credit rating, disciplined capital allocation

### Enhance Existing Business

Leverage and strengthen existing assets, optimize operating efficiency, expand business by securing long-term contracts with creditworthy customers focusing on end-users

### Identify Strategic Growth Opportunities

Explore acquisitions and other opportunities that expand Boardwalk's natural gas and liquids transportation and storage footprint

### Operate Safely & Environmentally Responsibly

Promote sustainable practices and awareness in business planning and operations

### Minimize Commodity and Credit Risks

Secure long-term, ship-or-pay contracts with mostly creditworthy customers

# Three Areas of Focus

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## Natural Gas Transportation

- Boardwalk has 13,650 miles of interconnected natural gas pipelines
- These pipelines serve a diverse mix of customers

## Natural Gas Liquids Transportation

- 445 miles of ethylene, ethane, propane and propylene pipeline and distribution systems throughout southern Louisiana
- Brine supplier to petrochemical industry

## Natural Gas and Liquids Storage Facilities

- Natural gas storage facilities are comprised of 14 underground storage fields located in four states
- Aggregate working gas capacity of approximately 213 Bcf
- 32 MMBbbls of underground liquids storage capacity at Choctaw and Sulphur Hubs

All data as of June 30, 2021.

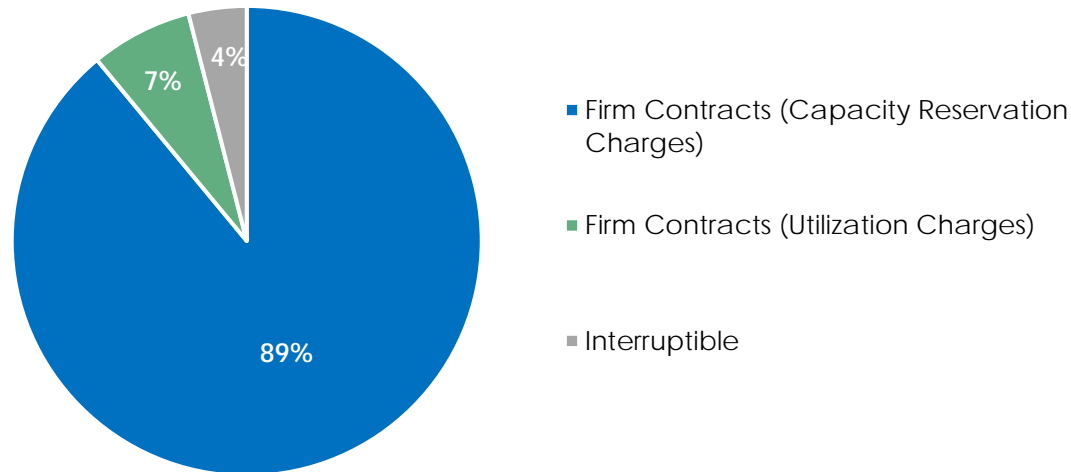
# Flexible Financial Position



## Substantial Backlog

- Over \$9 billion of firm contract backlog
- Approximately 75% of future contracted revenues are with investment grade customers

**Revenue Profile for the Last Twelve Months Ending June 30, 2021<sup>1</sup>**



All data as of June 30, 2021.

1. Includes all services, including transportation, storage and PAL, for both natural gas and NGLs.

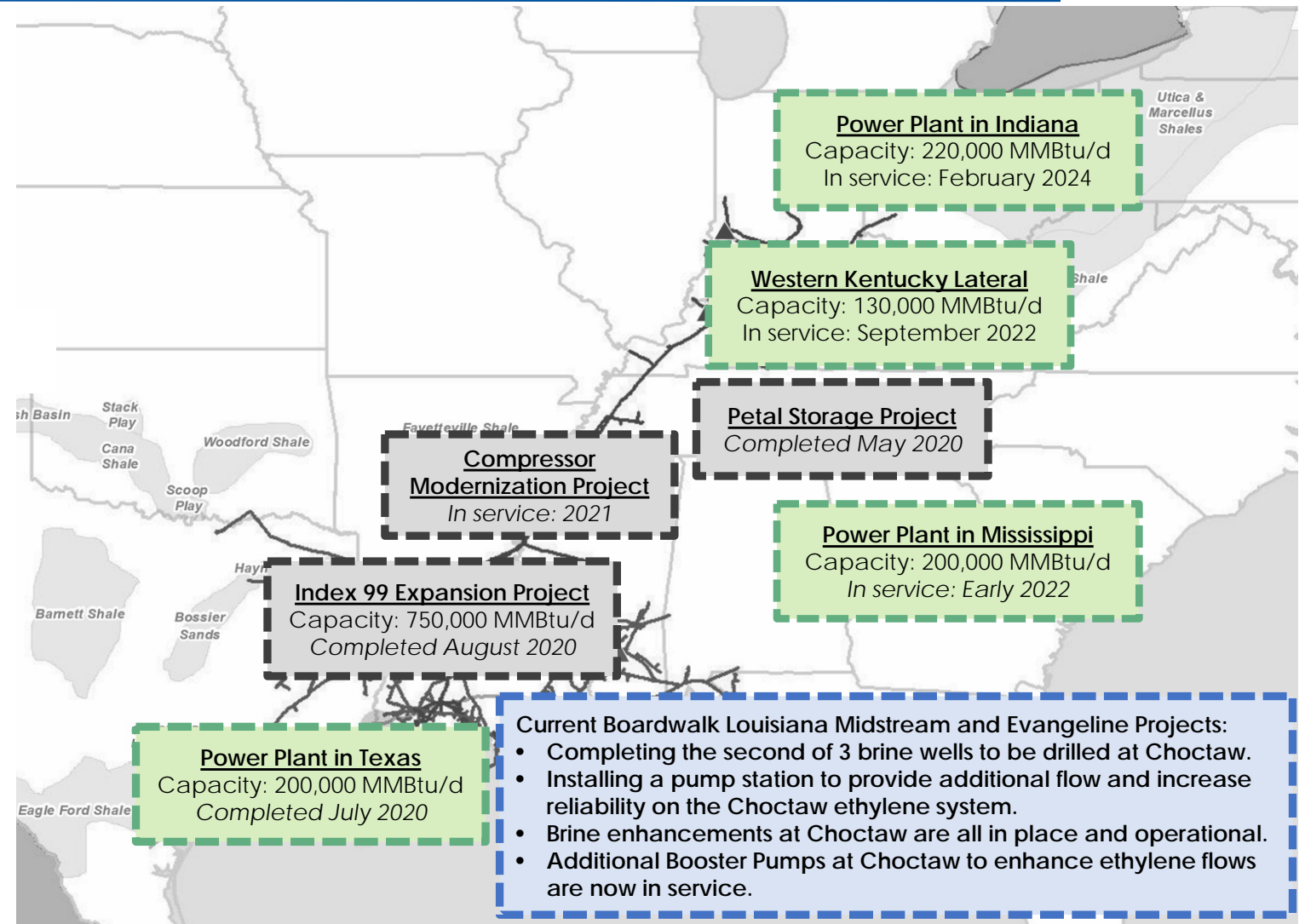
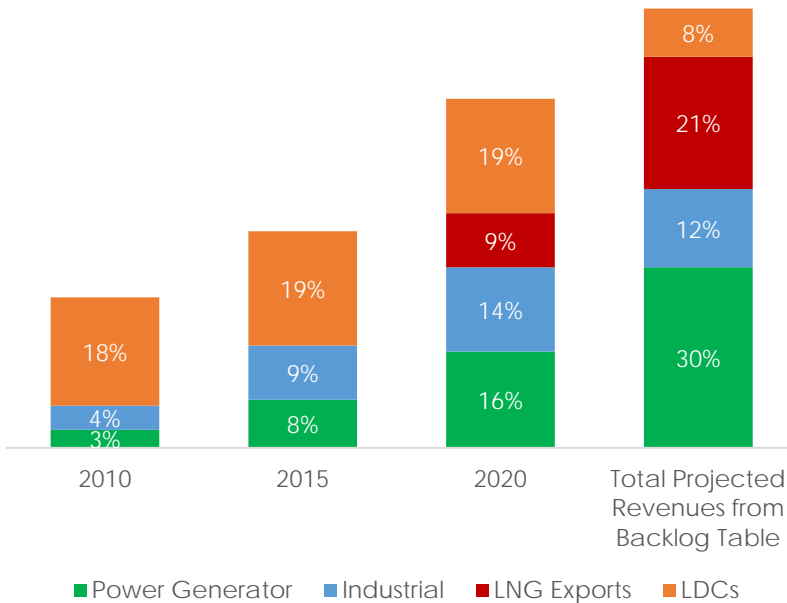
## Strong Liquidity

- Boardwalk expects to fund its 2021 capital spending from operating cash flows
- Committed to achieving investment grade credit ratings, which currently stand at: BBB- (S&P), Baa3 (Moody's), and BBB- (Fitch). Fitch has rated Boardwalk's outlook as "Positive".
- Amended revolving credit facility in May 2021 to extend maturity until May 2026 and reduced borrowing capacity to \$1.0 billion
- No debt maturities until Q2 2022 and the full \$1.0 billion capacity of the revolving credit facility is available as of June 30, 2021

# Key Growth Projects Recently Completed & Under Construction

Collectively, these growth projects represent ~\$500 million in capital and ~1.5 Bcf/d of firm natural gas transportation capacity and additional NGL infrastructure.

Percentage of Revenue of End-Use Markets  
(as of June 30)



# Environmental, Social and Governance Highlights



## Environment

### Environmental Stewardship

- Focused on reducing greenhouse emissions
- Member of ONE Future Coalition, Energy Infrastructure Council, EPA Natural Gas Star Program, and INGAA's Methane Emissions Commitments
- Cultivate relationships with internal and external stakeholders who might be impacted by pipeline projects
- Conduct baseline studies and environmental impact assessments to preserve any sensitive areas or protect vulnerable species

### Providing Reliable Energy

- Boardwalk's natural gas pipelines are used to supply natural gas for electric generation for millions of Americans every day
- Robust pipeline integrity program

### Supporting the Energy Transition

- Leveraging solar power at Boardwalk's compressor stations
- Constantly evaluating how natural gas helps achieve a more sustainable future

## Social

### Commitment to Safety and Security

- Safety is a Core Value of Boardwalk, guiding daily tasks and projects at every level of the organization
- Robust cybersecurity program, which includes the people, processes, and technology necessary to continually defend the Company's technology infrastructure against increasingly sophisticated threats

### Supporting Communities

- Charitable donations made to over 135 organizations
- Additional donations made to support local food banks, hospitals, schools and first responders fighting the COVID-19 pandemic
- Supported local communities impacted by the recent Gulf Coast Hurricanes

### Employee Engagement and Development

- Named one of Houston Chronicle's Top Workplaces 2020
- Named Owensboro's Chamber of Commerce's Business of the Year 2020
- Strengthening inclusion and diversity initiatives with employee focus groups

## Governance

### Strong Governance Structure

- Boardwalk is committed to ethical business practices
- Company culture supported by Core Values: People, Safety, Integrity, Excellence and Accountability

### Robust Ethics Culture

- All employees are required to sign and abide by Code of Business Ethics and Conduct
- Boardwalk's Ethics Hotline is available for all employees to anonymously report ethics violations and concerns. The hotline is managed by a third-party provider 24 hours a day, seven days a week
- Strict compliance with applicable laws and regulations

### Risk Management Program

- Systematic approach to identify, assess, monitor and manage operation, commercial, financial and regulatory risk
- Active 5-year planning model to help predict capital and liquidity needs



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## Company Snapshot

- Owned, joint venture and managed hotels in the U.S. and Canada
- Unique, local experience
- Focused on developing hotels with built-in demand drivers
- Significantly impacted by COVID-19

## By the Numbers

(year ended/as of Dec. 31, 2020, \$ in millions)

Adjusted EBITDA<sup>1</sup> \$(103)

Adjusted mortgage debt<sup>1</sup> \$1,593

(as of June 30, 2021)

Number of hotels 26

Plus: under development<sup>2</sup> 1

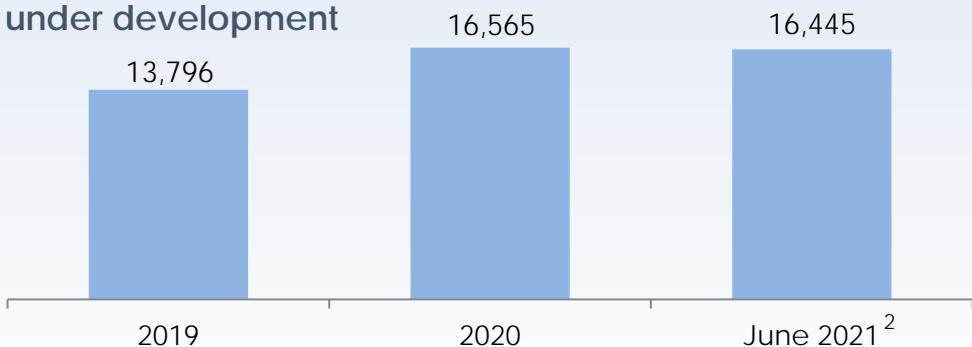
Loews ownership 100%

1. See pages titled "Loews Hotels & Co – Key Operating Metrics" and Appendix – "Loews Hotels & Co Adjusted EBITDA" for additional disclosure and definitions and a reconciliation of Adjusted EBITDA to GAAP.

2. As of June 30, 2021, there are 242 rooms under development in Coral Gables, FL, represented by an asterisk (\*) on the System-wide Hotels map. It is excluded from the guest rooms chart.

## System-wide Guest Rooms

With an additional 242 rooms currently under development



## System-wide Hotels





# Loews Hotels & Co – Key Operating Metrics



Loews Hotels & Co is focused on profitable growth over the long term

- Loews Hotels & Co and the travel and tourism industry have been significantly impacted by the COVID-19 pandemic
- Looking beyond the current difficult environment, the company's growth strategy continues to rest on two pillars:
  - Core Loews Hotels – focused on excellence in the group meeting market
  - Immersive destinations – focused on hotels bolstered by a demand generator, such as stadiums or theme parks

Adjusted mortgage debt at December 31, 2020 of \$1.59 billion.<sup>1</sup>

	Year Ended December 31		
	2020	2019	2018
Adjusted EBITDA <sup>2</sup> (\$ millions)	(\$103)	\$227	\$228
Owned & JV Operating Metrics <sup>3</sup>			
Available Rooms	15,612	12,688	11,793
Occupancy	28.3%	82.5%	84.2%
Average Daily Rate ("ADR")	\$211	\$239	\$239
Revenue per Available Room ("RevPAR")	\$60	\$197	\$201

1. Adjusted mortgage debt is adjusted for Loews Hotels and Co's ownership interest in the asset underlying the borrowing. There were no balances outstanding for assets under development as of December 31, 2020.
2. Adjusted EBITDA is the total amount of EBITDA attributable to Loews Hotels & Co based on its percent ownership of each property (e.g., if Loews Hotels & Co legally owns 50% of a property, 50% of that property's EBITDA is included, except for certain hotels where earnings are distributed on a different basis from legal ownership based on the underlying governing agreements – see "Loews Hotels & Co – Portfolio" for full list of exclusions), plus management company EBITDA and excluding non-recurring items such as acquisition transaction and transition costs, new development pre-opening costs, gains or losses on sale and impairments. See Appendix – "Loews Hotels & Co Adjusted EBITDA" for EBITDA to GAAP reconciliation.
3. Includes results for hotels for the portion of the year they were owned or joint venture hotels. Rooms count is as of year-end for each period presented. The difference between number of rooms and system-wide guest rooms on the previous slide is due to managed hotels that are not included in this table.

# Loews Hotels & Co – Portfolio



As of June 30, 2021		Location	Rooms	Ownership % <sup>1</sup>	Ownership - Ops Commenced / Managed Only	
OWNED (10)	Loews Chicago Hotel	Chicago, IL	400	100%	2015	
	Loews Chicago O'Hare Hotel	Chicago, IL	556	100%	2014	
	Loews Coronado Bay Resort*	San Diego, CA	439	100%	2000	
	Loews Kansas City Hotel	Kansas City, MO	800	65%	2020	
	Loews Miami Beach Hotel*	Miami Beach, FL	790	100%	1998	
	Loews Minneapolis Hotel	Minneapolis, MN	251	100%	2014	
	Loews Philadelphia Hotel	Philadelphia, PA	581	100%	2000	
	Loews Regency New York Hotel	New York, NY	379	100%	1963	
	Loews Vanderbilt Hotel	Nashville, TN	340	100%	1989	
Loews Ventana Canyon Resort*	Tucson, AZ	398	100%	2014 / 1984		
			4,934			
JOINT VENTURE (12)	Hard Rock Hotel, at Universal Orlando*	Orlando, FL	650	50%	2001	
	Loews Portofino Bay Hotel, at Universal Orlando*	Orlando, FL	750	50%	1999	
	Loews Royal Pacific Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2002	
	Loews Sapphire Falls Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2016	
	Universal's Aventura Hotel*	Orlando, FL	600	50%	2018	
	Universal's Cabana Bay Beach Resort*	Orlando, FL	2,200	50%	2014	
	Universal's Endless Summer Resort - Dockside Inn and Suites*	Orlando, FL	2,050	50%	2020	
	Universal's Endless Summer Resort - Surfside Inn and Suites*	Orlando, FL	750	50%	2019	
	Live! by Loews Arlington, TX*	Arlington, TX	300	50%	2019	
	Live! by Loews St. Louis, MO	St. Louis, MO	216	50%	2020	
	Loews Hollywood Hotel	Los Angeles, CA	628	50%	2012	
	Loews Atlanta Hotel	Atlanta, GA	414	50%	2015 / 2010	
			10,558			
MANAGED (4)	Bisha Hotel and Residences	Toronto, ON	96		2017	
	Loews Boston Hotel	Boston, MA	225		2013 / 2018	
	Loews New Orleans Hotel	New Orleans, LA	285		2003	
	Loews Santa Monica Beach Hotel*	Santa Monica, CA	347		1989	
			953			
TOTAL			16,445			
UNDER DEVELOPMENT (1)		Loews Coral Gables Hotel	Coral Gables, FL	242	20%	Scheduled Opening 2022
TOTAL INCLUDING UNDER DEVELOPMENT			16,687			

Note: Loews Hotels & Co's results have been significantly impacted by the COVID-19 pandemic. All hotels are operational as of June 30, 2021; however, total occupancy levels have not yet reached pre-pandemic levels, especially at hotels in urban centers.

\* Represents resort hotels in the portfolio, with the remaining hotels in urban centers.

1. Earnings in certain partnerships are allocated pursuant to underlying governing documents, which may differ from ownership.



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# Altium Packaging



Packaging company that serves stable consumer-oriented end markets

- Altium Packaging's experienced management team brings a strong track record of operational success
- Long-standing customer relationships
- National footprint with 64 rigid packaging production facilities and 2 recycled resin facilities
- Second largest producer of recycled HDPE in the U.S., producing 100+ million pounds per year

## COMPANY SNAPSHOT



Note: On April 1, 2021, Loews sold 47% of Altium Packaging for gross cash proceeds of \$420 million and net cash proceeds of \$411 million. Loews deconsolidated Altium Packaging as of the date of the sale and now records Altium Packaging as an equity method investment.

# Altium Packaging – Protecting the Environment



The disposal of plastic and its effects on our environment is an important topic, and one that Loews and Altium take very seriously.

Altium offers several environmentally innovative solutions to help minimize the impact of plastic on the environment and promote a circular economy



Altium's **EcoPrime® resin** is produced using a patented process for converting curb-side waste into resin suitable for direct food contact.



Altium's **OceanBound Plastic** is recycled HDPE resin that is sourced from regions of the world where plastic is most at risk of ending up in global waterways.



Altium's **Dura-Lite®** reduces the amount of resin used to create packaging, making it better for the environment, while improving product performance – both of which benefit customers.

## HIGHLIGHTS

- 97% of Altium's products are recyclable.
- Over the last two years, Altium has prevented about 6 million pounds of plastic from entering global waterways.

# Altium Packaging – Rigid Packaging Overview



- Focus on short- and mid-run volumes
- Cover a variety of attractive, recession-resistant, consumer-oriented focus segments





Note: Figures pro forma for acquisitions. Numbers are as of December 31, 2020 and may not add to 100% due to rounding.

# Altium Packaging - Acquisitions with Attractive Post-Synergy Multiples



## Diversification through acquisition

Acquisition	End Market	Products
 (2020)	Agricultural & Industrial Chemical, Food, Nutraceutical, and Pet Care	
 (2019)	Retail pharmacy and pharmaceutical	
 (2019)	Personal care, pharmaceutical and chemical	
 (2019)	Nutraceutical, specialty beverage and personal care	
 (2018)	Food/beverage, auto, industrial, household and agricultural	
 (2018)	Chemical, pharmaceutical and food	
<b>Polycycle Solutions, LLC</b> (2018)	Large-format water	

## Investment Outlook

- Fragmented industry with tuck-in opportunities
- Significant synergies from tuck-ins
- Ability to self-fund tuck-in acquisitions
- Attractive cash-on-cash returns
- Strong management team
- Addressing clients' concern over plastic with light-weighting and recycled resins

# In Summary

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Effective capital allocation

Financial strength

Conservative management



**Long-term  
value  
creation**



# Appendix – Boardwalk EBITDA



(\$ millions)	Years Ended December 31		
	2020	2019	2018
Pretax income	\$ 290	\$ 296	\$ 241
Depreciation and amortization	359	346	345
Interest expense	170	179	175
<b>EBITDA</b>	<b>\$ 819</b>	<b>\$ 821</b>	<b>\$ 761</b>

Financial results are at the subsidiary level.

# Appendix – Loews Hotels & Co Adjusted EBITDA



(\$ millions)	Years Ended December 31				
	2020	2019	2018	2017	2016
Consolidated GAAP pretax income (loss)	\$ (274)	\$ (28)	\$ 73	\$ 65	\$ 22
Non-recurring items <sup>1</sup>	13	110	2	(11)	17
<b>Pretax income (loss) excluding non-recurring items</b>	<b>\$ (261)</b>	<b>\$ 82</b>	<b>\$ 75</b>	<b>\$ 54</b>	<b>\$ 39</b>
Depreciation and amortization of owned properties	63	61	67	63	63
Interest expense on owned properties	33	22	29	28	24
Adjustments for unconsolidated joint ventures' proportionate share of EBITDA <sup>2</sup>	62	62	57	54	49
<b>Adjusted EBITDA</b>	<b>\$ (103)</b>	<b>\$ 227</b>	<b>\$ 228</b>	<b>\$ 199</b>	<b>\$ 175</b>

In 2020, Loews Hotels & Co's results were significantly impacted by the pandemic.

1. Non-recurring items include items such as acquisition transaction and transition costs, new development pre-opening costs, gains or losses on sale and impairments.
2. Represents the difference between Loews Hotels & Co's GAAP pretax income for its joint venture properties and its pro rata share of those properties' EBITDA based on its percentage ownership (e.g., if Loews Hotels & Co legally owns 50% of a property, 50% of that property's EBITDA is included, except for certain hotels where earnings are distributed on a different basis from legal ownership based on the underlying governing agreements).