# VICI

### ROCKY GAP CASINO RESORT TRANSACTION OVERVIEW AUGUST 25, 2022

INVEST IN THE EXPERIENCE 1

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#### **Forward-Looking Statements**

This presentation contains forward-looking statements within the meaning of the federal securities laws. You can identify these statements by our use of the words "assumes," "believes," "estimates," "expects," "guidance," "intends," "plans," "projects," and similar expressions that do not relate to historical matters. All statements other than statements of historical fact are forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they involve known and unknown risks, uncertainties, and other factors which are, in some cases, beyond the control of VICI Properties Inc. and its subsidiaries (collectively, the "Company" or "VICI") and could materially affect actual results, performance, or achievements. Among those risks, uncertainties and other factors are risks that the acquisition of an interest in the land and real estate assets of Rocky Gap Casino Resort ("Rocky Gap") may not be consummated on the terms or timeframe described herein, or at all, including the ability of Golden Entertainment, Inc. ("Golden Entertainment"), Century Casinos, Inc. ("Century" or "CNTY") and VICI to satisfy the conditions set forth in the definitive transaction documents, including the ability to receive, or delays in obtaining, the regulatory approvals required to consummate the transaction, including the acquisition of the operations of Rocky Gap; the terms on which the Company finances the transaction, including the source of funds used to finance such transaction; disruptions to the real property and operations of Rocky Gap the pendency of the closing; risks that not all potential risks and liabilities have been identified in the due diligence. Additional important factors that may affect the Company's business, results of operations and financial position are described from time to time in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, Quarterly Reports on Form 10-Q and the Company's other filings with the Securities and Exchange.

#### **Century Information**

The Company makes no representation as to the accuracy or completeness of the information regarding Century included in this presentation. Certain financial and other information for Century included in this presentation has been derived from public filings, if and as applicable, and other publicly available presentations and press releases. While we believe this information to be reliable, we have not independently investigated or verified such data.

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This presentation contains estimates and information concerning the Company's industry and certain relevant markets, including macroeconomic data and gross gaming revenue, that are based on industry publications, reports and public filings. This information involves a number of assumptions and limitations, and you are cautioned not to rely on or give undue weight to this information. The Company has not independently verified the accuracy or completeness of the data contained in these industry publications, reports or filings. The industry in which the Company operates is subject to a high degree of uncertainty and risk due to variety of factors, including those described above under "Forward-Looking Statements."

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#### **Non-GAAP Financial Measures**

This presentation includes reference to Adjusted Funds From Operations ("AFFO"), and Adjusted EBITDAR, which are not required by, or presented in accordance with, generally accepted accounting principles in the United States ("GAAP"). These are non-GAAP financial measures and should not be construed as alternatives to net income or as an indicator of operating performance (as determined in accordance with GAAP). We believe AFFO provides a meaningful perspective of the underlying operating performance of our business. We use Adjusted EBITDAR to evaluate the capacity of the tenant under the lease agreement for Rocky Gap to meet its obligations thereunder.

With respect to the Adjusted EBITDAR of Rocky Gap, while VICI believes that this non-GAAP measure included in this presentation is reliable, this information was prepared by Golden Entertainment and therefore does not guarantee the accuracy or completeness of this information. See page 8 for a reconciliation to the most directly comparable financial measures calculated in accordance with GAAP.

These non-GAAP financial measures: (i) do not represent VICI's cash flow from operations as defined by GAAP; (ii) should not be considered as an alternative to VICI's net income as a measure of operating performance or to cash flows from operating, investing and financing activities; and (iii) are not alternatives to VICI's cash flow as a measure of liquidity. In addition, these measures should not be viewed as measures of liquidity, nor do they measure our ability to fund all of our cash needs, including our ability to make cash distributions to our stockholders, to fund capital improvements, or to make interest payments on our indebtedness. Investors are also cautioned that Adjusted EBITDAR, as presented, may not be comparable to similarly titled measures reported by other real estate companies, including REITs due to the fact that not all real estate companies use the same definitions. Our presentation of these measures does not replace the presentation of our financial results in accordance with GAAP.

#### Published on August 25, 2022

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## VICI

### **ROCKY GAP – ACQUISITION STRATEGIC RATIONALE**

#### **TRANSACTION HIGHLIGHTS**

- Further develops partnership with Century Casinos, Inc., our existing tenant, by continuing to support growth objectives and expand their portfolio
- Acquisition added into an existing Master Lease with substantial property level rent coverage support
- Corporate guarantee from Century Casinos, Inc. (NASDAQ: CNTY), a publicly traded company with additional wholly owned assets
- Transaction is expected to be immediately accretive to AFFO and acquisition at an attractive spread to VICI's cost of capital
- Demonstrates VICI's ability to generate consistent growth by adding \$15.5 million of inflation-protected rent at an acquisition cap rate of 7.60%
- Broadens VICI's geographic diversification with the addition of another Metropolitan Statistical Area
- Amends the Century Master Lease to extend the initial lease term to fifteen years from the closing date and remove variable rent resets



### **ROCKY GAP LOCATION**



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### **ROCKY GAP – TRANSACTION OVERVIEW**

VICI ENTERED INTO DEFINITIVE DOCUMENTATION TO ACQUIRE THE REAL ESTATE ASSETS OF ROCKY GAP<sup>(1)</sup> AND LEASE TO CENTURY CASINOS IN AMENDED EXISTING MASTER LEASE

ROCKY GAP ACQUISITION		CENTURY	CASINOS PARTNERSHIP	
Purchase Price	\$260.0 million (\$203.9 million PropCo / \$56.1 million OpCo)	Tenant	Wholly owned subsidiary of Century Casinos, Inc.	
LTM 6/30/22 Adj. EBITDAR of Rocky Gap <sup>(2)</sup>	\$26.3 million	Guarantor	Century Casinos, Inc. (NASDAQ: CNTY)	
Asset Level Rent Coverage	1.70x	Triple-Net Lease Terms	Existing Century Master Lease extended such that initial lease term is 15 years from closing, with four 5- year tenant renewal options	
Incremental Initial Annual Rent	\$15.5 million	Rent Escalation <sup>(3)</sup>	Greater of 1.25% or the change in CPI	
PropCo Multiple Implied RE Cap Rate	13.16x 7.60%	Variable Rent Mechanics	Variable rent to be removed from the amended Century Master Lease	
PropCo Consideration	Cash on Balance Sheet / ATM Proceeds	Tenant Capex Requirements	1.0% of net revenue (excluding gaming equipment, IT etc.) annually on a rolling 3-year basis	

The land and buildings of Rocky Gap are leased from the Maryland Department of Natural Resources under a 40- year ground lease expiring in 2052 (plus a 20-year renewal option).

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### **ROCKY GAP – PROPERTY OVERVIEW**

#### **PROPERTY OVERVIEW**

- Rocky Gap is a full-service casino resort located in Western Maryland, just over two hours from affluent and heavily populated metropolitan areas including Pittsburgh, Baltimore and Washington, D.C.
  - The property is situated on ~270 acres of lakefront land leased from the Maryland Department of Natural Resources that expires in 2052 (plus a 20-year renewal option)
- Rocky Gap also features five F&B outlets, a golf course and 50-bay driving range, a 5,000 sq. ft. event center, an indoor and outdoor pool and a fullservice spa, salon and fitness center
- Since 2018, ~\$10 million has been invested in the property to improve the overall guest experience and increase visitation including hotel room and corridor upgrades, construction of a premier, upscale restaurant to replace the buffet, construction of a new sports lounge, golf course improvements and refreshed slot machines

### ASSET HIGHLIGHTS

- $\checkmark~$  Only casino resort in Western Maryland, with over 10 million adults within a 100-mile radius
- ✓ One-of-a-kind resort offering that combines a picturesque lakefront backdrop with a 25,000+ sq. ft. casino floor anchored by a 198-room hotel
- ✓ \$10 million of property investment from 2018 to 2021 has driven increased customer loyalty and spend

### **ROCKY GAP CASINO**

+25,000 Sq. ft. of Gaming Space

630 / 16 Slot Machines and Tables

**198** Hotel Rooms

> **~270** Acres

**~7,000** Yard 18-hole golf course

Food & Beverage Options





**VICI** Source: Golden Entertainment public filings as of Q2 2022

### CONTINUED PARTNERSHIP WITH CENTURY CASINOS

### **CENTURY CASINOS OVERVIEW**

- Founded in 1992 by Erwin Haitzmann and Peter Hoetzinger, Century Casinos is an international gaming entertainment company that develops and operates gaming establishments as well as related lodging, restaurant, horse racing (including off-track betting) and entertainment facilities primarily in North America
- Century's current portfolio is comprised of 17 casinos, including 6,179 slot machines, 234 table games and 430 hotel rooms
- In December 2019, Century and VICI acquired the operations and real estate of Mountaineer Casino, Racetrack & Resort in New Cumberland, West Virginia, Century • Casino Cape Girardeau in Cape Girardeau, Missouri and Century Casino Caruthersville in Caruthersville, Missouri. Century entered into a triple net master lease with VICI
  - Current annual rent under the Century Master Lease is \$25.5 million

### AMENDMENTS TO EXISTING CENTURY MASTER LEASE

	Current Century Master Lease	Amended Century Master Lease
Tenant	Century Casinos	No change
Current Base Rent	• \$25.5 million	• \$41.0 million
Current Lease Year	<ul> <li>January 1, 2022 – December 31, 2022 (Lease Year 3)</li> </ul>	<ul> <li>Lease term extended such the lease has a full 15-year initial lease term from the closing of the Rocky Gap acquisition</li> </ul>
Annual Rent Escalator	<ul> <li>1.0% in Year 2-3</li> <li>&gt; 1.25% / change in CPI thereafter</li> </ul>	<ul> <li>Rent attributable to Rocky Gap will join the Century Master Lease escalation schedule and escalate at the greater of 1.25% or the change in CPI on the next master lease escalation date after a full 12-months has passed following the Rocky Gap closing</li> </ul>
Rent Adjustment	Year 8 & 11: 80% Base (subject to escalator) / 20% Variable	Rent adjustment eliminated
Variable Rent Adjustment Mechanic	<ul> <li><u>4% of net revenue increase/decrease</u></li> <li>Year 8: Avg of years 5-7 less avg. of year 1-3</li> <li>Year 11: Avg of years 8-10 less avg. of years 5-7</li> </ul>	Variable rent adjustment mechanic eliminated
Term	<ul> <li>15-year initial term with four 5-year renewal options</li> </ul>	<ul> <li>15-year initial term from closing of the Rocky Gap acquisition with four 5-year renewal options<sup>(1)</sup></li> </ul>
Guarantee	Century Casinos, Inc.	No change
Capital Expenditure	<ul> <li>Minimum 1% of Net Revenues on a rolling three-year basis for each individual facility; 1% of Net Gaming Revenue per fiscal year for the facilities collectively</li> </ul>	No change

Source: Century Casinos public filings as of Q2 2022 (1) Upon the consummation of the Rocky Gap transaction, the Century Master Lease will be extended such that the lease has a full 15-year initial lease term from the date of consummation.

### MARYLAND IS A LIMITED LICENSE STATE WITH STRONG GROWTH TRENDS

MARKET & REGUL	FAVORABLE MACROECONOMIC TRENI	
Market Highlights	Regulatory Highlights	Maryland Employment Growth
<ul> <li>State-wide gross gaming revenue ("GGR") has grown each year since gaming began in 2010, aside from COVID-impacted 2020</li> <li>Two of Maryland's casinos were the second and third highest grossing casinos outside of Nevada in 2021</li> <li>Maryland has strong macroeconomic drivers, including employment growth, a diverse economy and proximity to large metropolitan areas</li> </ul>	<ul> <li>Maryland voters passed a constitutional amendment allowing a total of five commercial casinos limited to electronic gaming devices in 2008         <ul> <li>In 2012, lawmakers and voters authorized table games at all casino properties, as well as a license for a sixth commercial casino, MGM National Harbor, in Prince George's County, near Washington D.C.</li> <li>Sports betting was approved by state voters in 2020 and authorized via a state law enacted in May 2021</li> <li>Favorable competitive environment with no new gaming licenses expected and only six currently available</li> </ul> </li> </ul>	9.0% 8.0% 7.0% 6.0% 3.0% 2.500 4.0% 1.0% 0.0% 1.0% 0.0% EI - Leg FT - Leg
Stable and Consister	Maryland GDP By Sector (2021)	
(\$ in millions) 2012 - 2021 Marylan 2012 - 2021 Marylan \$1,098 \$1,203 \$378 2012 - 2013 2014 2015 2016	GGR CAGR = 19.8%         \$1,614       \$1,746       \$1,757         \$1,614       \$1,746       \$1,757         \$1,226       \$1,226         2017       2018       2019       2020       2021	Manufacturing Agriculture, Mining, Construction, Utilities Finance & Insurance Transportation & Trade Government

### **RECONCILIATION FROM GAAP TO NON-GAAP FINANCIAL MEASURES**

**CALCULATION OF ROCKY GAP ADJUSTED EBITDAR** 

(\$ in millions)	Twelve Months Ended June 30, 2022
Net Income	\$21.8
Depreciation and Amortization	3.9
Loss on Disposal of Assets	0.5
Other	0.1
Adjusted EBITDAR	\$26.3
Year 1 Annual Rent Attributed to Rocky Gap <sup>(1)</sup>	15.5
LTM Q2'22 Asset Level Rent Coverage	1.70x

