

Media release

## **DKSH Enters Exclusive Distribution Agreement With Lantmännen Functional Foods in Asia Pacific**

**DKSH has signed an exclusive distribution agreement with Lantmännen Functional Foods, a leading Swedish provider of oat beta-glucan and oat proteins for food and beverage as well as nutraceutical applications in India, China, Taiwan, Japan, Vietnam, and the Philippines.**

Zurich, Switzerland, November 16, 2022 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, will provide business development, marketing, sales, logistics, and distribution services for Lantmännen Functional Foods' range of oat beta-glucan and oat proteins in five key Asian Pacific markets.

Lantmännen Functional Foods develops and markets unique oat-based ingredients for manufacturers of foods, beverages, food supplements, and cosmetics. Their product range includes an oat beta-glucan, a water-soluble fiber that can be used for lowering cholesterol in foods and beverages, and as a texturizer. DKSH will also represent a unique plant-based oat protein that meets consumer needs for nutritious, protein-enriched foods and supplements.

DKSH was entrusted to grow Lantmännen's food and beverage business across the region thanks to its extensive distribution network, knowledgeable commercial and technical teams, strong capabilities in logistics, and value-added services, including technical and regulatory support.

Lars Franzen, CEO of Lantmännen Functional Foods, commented: "We look forward to cooperating with DKSH for PromOat oat beta-glucan and PrOatein oat protein, two innovative ingredients based on GMO-free oats, cultivated by Lantmännen's 19,000 owners. The company is a farming cooperative with full control of the value chain from seed development to the ingredients marketed."

Cesar Saez, Vice President Global Food & Beverage Ingredients, DKSH, added: We are very pleased to expand Lantmännen Functional Foods in five key markets across Asia Pacific. Based on our strong local presence and value-added services in the Philippines, India, China, Taiwan, Japan, and Vietnam, we are convinced to deliver growth, drive market penetration, and widen the customer base for Lantmännen's range of products."

### **About Lantmännen Functional Foods**

Based in Sweden, Lantmännen Functional Foods develops and markets ingredients with health claims for food, beverages, dietary supplements. They also manufacture nutraceuticals, such as functional foods, foods for special medical purposes, and food supplements. Learn more at [functionalfoods@lantmannen.com](mailto:functionalfoods@lantmannen.com) or <https://www.lantmannen.com>

### **About DKSH**

DKSH's purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution, and logistics as well as after-sales services. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 33,100 specialists, generating net sales of CHF 11.1 billion in 2021. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 53 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,370 specialists, the Business Unit generated net sales of CHF 1.3 billion in 2021. [www.dksh.com/pm](https://www.dksh.com/pm)

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