

(For reference purposes only)

Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 [Japanese Standard]

May 15, 2024

Stock exchange: Tokyo

Listed company name: AIDA ENGINEERING, LTD.
Stock code: 6118 (URL <https://www.aida.co.jp/en/>)
Representative: Toshihiko Suzuki, Representative Director and President (CEO)
Contact: Hiromitsu Ugawa, Director, Managing Executive Officer, Division Manager, General Administration Headquarters Tel: +81-42-772-5231
Scheduled date of ordinary general meeting of shareholders: June 25, 2024
Scheduled date of beginning dividend payment: June 26, 2024
Scheduled date of filing annual securities report: June 25, 2024
Preparation of supplemental explanatory materials: Yes
Holding of financial results briefing: Yes (for securities analysts and institutional investors)

(Figures are rounded down to the nearest million yen)

1. Consolidated Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Consolidated Financial Results

(Percentages represent change compared to the previous period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	72,742	5.7	3,615	134.7	3,595	110.2	2,808	116.8
Year ended March 31, 2023	68,795	10.1	1,540	(38.5)	1,710	(29.7)	1,295	44.5

Note: Comprehensive income: Year ended March 31, 2024 6,187 million yen (318.9%)
Year ended March 31, 2023 1,477 million yen (-41.5%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended March 31, 2024	47.02	46.95	3.5	3.0	5.0
Year ended March 31, 2023	21.70	21.67	1.7	1.5	2.2

Reference: Equity in earnings of affiliates Year ended March 31, 2024 — million yen
Year ended March 31, 2023 — million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	126,074	82,321	65.2	1,376.26
As of March 31, 2023	116,287	78,043	67.0	1,305.47

Reference: Shareholders' equity As of March 31, 2024 82,230 million yen
As of March 31, 2023 77,951 million yen

(3) Consolidated Cash Flows

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	3,169	(1,988)	(1,125)	32,244
Year ended March 31, 2023	(1,129)	(1,884)	(2,166)	30,508

2. Cash Dividends

	Cash dividends per share					Total dividends (Annual) Millions of yen	Payout ratio (Consolidated) %	Ratio of dividends to net assets (Consolidated) %
	1Q End	2Q End	3Q End	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen			
Year ended March 31, 2023	—	—	—	30.00	30.00	1,921	138.3	2.3
Year ended March 31, 2024	—	—	—	30.00	30.00	1,923	63.8	2.2
Year ending March 31, 2025 (forecast)	—	—	—	30.00	30.00		41.1	

3. Forecasts of Consolidated Results for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentages represent change compared to the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	37,000	7.0	2,800	96.1	2,900	98.5	2,100	82.8	36.48
Full year	74,000	1.7	5,700	57.7	5,800	61.3	4,200	49.6	73.04

4. Others

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1. Changes in accounting policies due to revisions of accounting standards: None
2. Changes in accounting policies other than “1”: None
3. Changes in accounting estimates: None
4. Retrospective restatement: None

(3) Number of issued shares (common shares)

1. Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024 69,448,421 shares

As of March 31, 2023 69,448,421 shares

2. Total number of treasury shares at the end of the period

As of March 31, 2024 9,699,246 shares

As of March 31, 2023 9,736,558 shares

3. Average number of shares outstanding during the period

Year ended March 31, 2024 59,729,241 shares

Year ended March 31, 2023 59,703,426 shares

[Reference] Outline of Non-Consolidated Financial Results

1. Non-Consolidated Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-Consolidated Financial Results

(Percentages represent change compared to the previous period)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	38,638	2.8	1,286	61.0	1,398	0.6	1,278	(0.2)
Year ended March 31, 2023	37,591	10.8	798	(21.8)	1,390	(7.9)	1,280	—

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended March 31, 2024	21.40	21.37
Year ended March 31, 2023	21.45	21.42

(2) Non-Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	80,365	60,456	75.1	1,010.30
As of March 31, 2023	76,087	59,956	78.7	1,002.57

Reference: Shareholders' equity As of March 31, 2024 60,364 million yen
As of March 31, 2023 59,865 million yen

Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

Statement for proper use of business forecast and other special remarks:

Performance forecasts presented in these documents are based on information available as of the date of publication. Actual results may differ from these forecasts due to various factors in the future.

A financial results briefing for securities analysts and institutional investors is scheduled to be held on May 24, 2024. The briefing material will be posted on our website shortly thereafter.

3. Consolidated Financial Statements and Principal Notes

(1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	30,510	33,316
Notes and accounts receivable - trade, and contract assets	22,506	19,006
Electronically recorded monetary claims - operating	1,018	1,390
Finished goods	4,387	5,538
Work in process	17,022	21,078
Raw materials and supplies	4,456	4,675
Advance payments - trade	2,222	2,249
Accounts receivable - other	526	1,174
Consumption taxes receivable	1,220	1,508
Other	487	419
Allowance for doubtful accounts	(1,837)	(73)
Total current assets	82,522	90,283
Non-current assets		
Property, plant and equipment		
Buildings and structures	26,737	27,404
Accumulated depreciation	(19,222)	(19,858)
Buildings and structures, net	7,514	7,545
Machinery, equipment and vehicles	20,479	21,984
Accumulated depreciation	(15,092)	(16,776)
Machinery, equipment and vehicles, net	5,387	5,208
Land	7,297	7,343
Construction in progress	234	151
Other	4,245	4,653
Accumulated depreciation	(3,665)	(4,011)
Other, net	580	642
Total property, plant and equipment	21,015	20,889
Intangible assets	1,961	2,127
Investments and other assets		
Investment securities	9,186	11,196
Insurance funds	571	526
Retirement benefit asset	633	677
Deferred tax assets	268	385
Other	161	1,829
Allowance for doubtful accounts	(32)	(1,721)
Total investments and other assets	10,788	12,894
Total non-current assets	33,765	35,912
Total assets	116,287	126,195

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	6,942	7,915
Electronically recorded obligations - operating	2,536	3,014
Short-term borrowings	582	1,469
Current portion of long-term borrowings	500	500
Accounts payable - other	1,329	1,124
Accrued expenses	1,089	1,463
Income taxes payable	345	915
Contract liabilities	15,407	16,177
Provision for product warranties	615	679
Provision for bonuses	961	1,069
Provision for bonuses for directors (and other officers)	14	41
Provision for loss on orders received	180	176
Other	1,381	2,333
Total current liabilities	31,887	36,882
Non-current liabilities		
Long-term borrowings	1,000	1,000
Long-term accounts payable - other	1,005	1,095
Deferred tax liabilities	1,870	2,227
Provision for share awards	649	744
Retirement benefit liability	1,451	1,383
Asset retirement obligations	9	9
Other	369	530
Total non-current liabilities	6,356	6,991
Total liabilities	38,244	43,873
Net assets		
Shareholders' equity		
Share capital	7,831	7,831
Capital surplus	13,007	13,028
Retained earnings	55,205	56,092
Treasury shares	(5,247)	(5,256)
Total shareholders' equity	70,796	71,695
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,994	5,446
Deferred gains or losses on hedges	(173)	(519)
Foreign currency translation adjustment	3,463	5,755
Remeasurements of defined benefit plans	(130)	(148)
Total accumulated other comprehensive income	7,155	10,534
Share acquisition rights	91	91
Total net assets	78,043	82,321
Total liabilities and net assets	116,287	126,195

(2) Consolidated Statements of Income and Comprehensive Income
Consolidated Statements of Income

(Millions of yen)

	Year ended March 31, 2023	Year ended March 31, 2024
Net sales	68,795	72,742
Cost of sales	57,168	59,086
Gross profit	11,627	13,656
Selling, general and administrative expenses	10,087	10,041
Operating income	1,540	3,615
Non-operating income		
Interest income	96	153
Dividend income	298	279
Other	122	87
Total non-operating income	517	520
Non-operating expenses		
Interest expenses	8	45
Commission expenses	80	22
Foreign exchange losses	172	420
Other	85	52
Total non-operating expenses	347	540
Ordinary income	1,710	3,595
Extraordinary income		
Gain on sale of non-current assets	8	299
Gain on sale of investment securities	146	345
Subsidy income related to suspension or decrease of production	7	—
Gain on liquidation of subsidiaries	117	—
Total extraordinary income	280	645
Extraordinary losses		
Loss on sale of non-current assets	2	—
Loss on retirement of non-current assets	14	7
Loss on suspension or decrease of production	6	—
Loss on liquidation of subsidiaries	3	—
Total extraordinary losses	26	7
Income before income taxes	1,964	4,233
Current taxes	790	1,428
Deferred taxes	(121)	(4)
Income taxes	668	1,424
Net income	1,295	2,808
Net income attributable to owners of parent	1,295	2,808

Consolidated Statements of Comprehensive Income

(Millions of yen)

	Year ended March 31, 2023	Year ended March 31, 2024
Net income	1,295	2,808
Other comprehensive income		
Valuation difference on available-for-sale securities	(821)	1,451
Deferred gains or losses on hedges	122	(346)
Foreign currency translation adjustment	1,098	2,291
Remeasurements of defined benefit plans, net of tax	(218)	(17)
Total other comprehensive income	181	3,379
Comprehensive income	1,477	6,187
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,477	6,187

(3) Consolidated Statements of Changes in Net Assets
Year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	7,831	12,836	55,511	(5,250)	70,927
Restated balance	7,831	12,836	55,511	(5,250)	70,927
Changes during the period					
Cash dividends			(1,601)		(1,601)
Net income attributable to owners of parent			1,295		1,295
Purchase of treasury stock				(0)	(0)
Disposal of treasury stock					–
Disposal of treasury stock to stock benefit trust				3	3
Changes in ownership interest of parent due to transactions with non-controlling interests		171			171
Net changes of items other than shareholders' equity					
Total changes during period	–	171	(305)	3	(131)
Balance at end of period	7,831	13,007	55,205	(5,247)	70,796

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	4,815	(295)	2,365	87	6,973	91	671	78,664
Restated balance	4,815	(295)	2,365	87	6,973	91	671	78,664
Changes during the period								
Cash dividends								(1,601)
Net income attributable to owners of parent								1,295
Purchase of treasury stock								(0)
Disposal of treasury stock								–
Disposal of treasury stock to stock benefit trust								3
Changes in ownership interest of parent due to transactions with non-controlling interests								171
Net changes of items other than shareholders' equity	(821)	122	1,098	(218)	181	–	(671)	(489)
Total changes during period	(821)	122	1,098	(218)	181	–	(671)	(620)
Balance at end of period	3,994	(173)	3,463	(130)	7,155	91	–	78,043

Year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	7,831	13,007	55,205	(5,247)	70,796
Restated balance	7,831	13,007	55,205	(5,247)	70,796
Changes during period					
Cash dividends			(1,921)		(1,921)
Net income attributable to owners of parent			2,808		2,808
Purchase of treasury stock				(72)	(72)
Disposal of treasury stock				12	12
Disposal of treasury stock to stock benefit trust		21		50	71
Change in ownership interest of parent due to transactions with non-controlling interests					—
Net changes of items other than shareholders' equity					
Total changes during period	—	21	886	(9)	898
Balance at end of period	7,831	13,028	56,092	(5,256)	71,695

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	3,994	(173)	3,463	(130)	7,155	91	—	78,043
Restated balance	3,994	(173)	3,463	(130)	7,155	91	—	78,043
Changes during period								
Cash dividends								(1,921)
Net income attributable to owners of parent								2,808
Purchase of treasury stock								(72)
Disposal of treasury stock								21
Disposal of treasury stock to stock benefit trust								71
Change in ownership interest of parent due to transactions with non-controlling interests								—
Net changes of items other than shareholders' equity	1,451	(346)	2,291	(17)	3,379	—	—	3,379
Total changes during period	1,451	(346)	2,291	(17)	3,379	—	—	4,278
Balance at end of period	5,446	(519)	5,755	(148)	10,534	91	—	82,321

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Year ended March 31, 2023	Year ended March 31, 2024
Cash flows from operating activities		
Income before income taxes	1,964	4,233
Depreciation	1,847	2,021
Loss (gain) on sale of fixed assets	(6)	(299)
Loss on disposal of fixed assets	14	7
Loss (gain) on sale of investment securities	(146)	(345)
Loss (gain) on liquidation of subsidiaries	(113)	—
Increase (decrease) in allowance for doubtful accounts	745	(203)
Increase (decrease) in provision for bonuses	(67)	88
Increase (decrease) in provision for bonuses for directors (and other officers)	(8)	26
Increase (decrease) in provision for product warranties	89	12
Increase (decrease) in retirement benefit liability	(13)	(82)
Decrease (increase) in retirement benefit asset	(32)	36
Increase (decrease) in provision for share awards	138	95
Increase (decrease) in provision for loss on orders received	(46)	(17)
Interest and dividend income	(395)	(433)
Interest expenses	8	45
Decrease (increase) in trade receivables	(1,284)	3,513
Decrease (increase) in inventories	(3,310)	(3,994)
Increase (decrease) in trade payables	(240)	534
Decrease (increase) in other assets	193	(1,323)
Increase (decrease) in other liabilities	125	1,344
Other, net	(434)	(1,669)
Subtotal	(974)	3,589
Interest and dividends received	392	431
Interest paid	(10)	53
Income taxes paid	(537)	(905)
Net cash provided by (used in) operating activities	(1,129)	3,169
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,914)	(1,219)
Proceeds from sale of property, plant and equipment	718	326
Purchase of intangible assets	(459)	(438)
Purchase of investment securities	(99)	—
Proceeds from sale of investment securities	367	375
Payments into time deposits	(342)	(1,086)
Proceeds from withdrawal of time deposits	345	54
Purchase of shares of subsidiaries	(500)	—
Other, net	—	(0)
Net cash provided by (used in) investing activities	(1,884)	(1,988)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(563)	783
Payments for finance lease obligations	(2)	—
Proceeds from sale of treasury stock	3	84
Purchase of treasury shares	(0)	(72)
Dividends paid	(1,601)	(1,921)
Dividends paid to non-controlling interests	(2)	—
Net cash provided by (used in) financing activities	(2,166)	(1,125)
Effect of exchange rate change on cash and cash equivalents	659	1,681
Net increase (decrease) in cash and cash equivalents	(4,521)	1,736
Cash and cash equivalents at beginning of period	35,030	30,508
Cash and cash equivalents at end of period	30,508	32,224