

Apollo Medical Holdings October 2022

Powered by Technology.

Built by Doctors.

For Patients.



Forward-looking statements

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Key acronyms

- ACO: Accountable Care Organization
- ACO REACH: Accountable Care Organization Realizing Equity, Access, and Community Health
- AIPBP: All-Inclusive Population-Based Payments
- APC: Allied Physicians of California IPA
- CMMI: Centers for Medicare and Medicaid Innovation Center
- CMS: Centers for Medicare & Medicaid Services
- DC: Direct Contracting
- DCE: Direct Contracting Entity
- DME: Durable Medical Equipment
- Health Plan / Payers: Health Insurance Companies
- HMO: Health Maintenance Organization
- IPA: Independent Practice Association
- NCI: Non-Controlling Interest

- NMM: Network Medical Management, Inc.
- MSA: Master Service Agreement
- MSO: Management Services Organization
- NGACO: Next Generation Accountable Care Organization
- PCP: Primary Care Physician
- PMPM: Per Member Per Month
- SNF: Skilled Nursing Facility
- VIE: Variable Interest Entity



ApolloMed investment highlights



- Proven model for 25+ years with demonstrable clinical outcomes across all populations
 MA, Managed Medicaid, Commercial, ACA Exchange, Medicare FFS, etc.



Large and growing TAM with significant whitespace ahead across market segments (see slide 10)



Focus on aligning with and helping independent providers win

- Help them achieve the same scale and outcomes as an integrated delivery system
 - Unlocks differentiated independent provider market



Proprietary technology platform with data moat, custom built for providers



Multiple drivers for growth with a scalable and repeatable playbook led by differentiated leadership team



Industry-leading unit economics – growing revenue at 38% YoY(1) profitably while maintaining positive EBITDA margins



ApolloMed at-a-glance



Apollo Medical Holdings ("ApolloMed") is a leading physician-centric, technology-powered, risk-bearing healthcare company



Our end-to-end technology solutions enable providers to succeed in value-based care arrangements where they "quarterback" patient care to deliver better outcomes



We manage over 1.2M lives through a network of 14 IPAs and 9,800+ contracted physicians, working with 20+ payer partners



We have a 25+ year track record of profitable growth in our core geographic areas and a comprehensive strategy to grow nationally

1.2M+

Managed lives

20+

Payer partners

9,800+

Contracted physicians

71%(1)

Fewer ER visits per 1,000 vs. benchmark

66%(1)

Fewer hospital admits per 1.000 vs. benchmark

\$955M⁽³⁾

TTM revenue

\$186M(2,3)

TTM adj. EBITDA

10-15%

Long-term EBITDA margin

Source: CMS, Chronic Conditions Data Warehouse (CCW), competitors' IR, and internal figures. Internal figures for capitated MA patients

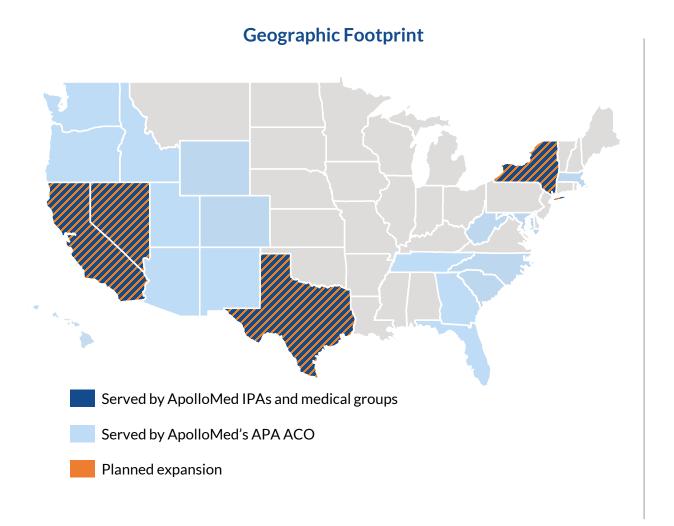
Note: Information as of 12/31/2021 unless otherwise noted; competitor and national information provided is 2019 data unless otherwise noted

(1) Internal Medicare patient data from consolidated IPAs from Jan 2021 – Sept 2021; (2) See "Reconciliation of Net Income to EBITDA and Adjusted EBITDA" and "Use of Non-GAAP Financial Measures" slides for more

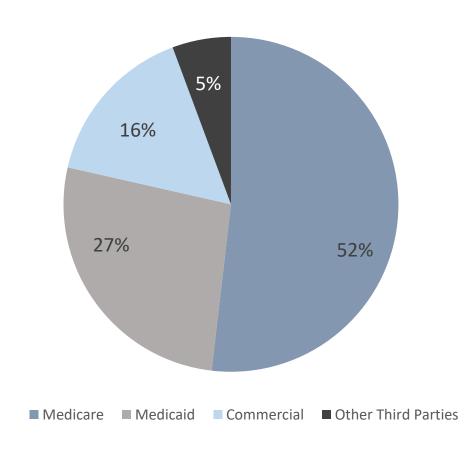
information; (3) TTM as of 6/30/2022



A growing national footprint addressing the needs of a diverse set of patients









ApolloMed is a scaled player with a proven and profitable model

| | apollomed | OPRIVIA. | జ్ఞు agilon health | CanoHealth | P3 Health Partners | OAK STREET HEALTH | |
|--|--|------------------------------|------------------------------|-------------------------|------------------------------|---------------------------|-------------------------|
| Business Model ⁽¹⁾ | Affiliate- provider model | Affiliate- provider model | Affiliate- provider model | Staff / Clinic Model | Affiliate- provider model | Staff / Clinic Model | Staff / Clinic Model |
| Members Served | 1.2M | 856k ⁽²⁾ | 352k ⁽³⁾ | 282k ⁽⁴⁾ | 67k ⁽⁵⁾ | 134k ⁽⁶⁾ | 790k ⁽⁷⁾ |
| Serves All Patient Types ^(1,8) | ✓ | ✓ | × | ✓ | × | × | × |
| | | | | | | | |
| Market Capitalization ⁽⁹⁾ | \$2.1B | \$5.1B | \$8.7B | \$2.9B | \$1.2B | \$6.0B | \$3.4B |
| | | | | | | | |
| 2022E Revenue ⁽¹⁰⁾ | \$1,055M - \$1,085M ⁽¹¹⁾ | \$1,262.5M ⁽²⁾ | \$2,625M ⁽³⁾ | \$2,875M ⁽⁴⁾ | \$975M ⁽⁵⁾ | \$2,135M ⁽⁶⁾ | N/A ⁽⁷⁾ |
| 2022E Adj. EBITDA ⁽¹⁰⁾ | \$136M - \$166M ⁽¹²⁾ | \$58.5M ⁽²⁾ | \$5M ⁽³⁾ | \$200M ⁽⁴⁾ | (\$85.5M) ⁽⁵⁾ | (\$307.5M) ⁽⁶⁾ | N/A ⁽⁷⁾ |

⁽¹⁾ Based on recent company filings or investor presentations; (2) Privia Health Q2 2022 Earnings Release (Aug 2022); (3) agilon health Q2 2022 Earnings Release (Aug 2022); (4) Cano Health Q2 2022 Earnings Release (Aug 2022); (5) P3 Health Partners Preliminary Q4-YE 2021 Press Release (March 2022); (6) Oak Street Health Q2 2022 Earnings Release (Aug 2022); (7) One Medical Q2 2022 Earnings Release (Aug 2022); (8) Patient types include Medicare (incl. Medicare Advantage), Medicaid, and Commercial members; (9) Diluted shares outstanding as of Q2 2022 10-Qs, stock prices as of 8/23/22; (10) Peer 2022E Revenue and Adj. EBITDA based on midpoint of Company provided guidance; (11) ApolloMed 2022E Revenue as reported its Q2 2022 earnings release; (12) Please refer to the "2022 Guidance Reconciliation of Net Income to EBITDA and Adjusted EBITDA" and "Use of Non-GAAP Financial Measures" slides for more information



Industry overview





The U.S. healthcare landscape is rapidly moving towards value-based care...

Fee-for-service



Lack of incentives to improve chronic health conditions



Driving a trend of rapidly increasing medical costs



Value-based care



Providers incentivized to improve general health of patients



Compensation models in place to lower the overall cost of care



Patients with better access and better care experience

Rising patient dissatisfaction with provider relationship and quality of care

CMS, COVID-19, payer contracting, and focus on quality while lowering total cost are driving shift in healthcare

Fee-for-service

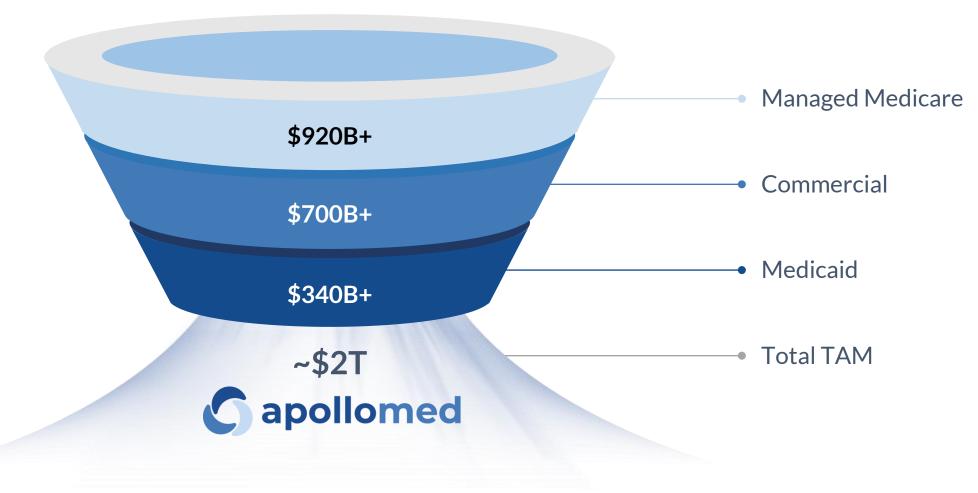








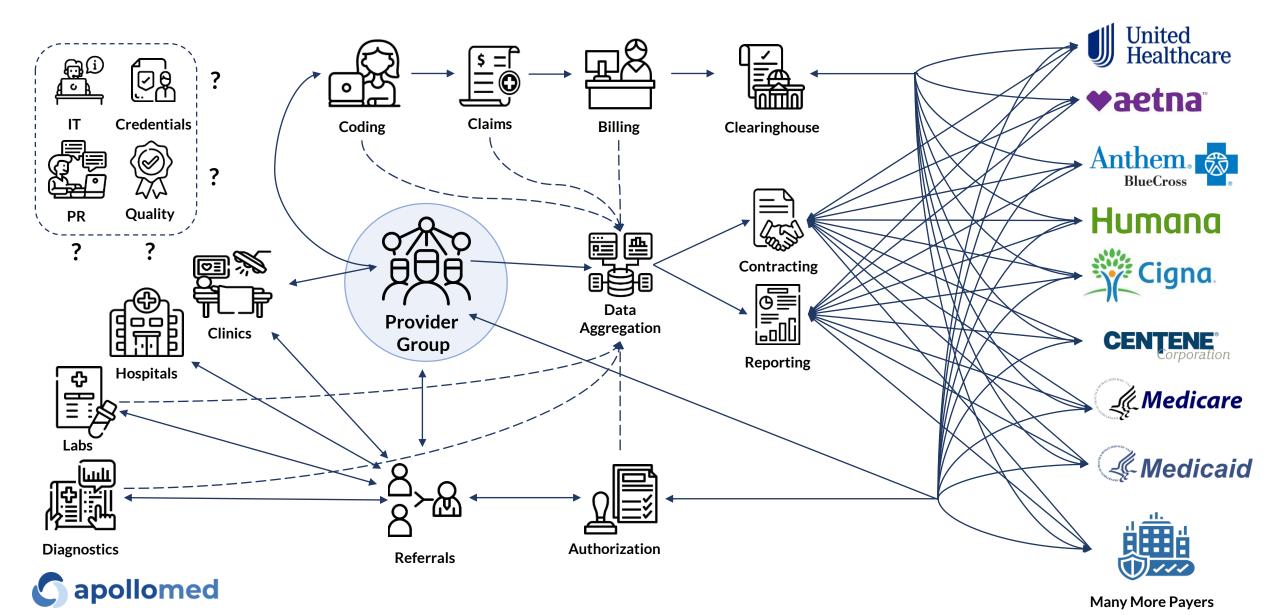
... Leading to a significant and growing market opportunity



Source: CMS and HCP-LAN (2021)



However, the current healthcare system makes it very difficult to succeed



Platform overview





ApolloMed acts as a "single payer" by taking on risk-based contracts, connecting health ecosystem participants, and holistically supporting the care process















20+ total payers



Multiple population types



Contracting



Claims **Processing**



Quality Programs



Utilization & Care Population Management



Health



Clinical **Programs**



Data **Aggregation**



Revenue Cycle



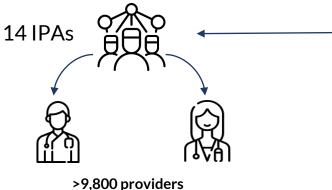
Ops **Automation**

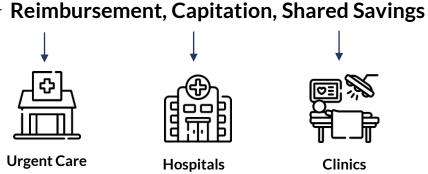


Analytics & Point of Care Reporting **Support**



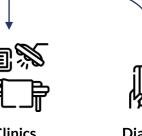
Payer Tools

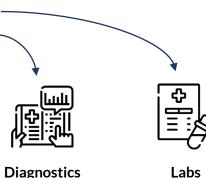






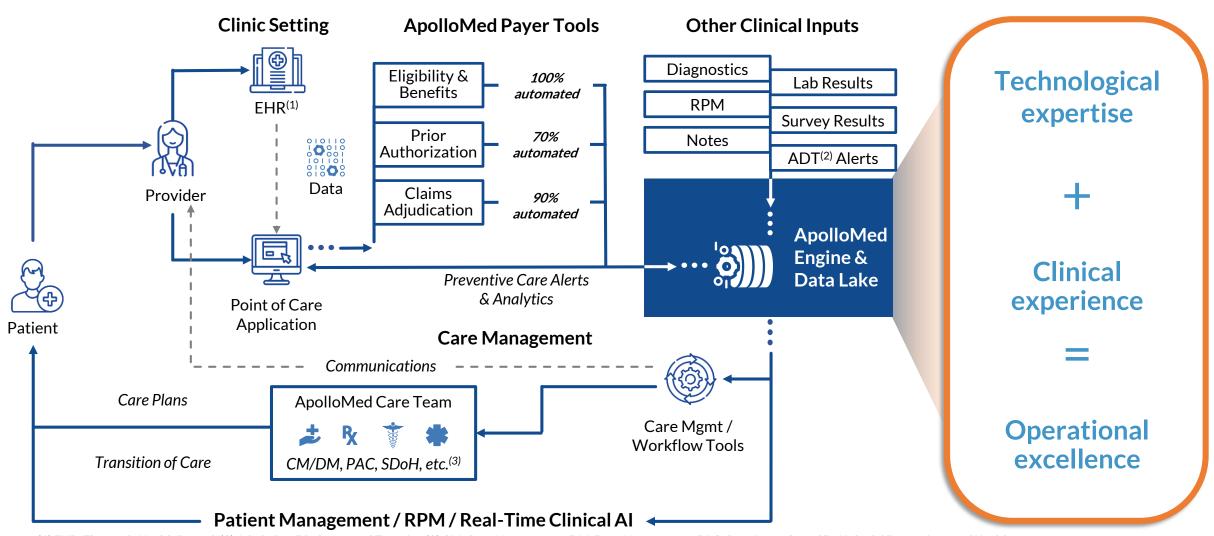






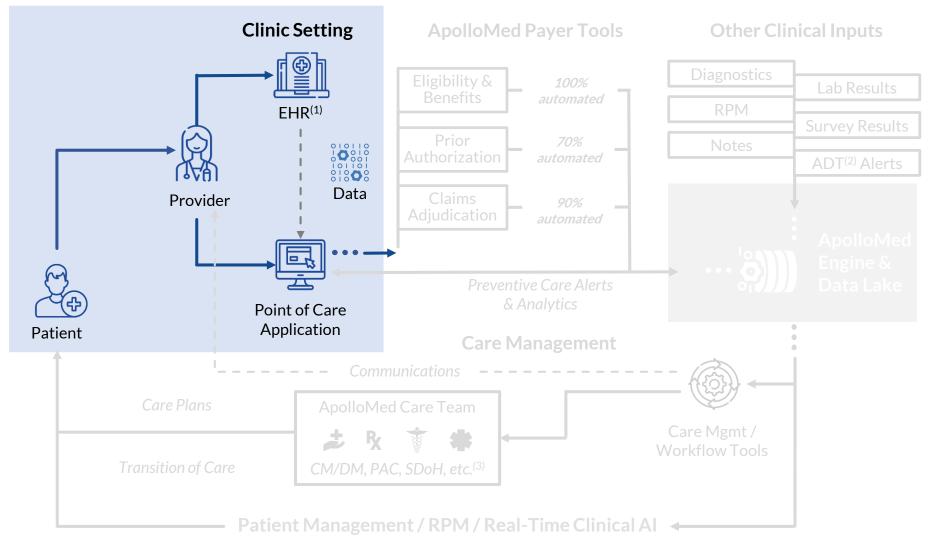


The ApolloMed ecosystem, powered by proprietary technology, connects patients, providers, and payers





Our proprietary point-of-care application is EHR-agnostic, enabling seamless transitions through our ecosystem and best-in-class care

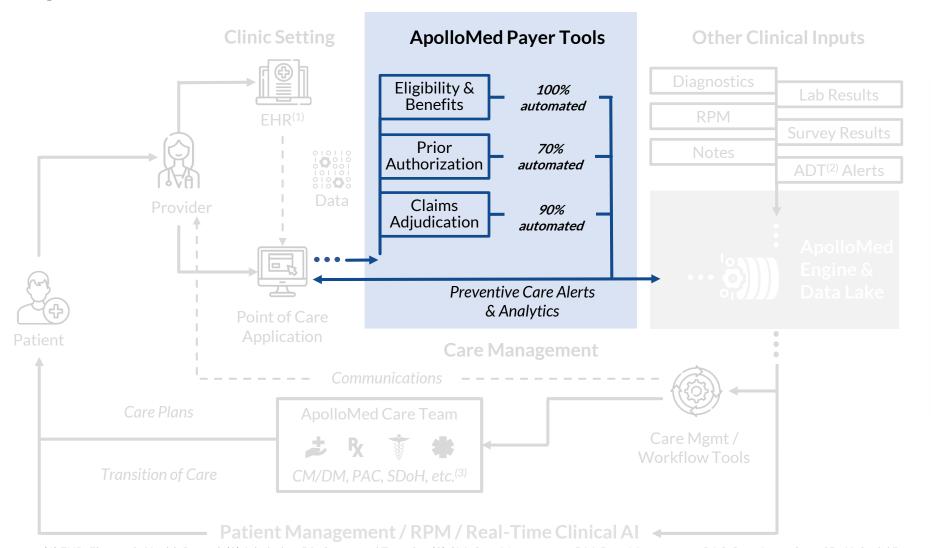


- ApolloMed providers use our point of care software before, during, and after patient encounters
- The software is EHR-agnostic and contains analytics for chronic conditions, quality measures, and other care information
- Providers can also use the software to check patients' eligibility and benefits, request referrals or authorizations, and submit claims





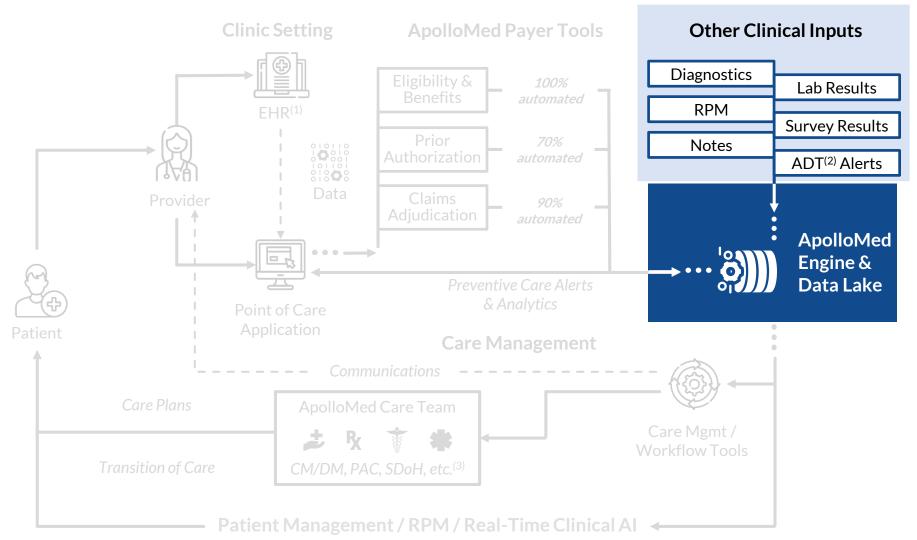
Automated payer tools reduce administrative burden for physicians and create operational efficiencies



- To date, we have autoapproved more than 1M prior authorization requests and auto-adjudicated more than 9M claims, which would cost ~\$16M in labor at market rates
- Automated prior authorization allows patients to get access to care more quickly and more easily, and allows our UM team to focus on more complex cases
- Automated claims processing helps our providers be paid more quickly and more accurately



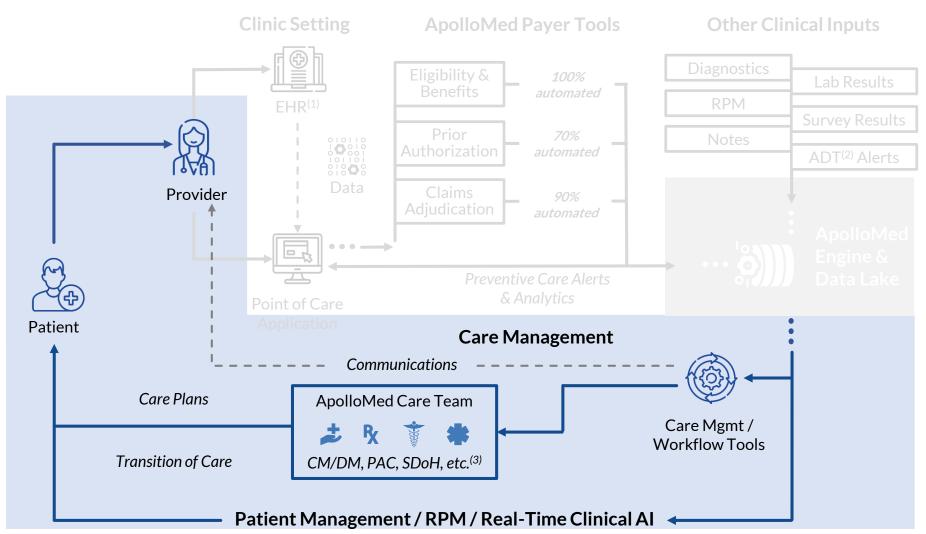
Our backend engine and data lake power our provider solutions, allowing for workflow automation and data ingestion from dozens of sources



- Our backend engines ingest data from our proprietary applications, all major EHRs, 20+ different payers, our care teams, and clinical partners
- From there, the data can be accessed for reports and population health analytics, which are fed back into our apps
- We also proactively generate data-driven preventive alerts for care teams to act on



Our care teams act on the uncovered insights, enabling patients to receive seamless and complete care throughout their healthcare journey



- ApolloMed's care teams include inpatient & ambulatory care mgmt. teams, nurses, social workers, and translators.

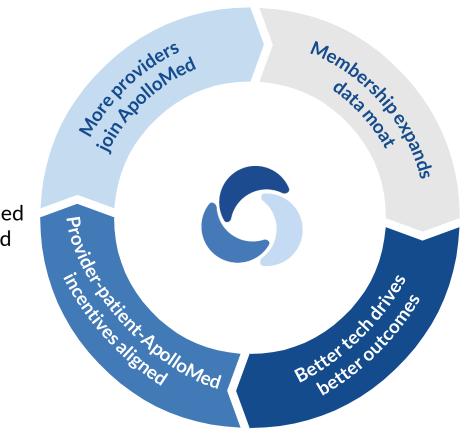
 Empowered with workflow tools that surface insights from our data engines, our teams create care plans, ensure smooth transitions, help manage chronic disease, and close gaps in preventive care
- RPM and real-time clinical Al utilizing advanced risk-stratification allow ApolloMed providers to receive an additional layer of actionable insights and continue delivering high-quality care to their patients, tailored to their membership populations



ApolloMed's large provider network and proprietary tech platform drive a virtuous cycle, powering growth and improving patient outcomes

Providers drive member growth

Providers succeed in value-based arrangements with ApolloMed



Machine learning models improve with more data

Better outcomes increase value-based incentive payouts and decrease utilization



Our value-based care platform aligns incentives and benefits for all stakeholders

Providers

- Over \$50 million paid to providers in value-based bonuses
- 86% of providers in newly acquired IPA use the ApolloMed point-of-care app within 1 year of acquisition⁽¹⁾
- >95% provider retention⁽²⁾

apollomed

Payers

- New members from partnering with aligned physician groups
- Aligned incentives lead to predictable margins and upside via savings
- 20+ contracted payers
- Average 15-year tenure with key payers
- <16% total net revenue from any one payer⁽⁵⁾

Patients

71% 71% fewer ER fewer bed days visits⁽³⁾ in hospital⁽³⁾

% 97% ed davs overall

in hospital⁽³⁾ satisfaction⁽⁴⁾

"I deeply appreciate your great health coaches... been living with diabetes for 20 years... My blood sugar level was ~240 two months ago...has dropped to 88-150. Thank you so much!" - Medicare Patient

Communities

- 300,000+ member outreach calls and surveys completed since 2019 to improve engagement and patient experience
- 35,000+ patient visits to wellness center classes and/or seminars since 2018
- **99%** of seniors would recommend the wellness center to a friend⁽⁶⁾

(1) Active providers in AlphaCare; (2) Retention rate of active providers in core IPAs under retirement age (65); (3) Compared to 2019 CMS Medicare benchmarks; (4) For members surveyed in 2021, n=8191; (5) For Q1-Q4 2021; (6) Of members surveyed since 2020

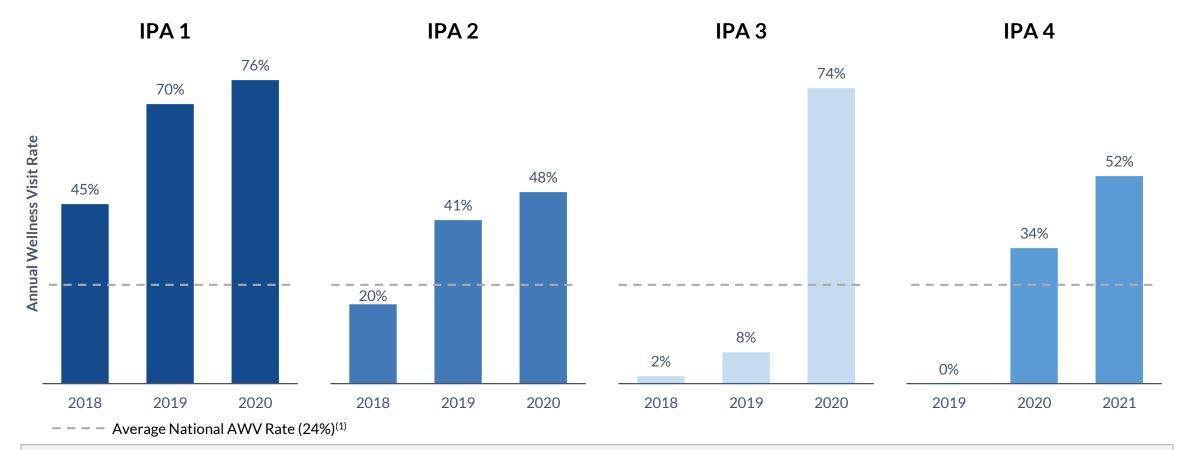


Clinical and financial outcomes





Provider groups consistently demonstrate improvement in patient engagement after joining ApolloMed

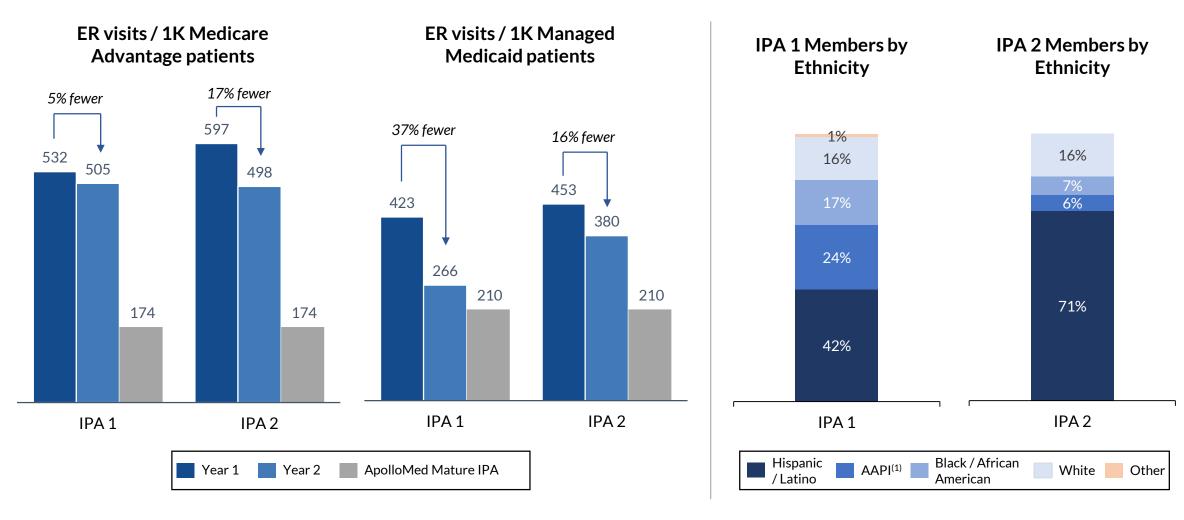


We have been able to significantly improve our annual wellness visit (AWV) completion across diverse IPAs through our tech-enabled ecosystem that enables our care team to proactively engage our patients through the most effective medium

(1) The American Journal of Accountable Care, September 2021



As we expand geographically, culturally competent care has helped us deliver clinical improvements among diverse Medicare and Medicaid populations



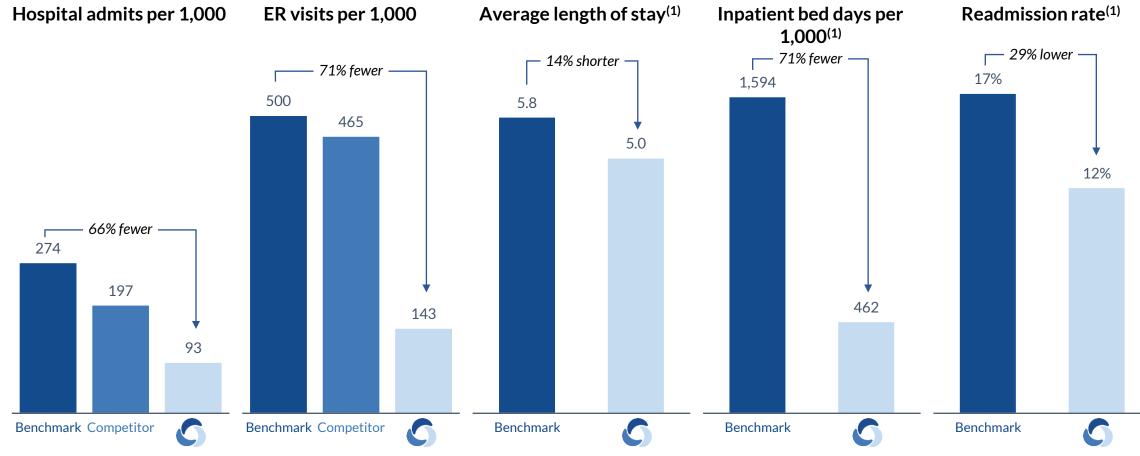


⁽¹⁾ AAPI includes Amerasian, Asian Indian, Asian / Pacific Islander, Cambodian, Chinese, Filipino, Hawaiian, Japanese, Korean, Laotian, Samoan, and Vietnamese



Overall, ApolloMed IPAs show superior clinical outcomes

Medicare Advantage inpatient statistics comparison



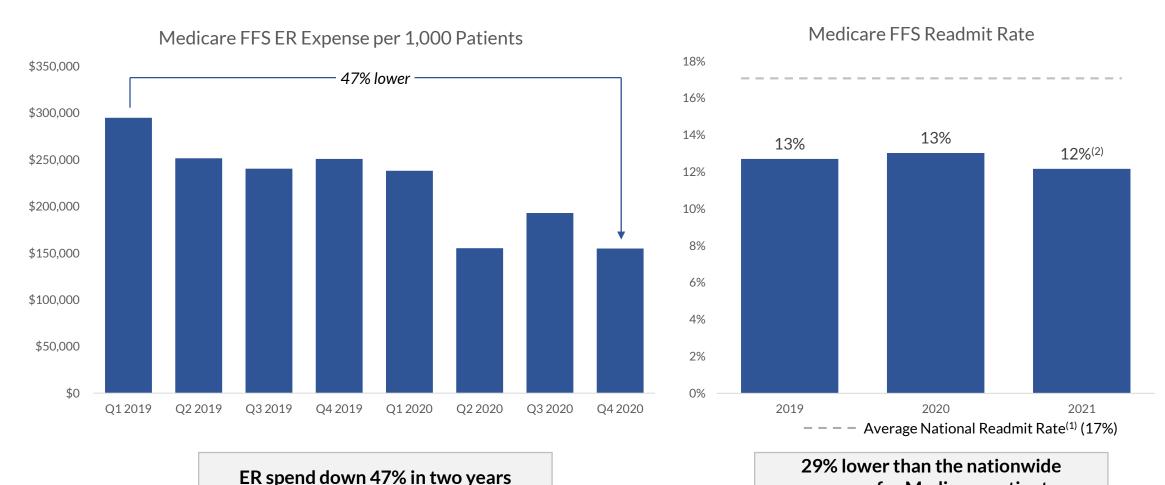
Source: CMS, Chronic Conditions Data Warehouse (CCW), AHRQ, competitors' IR, and internal figures for capitated MA patients from Jan 2021 - Sept 2021; competitor and national information provided is 2019 data unless otherwise noted

(2) Risk Adjustment Factor score

(1) Competitor did not provide metrics for average length of stay, inpatient bed days per 1,000, or readmission rates

National RAF⁽²⁾ Avg. ApolloMed RAF(2) '18-'21 0.90-1.05 1.00

ApolloMed's model and platform work for both managed care and FFS populations, helping move FFS care into a value-based care framework



(1) Agency for Health Research and Quality, 2021; (2) 2021 Medicare FFS Readmit Rate from 1Q21-3Q21



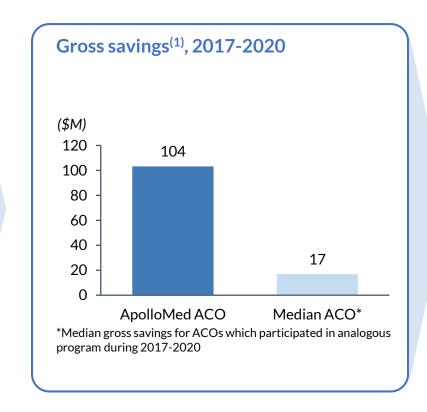
average for Medicare patients

Our ACO has demonstrated sustainable success, proving our ability to deliver savings and quality in value-based agreements

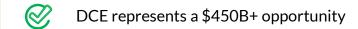
ApolloMed's ACO consistently among top analogous ACOs in country:

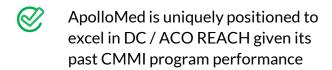
2020 gross savings \$

2019 gross savings \$

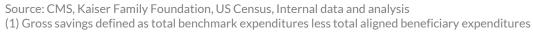


DCE Opportunity





Please refer to GPDC Model
Participant Summary for list of DCE
participants





Growth strategy





ApolloMed has a proven model built over 25+ years

Proven model for new markets and products



Leading tech platform and time-tested playbook tried and true in a large and diverse market

- ✓ Over 1.2 million members managed
- Members in Medicare Advantage, Medicaid, Commercial, Medicare FFS, ACO, ACA, and more



Track record of expanding access to care

Manage 10+ urgent care centers, outpatient surgery centers, diagnostic labs, and staffed specialty clinics



Long-standing relationships with 20+ national payers and strong care management reputation

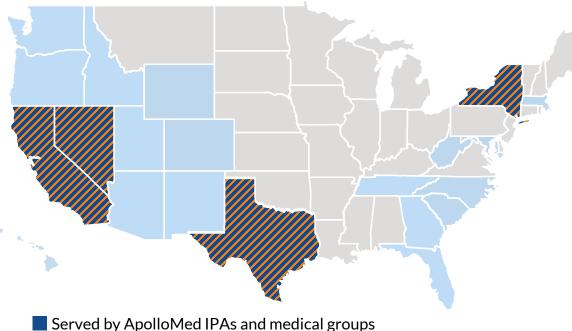


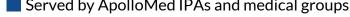






Existing national presence with a comprehensive strategy to deploy playbook in new markets



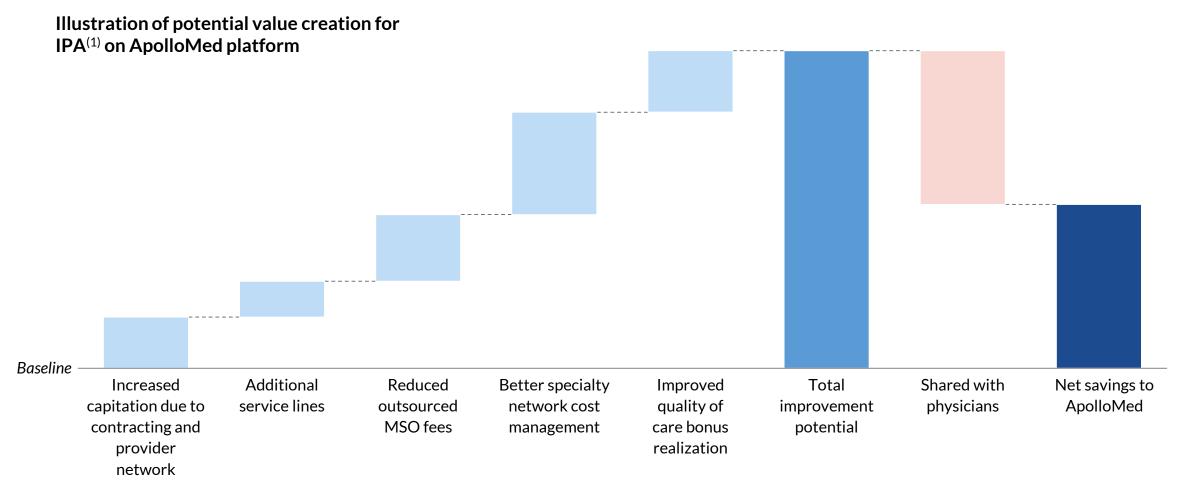


Served by ApolloMed's APA ACO

Planned expansion



For our existing membership base, we consistently create additional value as we grow by scaling revenue and driving down costs...

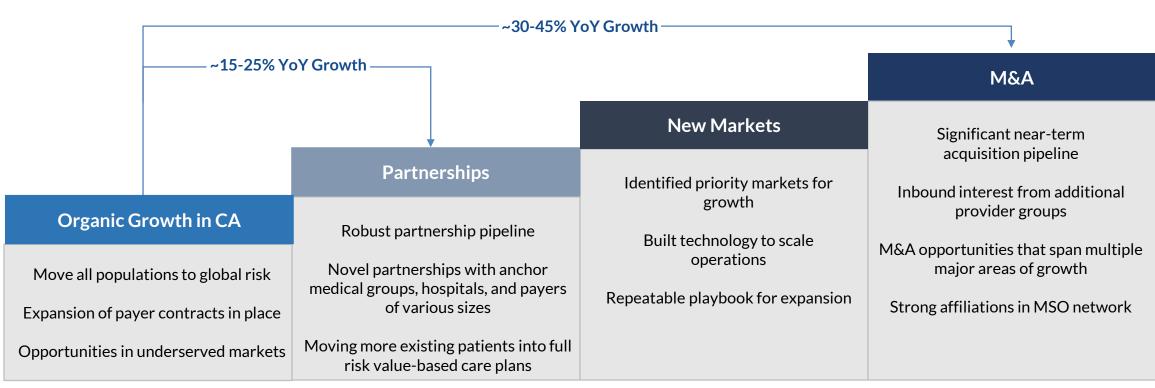






... And are at an inflection point with multiple long-term growth levers

Multiple drivers of long-term growth of ~30-45% YoY



Examples



+15% YoY membership growth in Covered California



Top 5 insurer partnership yielded over 10k patients in 2 months



Consolidated and grew Bay Area IPA Medicare Advantage membership by 28%



240k+ members added through M&A in 2 years

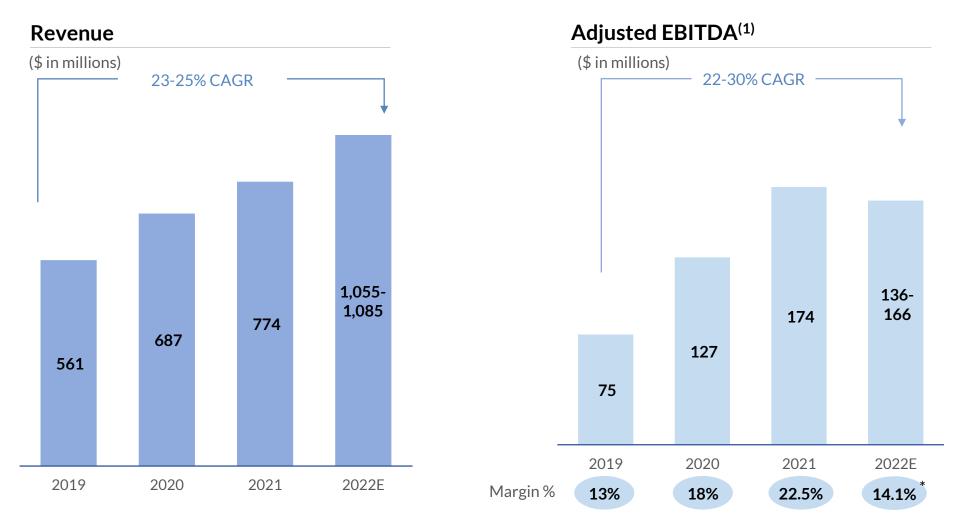


Financials





Strong track record of revenue growth, with robust margins



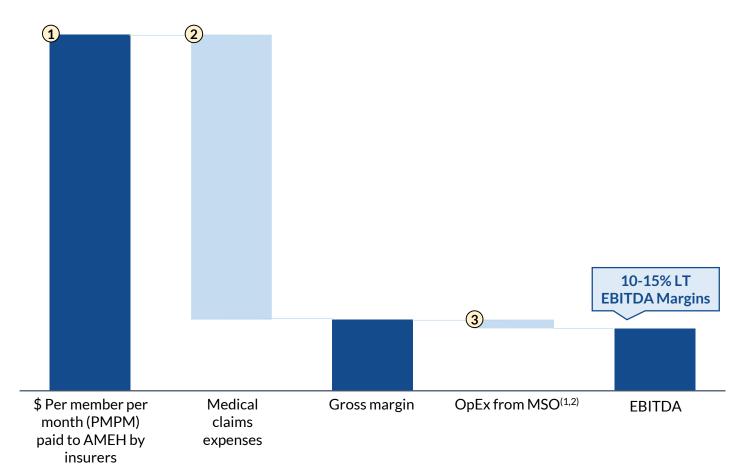
(1) See "Reconciliation of Net Income to EBITDA and Adjusted EBITDA," "2022 Guidance Reconciliation of Net Income to EBITDA and Adjusted EBITDA" and "Use of Non-GAAP Financial Measures" slides for more information.

*midpoint based on Adjusted EBITDA and revenue guidance for 2022



ApolloMed is profitable with attractive and differentiated unit economics

Illustration of ApolloMed's economics



- ApolloMed's scale and extensive experience in value-based care result in better per member per month (PMPM) payments vs industry standard
- Our large network of primary care and specialty providers, as well as our focus on population health and our tech platform, results in lower medical claims PMPM vs peers
- Our tech-enabled MSO⁽¹⁾ utilizes proprietary automation tools to reduce administrative costs, allowing us to scale profitably and enhance operating leverage

(1) Network Medical Management, ApolloMed's MSO (Managed Services Organization) and wholly owned subsidiary, pays claims, reviews authorizations, and performs other administrative tasks on behalf of its managed and consolidated IPAs; (2) Exclusive of D&A (depreciation & amortization)



Conclusion

ApolloMed's success and experience in value-based care position the company well to capture a growing \$2T market across all membership populations

With 25+ years of experience, our MSO has a proven track record of handling the challenges that prevent physicians from succeeding in value-based care

Combining in-house engineering and value-based care experience, we have built a technology suite to support operational and clinical excellence

Our model has produced improvements in clinical outcomes across a wide range of geographies and demographics, showing its scalability

ApolloMed's success in value-based care is validated by a robust financial profile, with both rapidly growing revenue and profitable margins

Our management team brings operational, engineering, and clinical expertise to the table, positioning us for continued success in the health care of the future



Appendix





2022 Guidance

| \$ in millions | 2022 Guidance Range | |
|--------------------------------|---------------------|--|
| Total Revenue | \$1,055.0-\$1,085.0 | |
| Net Income ⁽¹⁾ | \$38.0-\$57.0 | |
| EBITDA ^(1,2) | \$81.0-\$111.0 | |
| Adjusted EBITDA ⁽²⁾ | \$136.0-\$166.0 | |

⁽¹⁾ Net income and EBITDA forecast includes the impact of APC's investment in a payer partner that completed an initial public offering and became publicly traded on June 24, 2021. The net income and EBITDA guidance ranges assume the payer partner's stock price of \$1.93.



⁽²⁾ See "Guidance Reconciliation of Net Income to EBITDA and Adjusted EBITDA" and "Use of Non-GAAP Financial Measures" slides for more information. There can be no assurance that actual amounts will not be materially higher or lower than these expectations. See "Forward-Looking Statements" on slide 2.

2022 Guidance Reconciliation of Net Income to EBITDA and Adjusted EBITDA

| (\$ in millions) | Low | High |
|--|-------|-------|
| Net income | \$38 | \$57 |
| Interest expense, net | 4 | 4 |
| Provision for income taxes | 20 | 31 |
| Depreciation and amortization | 19 | 19 |
| EBITDA (1) | \$81 | \$111 |
| Provider bonus payments | 16 | 16 |
| Stock-based compensation | 13 | 13 |
| APC excluded assets costs | 9 | 9 |
| Net loss adjustment for recently acquired IPAs | 17 | 17 |
| Adjusted EBITDA (1) | \$136 | \$166 |

(1) See "Use of Non-GAAP Financial Measures" slide for more information



Reconciliation of Net Income to EBITDA and Adjusted EBITDA

Year ended December 31,

| (\$ in millions) | 2021 | 2020 | 2019 |
|--|---------|---------|--------|
| Net income | \$49.3 | \$122.3 | \$17.7 |
| Interest expense | 5.4 | 9.5 | 4.7 |
| Interest income | (1.6) | (2.8) | (2.0) |
| Provision for income taxes | 28.5 | 56.1 | 8.1 |
| Depreciation and amortization | 17.5 | 18.4 | 18.3 |
| EBITDA ⁽¹⁾ | \$99.1 | \$203.5 | \$46.8 |
| Loss (income) from equity method investments | 4.3 | (3.7) | 6.9 |
| Other expense (income) | 11.2 | (1.1) | (3.0) |
| Unrealized loss on investments | 12.1 | - | - |
| Gain on sale of equity method investment | - | (99.8) | - |
| Provider bonus payments | 7.2 | 6.5 | 12.1 |
| Stock-based compensation | 6.7 | 3.4 | 0.9 |
| APC excluded assets costs | 10.3 | 2.0 | - |
| Impairment of intangibles | - | - | 2.0 |
| Provision for doubtful accounts | - | - | (1.4) |
| Net loss adjustment for recently acquired IPAs | 23.1 | 19.2 | 11.1 |
| Adjusted EBITDA ⁽¹⁾ | \$174.2 | \$129.9 | \$75.4 |

(1) See "Use of Non-GAAP Financial Measures" slide for more information



Reconciliation of Net Income to EBITDA and Adjusted EBITDA

| (\$ in millions) | Three Months | e 30, | | nded Jui | d June 30, | | |
|--|--------------|-------|--------|----------|------------|----|--------|
| | 2022 | | 2021 | | 2022 | | 2021 |
| Net income | \$ 10.6 | \$ | 59.5 | \$ | 22.7 | \$ | 74.0 |
| Interest expense | 1.9 | | 1.9 | | 2.9 | | 3.4 |
| Interest income | (0.4) | | (0.6) | | (0.5) | | (0.9) |
| Provision for income taxes | 6.0 | | 24.9 | | 12.2 | | 31.7 |
| Depreciation and amortization | 4.4 | | 4.2 | | 8.7 | | 8.4 |
| EBITDA ⁽¹⁾ | \$ 22.4 | \$ | 90.0 | \$ | 46.1 | \$ | 116.6 |
| (Income) loss from equity method investments | \$ (1.5) | \$ | 3.1 | \$ | (2.9) | \$ | 3.8 |
| Other (income) expense ⁽²⁾ | (3.0) | | 15.9 | | (3.6) | | 14.6 |
| Unrealized loss (gain) on investments | 1.9 | | (83.8) | | 10.8 | | (83.8) |
| Provider bonus payments | 0.4 | | - | | 0.4 | | - |
| Stock-based compensation | 3.9 | | 1.6 | | 7.0 | | 2.9 |
| APC excluded assets costs | 7.0 | | 0.1 | | 7.7 | | 0.4 |
| Net loss adjustment for recently acquired IPAs | 5.9 | | 5.5 | | 9.7 | | 8.7 |
| Adjusted EBITDA ^(1,3) | \$ 36.9 | \$ | 32.4 | \$ | 75.1 | \$ | 63.2 |

⁽¹⁾ See "Use of Non-GAAP Financial Measures" slide for more information.



⁽²⁾ Other income includes gain on sale of equity securities.

⁽³⁾ The Adjusted EBITDA calculations for the three and six months ended June 30, 2022, also include stock-based compensation and APC excluded costs, which were not a part of the Adjusted EBITDA calculation for the comparable prior-year periods.

Summary of Selected Financial Results - 1Q & 1H 2022

| | | Three Mo | onth ne 30 | | | nths ine 3 | Ended 0, |
|--|----|----------|---------------|-------|-------------|---------------|-------------|
| \$ in millions | | 2022 | | 2021 | 2022 | | 2021 |
| Revenue | | | | | | | |
| Capitation, net | \$ | 227.6 | \$ | 144.6 | \$ 449.7 | \$ | 289.3 |
| Risk pool settlements and incentives | | 18.8 | | 16.2 | 36.9 | | 34.2 |
| Management fee income | | 10.0 | | 8.1 | 20.5 | | 16.7 |
| Fee-for-service, net | | 11.7 | | 4.6 | 22.8 | | 7.7 |
| Other income | | 1.6 | | 2.1 | 3.1 | | 3.8 |
| Total revenue | | 269.7 | | 175.6 | 533.0 | | 351.7 |
| Total operating expenses | | 254.3 | | 154.7 | 491.4 | | 308.9 |
| Income from operations | | 15.4 | | 20.9 | 41.6 | | 42.8 |
| Total other income (expense) | | 1.2 | | 63.5 | (6.7) | | 62.9 |
| Net income | | 10.6 | | 59.5 | 22.7 | | 74.0 |
| Net (loss) income attributable to noncontrolling interests | | (0.8) | | 46.9 | (3.0) | | 48.2 |
| Net income attributable to ApolloMed | \$ | 11.4 | \$ | 12.6 | \$ 25.7 | \$ | 25.8 |
| Earnings per share – diluted | \$ | 0.25 | \$ | 0.28 | \$ 0.56 | \$ | 0.58 |



Summary of Selected Financial Results - Breaking Out Excluded Assets

| | Six Months Ended June 30,2022 | | | | | ear Ended nber 31, 2 | | | Year Ended December 31, 2020 | | | |
|--------------------------------------|----------------------------------|--------------------|---------------------|----|---------------------------|-------------------------|---------------------|----|---------------------------------|---------------------|---------------------|--|
| \$ in millions | ApolloMed Consolidated | Excluded Assets | ApolloMed Assets | | ApolloMed Consolidated | Excluded Assets | ApolloMed Assets | | ApolloMed Consolidated | Exclude d Assets | ApolloMed Assets | |
| Revenue | | | | | | | | | | | | |
| Capitation, net | \$ 449.7 | - | 449.7 | \$ | 593.2 | - | 593.2 | \$ | 557.3 | - | 557.3 | |
| Risk pool settlements and incentives | 36.9 | - | 36.9 | | 111.6 | - | 111.6 | | 77.4 | - | 77.4 | |
| Management fee income | 20.5 | - | 20.5 | | 36.0 | - | 36.0 | | 34.9 | - | 34.9 | |
| Fee-for-service, net | 22.8 | - | 22.8 | | 26.6 | - | 26.6 | | 12.7 | - | 12.7 | |
| Other income | 3.1 | - | 3.1 | | 6.5 | - | 6.5 | | 5.0 | - | 5.0 | |
| Total revenue | 533.0 | - | 533.0 | | 773.9 | - | 773.9 | • | 687.3 | - | 687.3 | |
| Total operating expenses | 491.3 | 1.6 | 489.7 | | 675.7 | 2.6 | 673.1 | | 606.7 | 2.1 | 604.6 | |
| Income (losses) from operations | 41.7 | (1.6) | 43.3 | | 98.2 | (2.6) | 100.8 | • | 80.6 | (2.1) | 82.7 | |
| Total other income (expense) | (6.7) | (8.5) | 1.8 | | (20.3) | (10.8) | (9.5) | | 97.9 | 102.9 | (5.0) | |
| Net income | \$ 22.8 | (10.1) | 32.9 | \$ | 49.5 | (13.4) | 62.9 | \$ | 122.4 | 100.8 | 21.6 | |



Summary Balance Sheet - Breaking Out Excluded Assets

| | | Jur | ne 30, 20 | 22 | Decem | nber 31, | 2021 | | Decem | ber 31, | 2020 |
|---|----|------------------------|--------------------|---------------------|---------------------------|--------------------|---------------------|----|---------------------------|--------------------|---------------------|
| \$ in millions | | oolloMed nsolidated | Excluded Assets | ApolloMed Assets | ApolloMed Consolidated | Excluded Assets | ApolloMed Assets | | ApolloMed Consolidated | Excluded Assets | ApolloMed Assets |
| Current assets | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 234.2 | 20.6 | 213.6 | \$ 233.1 | 62.5 | 170.6 | \$ | 193.5 | 38.8 | 154.7 |
| Investments in marketable securities | | 39.5 | 37.8 | 1.7 | 53.4 | 49.1 | 4.3 | | 67.7 | 66.5 | 1.2 |
| Receivables, net | | 67.3 | 0.3 | 67.0 | 10.6 | - | 10.6 | | 7.1 | - | 7.1 |
| Receivables - related parties and loan receivable - related party | | 81.5 | - | 81.5 | 73.4 | 4.0 | 69.4 | | 49.4 | - | 49.4 |
| Other receivables, prepaid expenses and other current assets | | 25.9 | - | 25.9 | 28.2 | 0.9 | 27.3 | | 21.0 | - | 21.0 |
| Income taxes receivable | | 12.6 | - | 12.6 | - | - | | _ | - | - | - |
| Total current assets | | 461.0 | 58.7 | 402.3 | 398.7 | 116.5 | 282.2 | | 338.7 | 105.3 | 233.4 |
| Non-current assets | | | | | | | | | | | |
| Land, property, and equipment, net | | 87.1 | 75.7 | 11.4 | 53.2 | 42.1 | 11.1 | | 29.9 | 24.5 | 5.4 |
| Goodwill and intangibles | | 330.0 | - | 330.0 | 335.8 | - | 335.8 | | 326.1 | - | 326.1 |
| Loan receivable and loan receivable - related parties, net of current portion | | 2.6 | - | 2.6 | 0.6 | - | 0.6 | | 4.6 | 4.1 | 0.5 |
| Investments in other entities and privately held entities | | 44.7 | 26.3 | 18.4 | 42.6 | 25.0 | 17.6 | | 80.4 | 62.0 | 18.4 |
| Other assets and right-of-use assets | | 25.5 | 1.4 | 24.1 | 21.3 | - | 21.3 | | 37.5 | 15.7 | 21.8 |
| Total non-current assets | | 489.9 | 103.4 | 386.5 | 453.5 | 67.1 | 386.4 | | 478.5 | 106.3 | 372.2 |
| Total assets | \$ | 950.9 | 162.1 | 788.8 | \$ 852.2 | 183.6 | 668.6 | \$ | 817.2 | 211.6 | 605.6 |



Summary Balance Sheet - Breaking Out Excluded Assets (continued)

| | Jui | ne 30, 20 | 22 | | Decem | ber 31, | 2021 | | December 31, 2020 | | | | |
|---|---------------------------|--------------------|---------------------|----|-------------------------|--------------------|---------------------|----|-----------------------|--------------------|---------------------|--|--|
| \$ in millions | ApolloMed Consolidated | Excluded Assets | ApolloMed Assets | | polloMed onsolidated | Excluded Assets | ApolloMed Assets | • | olloMed nsolidated | Excluded Assets | ApolloMed Assets | | |
| Current liabilities | | | | | | | | | | | | | |
| Fiduciary payable, accounts payable and accrued liabilities | \$ 66.0 | 0.2 | 65.8 | \$ | 54.5 | 0.3 | 54.2 | \$ | 45.7 | - | 45.7 | | |
| Medical liabilities | 112.5 | - | 112.5 | | 55.8 | - | 55.8 | | 50.3 | - | 50.3 | | |
| Income taxes payable | - | - | - | | 0.7 | - | 0.7 | | 4.2 | - | 4.2 | | |
| Dividend payable | 0.6 | - | 0.6 | | 0.6 | - | 0.6 | | 0.5 | - | 0.5 | | |
| Finance and operating lease liabilities | 3.8 | - | 3.8 | | 3.1 | - | 3.1 | | 3.3 | - | 3.3 | | |
| Current portion of long-term debt | 2.4 | 1.5 | 0.9 | | 0.8 | 0.5 | 0.3 | | 10.9 | 0.2 | 10.7 | | |
| Total current liabilities | 185.3 | 1.7 | 183.6 | - | 115.5 | 0.8 | 114.7 | | 114.9 | 0.2 | 114.7 | | |
| Non-current liabilities | | | | | | | | | | | | | |
| Deferred tax liability | 9.3 | - | 9.3 | | 9.1 | - | 9.1 | | 11.0 | - | 11.0 | | |
| Finance and operating lease liabilities, net of current portion | 17.9 | - | 17.9 | | 14.2 | - | 14.2 | | 16.2 | - | 16.2 | | |
| Other long-term liabilities | 13.7 | - | 13.7 | | 14.8 | 0.9 | 13.9 | | - | - | - | | |
| Long-term debt, net of current portion and deferred financing costs | 199.1 | 22.8 | 176.3 | | 182.9 | 7.1 | 175.8 | | 230.2 | 7.4 | 222.8 | | |
| Total non-current liabilities | 240.0 | 22.8 | 217.2 | | 221.0 | 8.0 | 213.0 | | 257.4 | 7.4 | 250.0 | | |
| Total liabilities | 425.3 | 24.5 | 400.8 | | 336.5 | 8.8 | | | 372.3 | 7.6 | | | |
| Total mezzanine equity and stockholder's equity | \$ 525.6 | 137.6 | 388.0 | \$ | 515.7 | 174.8 | 340.9 | \$ | 444.9 | 204.0 | 240.9 | | |



Use of Non-GAAP Financial Measures

This presentation contains the non-GAAP financial measures EBITDA and adjusted EBITDA, of which the most directly comparable financial measure presented in accordance with U.S. generally accepted accounting principles ("GAAP") is net (loss) income. These measures are not in accordance with, or an alternative to, GAAP, and may be different from other non-GAAP financial measures used by other companies. The Company uses adjusted EBITDA as a supplemental performance measure of the Company's operations, for financial and operational decision-making, and as a supplemental means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation, and amortization, excluding income from equity method investments, provider bonuses, stock-based compensation, APC excluded assets costs, impairment of intangibles, provision of doubtful accounts, and other income earned that is not related to the Company's normal operations. Adjusted EBITDA also excludes non-recurring items, including the effect on EBITDA of certain recently acquired IPAs.

The Company believes the presentation of these non-GAAP financial measures provides investors with relevant and useful information, as it allows investors to evaluate the operating performance of the business activities without having to account for differences recognized because of non-core or non-recurring financial information. When GAAP financial measures are viewed in conjunction with non-GAAP financial measures, investors are provided with a more meaningful understanding of the Company's ongoing operating performance. In addition, these non-GAAP financial measures are among those indicators the Company uses as a basis for evaluating operational performance, allocating resources, and planning and forecasting future periods. Non-GAAP financial measures are not intended to be considered in isolation from, or as a substitute for, GAAP financial measures. To the extent this release contains historical or future non-GAAP financial measures, the Company has provided corresponding GAAP financial measures for comparative purposes. The reconciliation between certain GAAP and non-GAAP measures is provided above.





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