

# Investor Presentation Ol 2024 FINANCIAL RESULTS

May 21, 2024

#### Disclaimer

#### Forward-Looking Statements

This presentation contains or may be deemed to contain forward-looking statements (as defined in the U.S. Private Securities Litigation Reform Act of 1995 and the Israeli Securities Law, 1968). In some cases, you can identify these statements by forward-looking words such as "may," "might," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential" or "continue," the negative of these terms and other comparable terminology. These forward-looking statements, which are subject to risks, uncertainties and assumptions about the Company, may include projections of the Company's future financial results, its anticipated growth strategies and anticipated trends in its business as well as its intended dividend policy. These statements are only predictions based on the Company's current expectations and projections about future events or results. There are important factors that could cause the Company's actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements. Factors that could cause such differences include, but are not limited to: market changes in freight, bunker, charter and other rates or prices, new legislation or regulation affecting the Company's operations, new competition and changes in the competitive environment, the outcome of legal proceedings to which the Company is a party, and other risks and uncertainties detailed from time to time in the Company's filings with the U.S. Securities and Exchange Commission, including under the caption "Risk Factors" in its 2023 Annual Report.

Although the Company believes that the expectations reflected in the forward-looking statements contained herein are reasonable, it cannot guarantee future results, level of activity, performance or achievements. Moreover, neither the Company nor any other person assumes responsibility for the accuracy and completeness of any of these forward-looking statements. The Company assumes no duty to update any of these forward-looking statements after the date hereof to conform its prior statements to actual results or revised expectations, except as otherwise required by law.

The Company prepares its financial statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB).

#### Use of non-IFRS financial measures

The Company presents non-IFRS measures as additional performance measures as the Company believes that it enables the comparison of operating performance between periods on a consistent basis. These measures should not be considered in isolation, or as a substitute for operating income, any other performance measures, or cash flow data, which were prepared in accordance with Generally Accepted Accounting Principles as measures of profitability or liquidity. Please note that Adjusted EBITDA does not take into account debt service requirements, or other commitments, including capital expenditures, and therefore, does not necessarily indicate the amounts that may be available for the Company's use. In addition, Non-IFRS financial measures, as those presented by the Company, may not be comparable to similarly titled measures reported by other companies, due to differences in the way these measures are calculated.

Adjusted EBITDA: net income (loss) adjusted to exclude financial expenses (income), net, income taxes, depreciation and amortization in order to reach EBITDA, and further adjusted, as applicable, to exclude impairment of assets, non-cash charter hire expenses, capital gains (losses) beyond the ordinary course of business and expenses related to legal contingencies.

Adjusted EBIT: net income (loss) adjusted to exclude financial expenses (income), net and income taxes, in order to reach our results from operating activities, or EBIT, and further adjusted, as applicable, to exclude impairment of assets, non-cash charter hire expenses, capital gains (losses) beyond the ordinary course of business and expenses related to legal contingencies.

Free cash flow: net cash generated from operating activities minus capital expenditures, net.

**Total cash position:** includes cash and cash equivalents and investments in bank deposits and other investment instruments.

**Net debt:** face value of short- and long-term debt, minus cash and cash equivalents, bank deposits and other investment instruments. Net cash: cash and cash equivalents, bank deposits and other investment instruments exceeding the face value of short- and long-term debt.

Net leverage ratio: net debt (defined above) divided by Adjusted EBITDA of the last twelve-month period.



### Positive Momentum into 2024

Leverage stronger freight rates to deliver positive earnings

2024 expected to be better than 2023

Strategic plan to upscale fleet is yielding results; expect to achieve 2024 volume growth objectives





Financial highlights

Summa

#### Solid Q1 2024 Results\*



\* Figures in parentheses reflect year-over-year comparison \*\* Q1 2023 Adjusted EBIT totaled a loss of \$14 million



#### Increased FY 2024 Guidance; Declared Q1 2024 Dividend





\$0.23/share (~\$28 million) 30% of Q1 2024 net income

\* Previous guidance provided in March 2024: Adjusted EBITDA of \$850 million to \$1,450 million and Adjusted EBIT Loss of \$300 million to Earnings of \$300 million



Q1 2024 highlights

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### Strategic Transformation On Track; Producing Tangible Results

Operational<br/>ExcellenceImproved cost structure and competitive position<br/>Advancing sustainability goals: 23% decline in carbon intensity<br/>in 2023; Operate greenest fleet in terms of LNG capacityCommercial<br/>ResilienceContinue to adapt network<br/>Achieve volume growth on strategic trades



Operate modern, greener, fuel-efficient fleet Deploy larger, more competitive capacity; better suited commercially ESG commitment: cut GHG emissions to net zero by 2050

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### Key Operational and Financial Indicators\*

Operational	Q1-24	Cash Flow	Q1-24	Balance Sheet	31-3-2024
Carried volume (K TEUs)	846 (+10%)	Free cash flow (\$ Mn)	303 (+161)	Total debt (\$ Mn)	5,357 (+359)
Freight rate (\$/TEU)	1,452 (+4%)	Cash conversion rate	71% (+33%)	Cash, bank deposit and investment instruments (\$ Mn)	2,247 (-442)
Revenue (\$ Mn)	1,562 (+14%)			Net debt (\$ Mn)	3,110 (+801)
° Operational and cash flow metrics – fi				Net leverage ratio	2.8x

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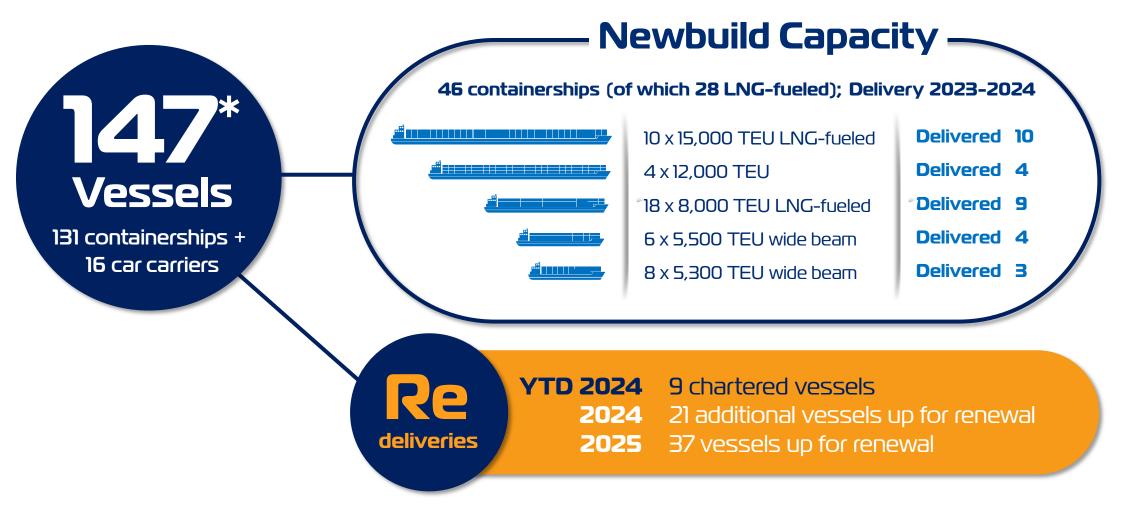
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### ZIM Operated Capacity; 2024-25 Expected Deliveries & Redeliveries



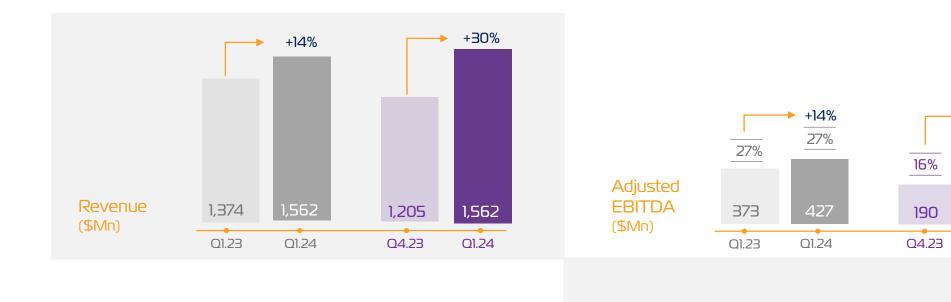
\* Current operated capacity: of 131 containerships, 117 are chartered vessels and 14 are owned by ZIM; all car carriers are chartered

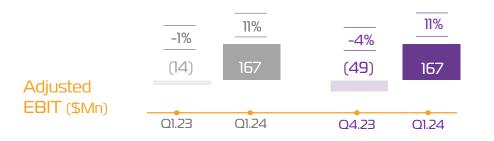
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### Q1 2024 Financial Highlights









XX% - margin

+125%

27%

427

**Q1.24** 

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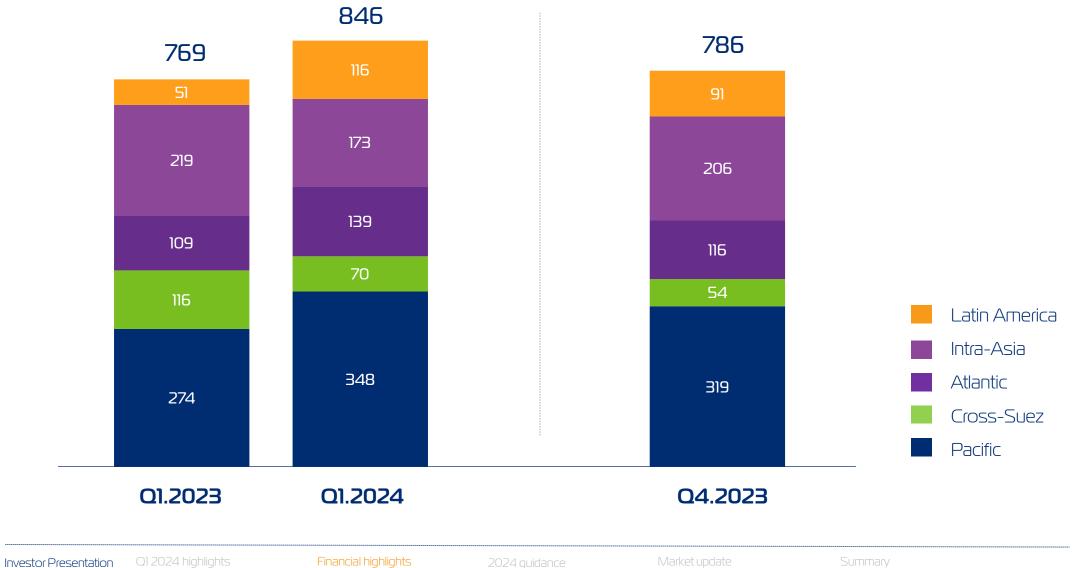
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### Volume Breakdown By Geographic Trade Zone (KTEU)



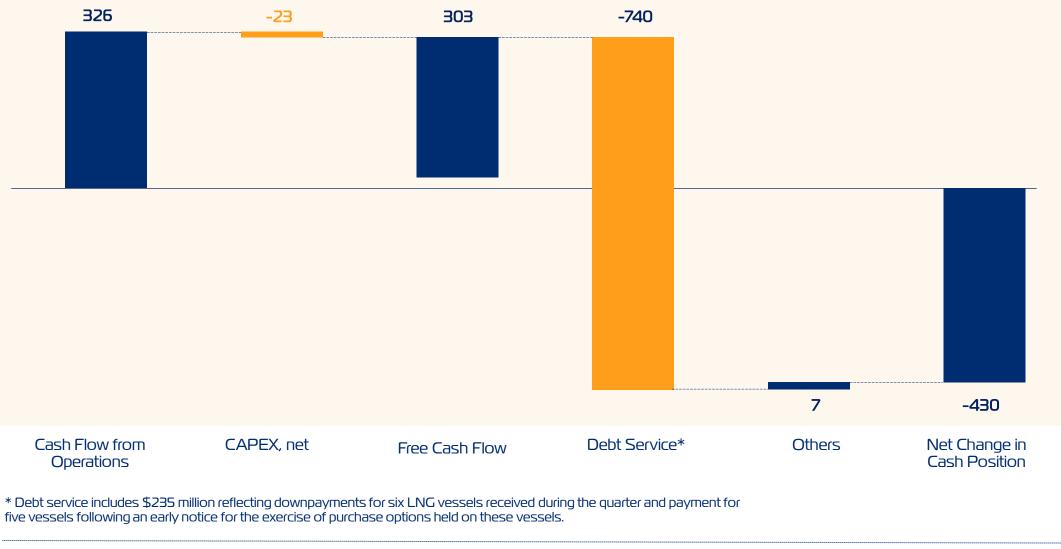
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### Q1 2024 Cash Flow Bridge (\$Mn)

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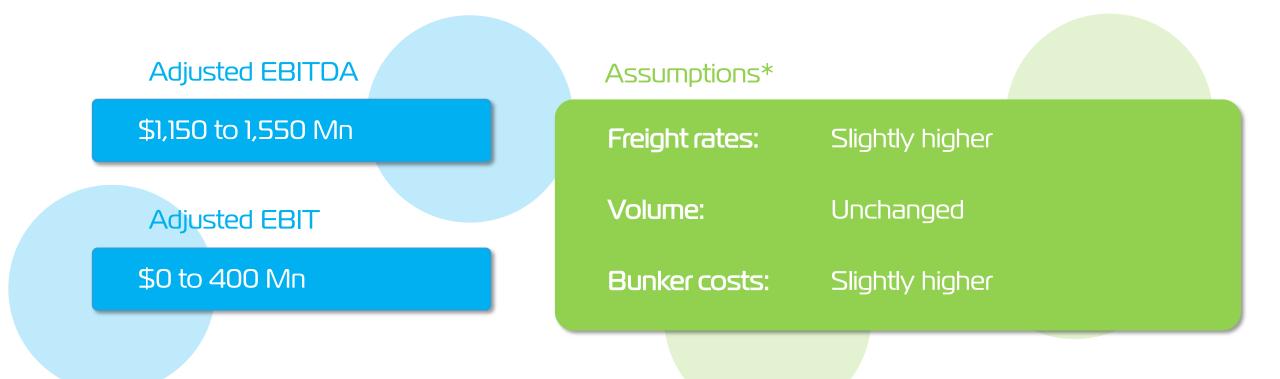
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#### Increased 2024 Full Year Guidance

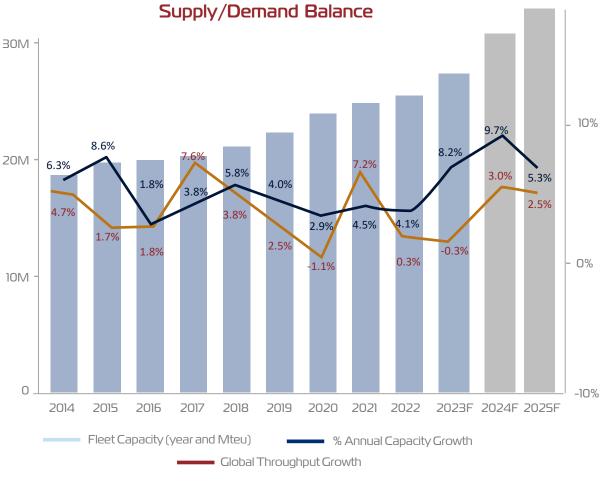


#### \* New guidance assumptions compared to guidance provided in March.

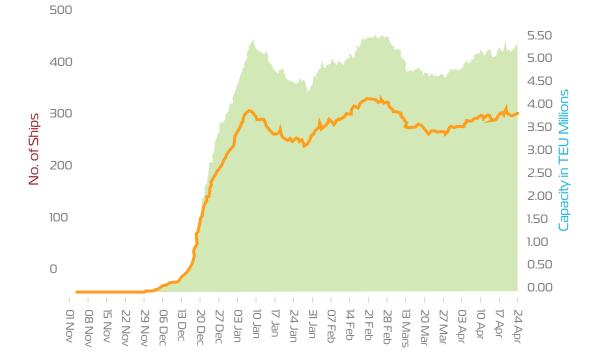
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#### Red Sea Diversion Absorbed Significant Capacity, Impacting Underlying Supply Demand Balance



#### Containerships diverted from Suez and Panama Canals to Cape Route



Note: Ships are included in the Cape route count only when they deviate from the normal Suez routing and are removed when they return to the regular route.

#### Source: Linerlytica, Market Pulse 2024 Week 18

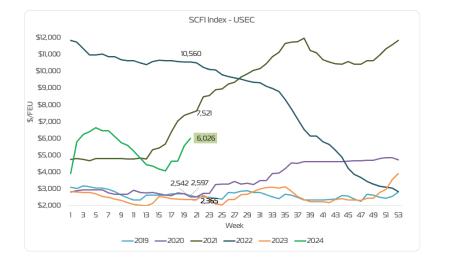


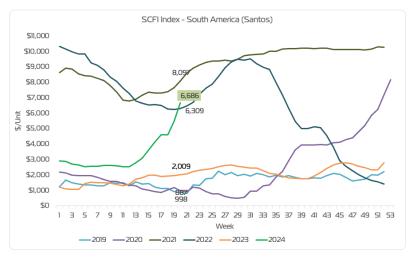
#### Source: Alphaliner Monthly Monitor, April 2024

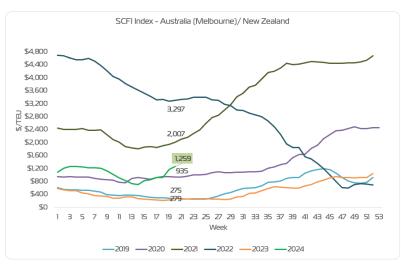
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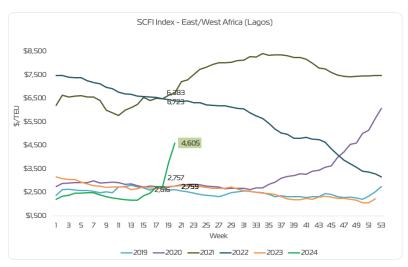
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## Second Wave to Spot Rate Improvement, Expanding to Additional Trades











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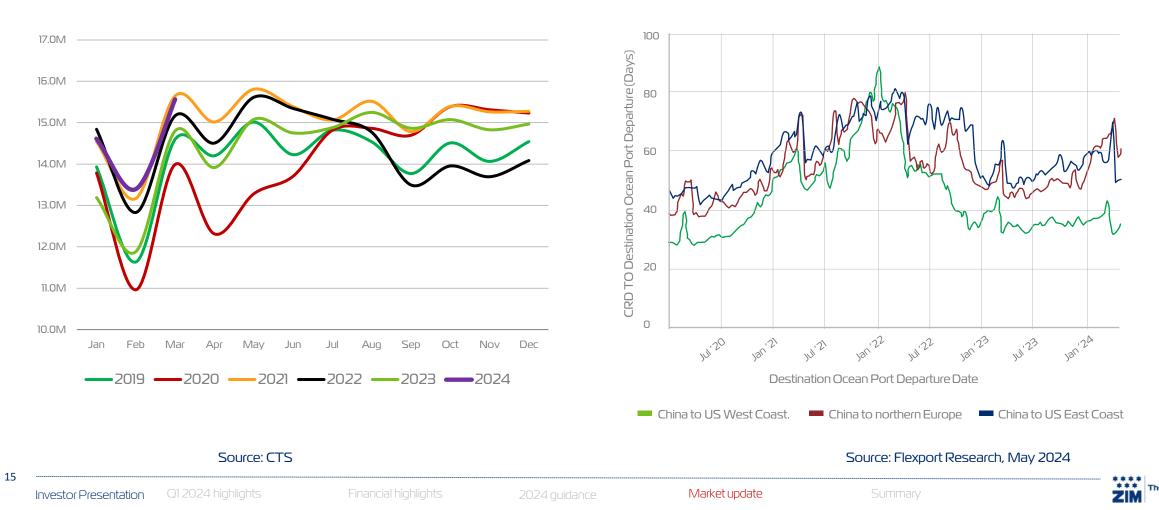
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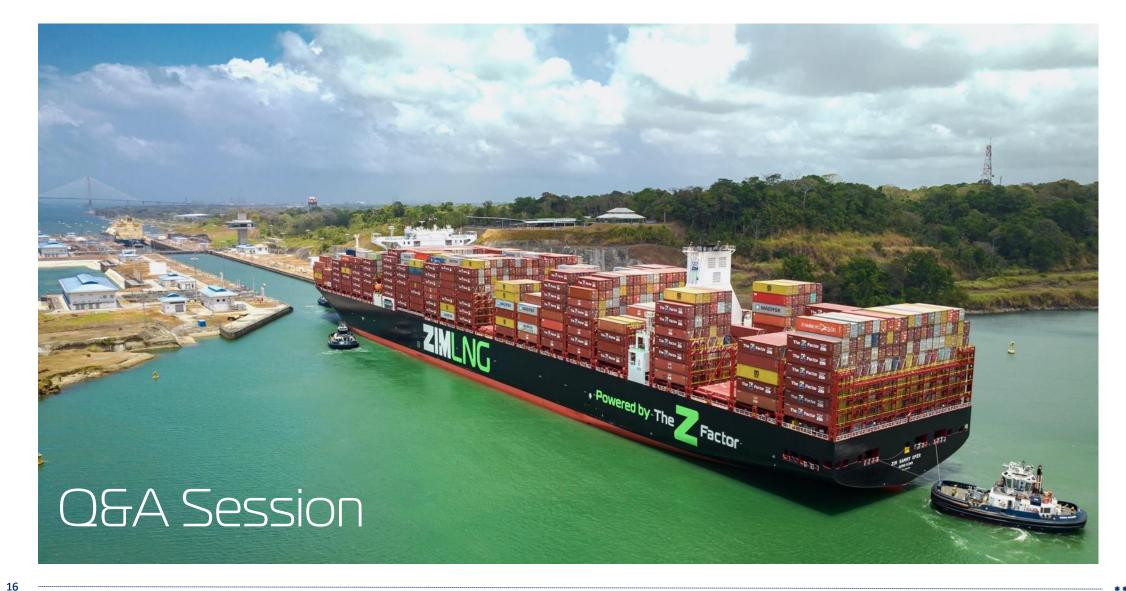
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#### Demand Dynamics and Possible Stress on Supply Chain

Global volumes, TEU per month

Ocean Timeliness Indicator (Week to May 6, 2024)





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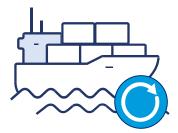
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Summary



#### 2024 Strategic Priorities







Advance fleet renewal program and complete ZIM's strategic transformation Maintain agility in our network to meet evolving customer needs Leverage strong market conditions to deliver improved guidance

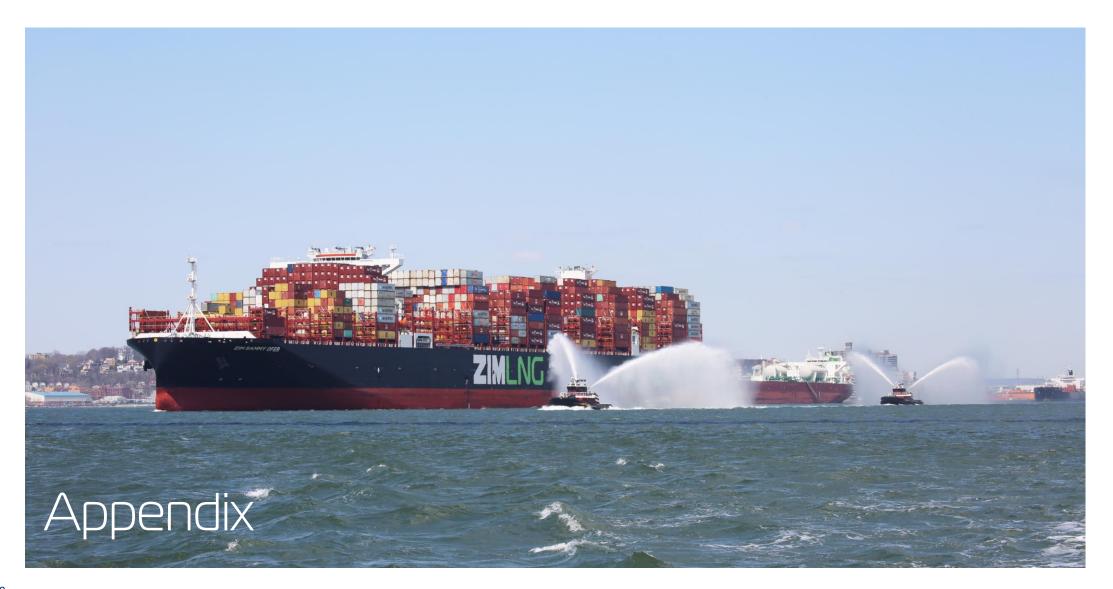


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Summary





#### Reconciliation of Net Income to Adjusted EBITDA and Adjusted EBIT

(\$ in Mn)	Q1′24	Q1′23	Q1′22
RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBIT*			
Net income (loss)	92	(58)	1,711
Financial expenses, net	70	51	24
Income taxes	4	(7)	508
Operating income (loss) (EBIT)	167	(14)	2,243
Adjusted EBIT	167	(14)	2,243

RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBITDA*			
Net income (loss)	92	(58)	1,711
Financial expenses, net	70	51	24
Income taxes	4	(7)	508
Depreciation and amortization	261	387	290
EBITDA	427	373	2,533
Adjusted EBITDA	427	373	2,533

\* The tables above may contain slight summation differences due to rounding

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